



DOING BUSINESS IN THE PHILIPPINES

2020





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2020



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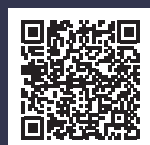
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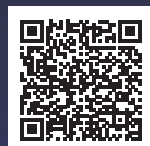
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MESSAGE FROM ECCP PRESIDENT

The European Chamber of Commerce of the Philippines (ECCP) is pleased to present the updated edition of its Doing Business in the Philippines booklet, a handy guide for those interested in exploring various business opportunities the country has to offer. We would like to extend our sincerest thanks to Quisumbing Torres for once again being our content partner and for their support in completing this important publication.

2019 has so far been an exciting year for the European-Philippine business community. It marks the first anniversary of the implementation of the landmark Ease of Doing Business Law and welcomes the 18th Congress with its list of legislative economic priorities. Steady macroeconomic fundamentals as well as the administration's plans and pronouncements concerning economic reforms also open opportunities for further trade and investments. With this, the ECCP aims to further build on the achievements of the past years in making the Philippine business environment friendlier for European companies and ensuring that these businesses can make the most of these exciting developments.

For over four decades, the ECCP has advocated for reforms aimed at creating a competitive, fair, and more inclusive business environment in the Philippines. These include the creation of a competitive fiscal incentives regime, further economic liberalization, and the strengthening of the sanctity of contracts, among many others. Furthermore, the Chamber also maintains a strong business network that holds great potential in translating connections to tangible business opportunities.

We hope that this publication will encourage potential investors to do business here in the Philippines. As always, the ECCP stands ready to support businesses in taking their first step into one of the most dynamic and fastest growing countries in ASEAN.

Nabil Francis
ECCP President

MESSAGE FROM DELEGATION OF THE EUROPEAN UNION TO THE PHILIPPINES



The EU's economy is expected to grow by 2.3% and 1.6% in 2019 and 2020 respectively- a remarkable achievement for a mature economy following years of robust reforms, but also lingering uncertainties in the world trade, finance and economics.

These ambitious reforms propelled the EU to be among the most competitive in the world, with business' and consumers' confidence improving rapidly. Unemployment rate is also expected to average around 6% this year, its lowest level since 2009.

The EU is in a prime position when it comes to global trade. Together, the European Union members account for 16% of world imports and exports. The openness of EU's trade regime has meant that the EU is the biggest player on the global trading scene and remains an excellent and trustworthy partner to do business with. Particularly, the EU is the most open market to developing countries in the world.

A new Commission under the leadership of the new Commission President, Ursula von der Leyen, and joined by the new Trade Commissioner-designate Phil Hogan will officially take office in November 2019. While changes are expected to take place, the EU will remain at the heart of a rules-based multilateral system and will do its part to introduce necessary reforms in the delicate but essential role that the WTO will have to play for the crucial preservation of free and fair world trade.

The Philippines is at a crossroad, the successful move from a lower to upper middle income country is dependent on choosing and implementing the right policy mix. The EU continues to contribute to the over-all growth of the country: in the first half of 2019, our total trade with the Philippines grew by 6%, with EU exports to the Philippines increasing by almost 13%. Partly due to the EU GSP+ preferences, the Philippines continue to enjoy a trade surplus with the EU, with a sizeable part of its exports in the agri-food sector. Furthermore, the EU is also the largest investor in the Philippines accounting for around a quarter of all approved foreign investments - supporting more than 500,000 quality jobs in the country.

The publication of this booklet is very timely as trade and investment has become even more important to further strengthen EU-Philippines relations in driving inclusive growth and development.

I hope this booklet will increase understanding of our economic relations as well as identify new opportunities and collaborations to strengthen trade and investment to accelerate economic development in both economies.

Mr. Thomas Wiersing
Chargé d'Affaires a.i.



MESSAGE FROM DEPARTMENT OF TRADE AND INDUSTRY

The Philippines remains one of the fastest growing economies in the Asia Pacific Region, and the second-fastest growing economy in ASEAN. We had a Gross Domestic Product (GDP) of 6.2% in 2018, and a moderated growth of 5.5% in the second quarter of 2019. Our country also recently received a BBB+ rating from Standard & Poor's even as our inflation rate has receded to 2.4% as of July 2019 and 3.3% year-to-date.

The Department of Trade and Industry (DTI) believe that these are results of landmark policies and programs of the Duterte administration, as well as the strong confidence of our foreign and domestic investors in what we are doing to create an enabling business environment in the country.

President Rodrigo Roa Duterte has already spearheaded programs like the massive "Build Build Build" infrastructure program to ensure that economic growth will be sustained even after his administration. Together with our push to improve the logistics sector of the country to reduce logistics costs, we are confident that the gains of our economic growth will be shared equitably across our now-improving interconnected archipelagic country.

Aside from that, newly-signed laws like the Ease of Doing Business and Efficient Delivery of Government Services Act and the Revised Corporation Code will further ease doing business in the Philippines. DTI is also advocating to liberalize more industries to allow foreign investments, similar to the rice industry liberalization with the signing of the Rice Tariffication Law in February 2019. Laws to liberalize the retail and public sectors have already been filed in Congress and DTI is closely monitoring their progress.

On behalf of the DTI, I thank the **European Chamber of Commerce in the Philippines** and **Quisumbing Torres** for publishing **Doing Business in the Philippines** to help European investors navigate the Philippine business landscape.

Our President has repeatedly said that you can go to his office directly for issues on corruption. Our office is also always open to address any of your concerns. Expect a whole-of-government approach in pushing for reforms to make the Philippines an investment-friendly place.

Ultimately, we want to make your investments in the country as profitable as possible as this will help us to generate more jobs and employment opportunities for our countrymen. This, in turn, will aid us in the greater effort of nation-building and creating a better quality of life for all Filipinos.

Thank you and *mabuhay!*

Ramon M. Lopez
Secretary

MESSAGE FROM ANTI-RED TAPE AUTHORITY



For years now, the European Chamber of Commerce in the Philippines (ECCP) has helped foster bilateral business and trade opportunities between Europe and the Philippines. Long before the creation of the Anti-Red Tape Authority (ARTA), the ECCP has been one of our government's reliable partners in carrying out advocacies that aim to make the Philippines a more competitive nation. Through this Doing Business publication, among many others, we would like to be able to continue and build on our countries' collaborative efforts in introducing and fostering various business opportunities that the Philippines has to offer.

In ARTA, we constantly work hard to continue championing the interests of the business community – from small businesses to multinational corporations, local and foreign alike – to provide them more opportunities to grow and be competitive. This year, we have officially took over the responsibility of collaborating and communicating reforms to improve the country's scores in the World Bank 2021 Doing Business Cycle.

While improving our competitiveness ranking from 124th in the 2019's World Bank Doing Business Report to the top 20 within the next three years is undeniably an uphill battle, all of us at ARTA are fueled by the passion to realize an all-inclusive growth and transformation that would go further and beyond the improved rankings and figures. By improving the ease of doing business, we endeavor to attract economic activities and foster an enabling business environment, and in effect, create job opportunities for the people and ensure inclusive growth for the country.

To this end, in addition to building on the initial reforms and initiatives undertaken by the Department of Trade and Industry for the 2020 Doing Business Cycle, we took further steps to improving our competitiveness by creating an enabling business climate, primarily through the streamlining and reengineering of government systems and procedures; adoption of a national business one-stop shop; and the strengthening of the Central Business Portal, established by the Department of Information and Communications Technology (DICT).

In coordination with the Department of Interior and Local Government, the Authority is also pushing for the full end-to-end automation of business permits and licensing processes in all Highly Urbanized Cities (HUCs) by the end of the year. We will be laying out a series of Regulatory Impact Assessment workshops to capacitate LGUs, starting with the HUCS, with the regulatory management practices to ensure that their business permits and licensing processes, prior to automation, will not cause undue regulatory burdens and costs.

The National Business One-Stop Shop would be the co-location and/or integration of the processes of the Securities and Exchange Commission, Bureau of Internal Revenue, Social Security System, PhilHealth, Pag-IBIG, and LGUs. It would feature a unified form which will provide convenience to the public by accepting applications of business permits in a central location, and promotes the use of electronic payment system for the said agencies. Once implemented, the Ease of Doing Business and Anti-Red Tape Advisory Council projects that starting a business in the country can be done within 3-6 days in 3-5 steps, a big reduction from the current 31 days and 13 steps recorded in the DB Report.

The Central Business Portal, on the other hand, would aim to expedite the process of business registration in the country by serving as a central system to receive applications and capture application data involving business-related transactions.

Furthermore, in partnership with the DICT, we are eyeing the automation of government systems and procedures which is pivotal en route to an eventual paperless transaction with the government.

Ultimately, beyond improving our business environment and economic competitiveness, ARTA recognizes that we need to significantly improve our services to the people. It is high time that we bring into fruition measures that will make public service more effective, efficient, and pro-people. As such, it is also with pleasure that we inform you that the Authority will be launching "Project Nehemiah" within this year. The Project aims to optimize the delivery of government services by adopting the whole-of-government approach. Services requiring the input of multiple agencies will be streamlined, harmonized and integrated. Thereby eliminating redundant and unnecessary steps and requirements of government agencies.

With these smart initiatives in place, we are positive that we could soon pride ourselves on the ease of doing business and efficient government service delivery in our country.

We extend our sincerest gratitude to all our partners in the government and of course, in the private sector. We implore all of you to stay with us all throughout our campaign towards promoting ease of doing business in the Philippines.

Our sincerest appreciation and gratitude to ECCP for this publication. We look forward to more collaborations in improving Philippine competitiveness in order to further bolster our mutual trade and economic relations!

Atty. Jeremiah Belgica, REB, EnP
Director General

ABOUT THE ECCP



The European Chamber of Commerce of the Philippines (ECCP) is a service-oriented organization whose main goal is to foster close economic ties and business relations between the Philippines and Europe. The ECCP does this by providing a wide range of consultancy services and by creating linkages between companies, organizations, and individuals with existing or potential business interests in Europe and the Philippines. It is also at the forefront of pro-business, pro-growth advocacy in the Philippines, representing European business interests for increased market access and trade facilitation, at the highest level of Philippine political discussions.

The ECCP sees itself as the stepping stone for Europeans into the Philippine market and for Filipinos into the European market.

WHAT WE PROVIDE

As a membership organization, the ECCP is proud to have close to 800 members amongst its ranks. The chamber provides a wide variety of services to its member companies, individuals and organizations and strives to make its members' viewpoint heard on economic and business issues, legislative measures and administrative regulations. The ECCP identifies business opportunities, facilitates business contacts, and provides market intelligence research for European and Philippine companies alike. The ECCP keeps its members informed through its digital channels, publications, and e-newsletters.

Through its strong relationship with partners in government, the ECCP is able to support its member companies by facilitating market access and ensuring a level playing field for both European and Filipino companies alike. The ECCP's 15 sector committees regularly meet to discuss issues and actionable solutions, which are then elevated to the government through a series of advocacy tools which include letters to members of the government, drafting of bills, creation of position papers on proposed reforms or current issues, and a collection of Advocacy Papers published every year. ECCP positions cover crosscutting issues and sector specific position papers, listing key recommendations on actions needed to support market access for European businesses and enable long term economic welfare for the Philippines.

The ECCP promotes trade and investments between Europe and the Philippines by providing a wide range of information, import assistance counseling on the local business environment, and advice on how to invest in the Philippines. The ECCP also offers business advisory services, market/feasibility studies, and other market entry requirements of newcomers to the Philippines market.

Visiting or exhibiting in international trade fairs is one of the most effective market entry measures. The ECCP, as an international trade fair information center, provides extensive services to exhibitors and visitors of European and Asian trade fairs. The ECCP also represents some of the leading European fairs in fashion and textiles, consumer goods, electronics, information technologies, industrial goods, building materials, and food. The ECCP endorses and co-organizes Philippine trade fairs and shows which are of interest to European exhibitors.

One of the objectives of the ECCP is to strengthen commercial and investment relations to the benefit of companies in Europe and the Philippines. Special programs have been developed to identify partners in technology, production, subcontracting, distribution or joint venture opportunities in both markets. Counseling and linkages to support facilities form part of our services alongside market intelligence and research services.



THE PHILIPPINES

The Philippines strives to maintain its robust economic performance amidst several challenges. Though the GDP posted a decelerated growth of 6.2% in 2018, it is still considered as one of the fastest-growing countries in the Association of Southeast Asian Nations (ASEAN). With a 10-year average annual GDP growth of 5.4%,¹ the Organisation for Economic Co-operation and Development (OECD) recognizes the Philippines as one of the countries, along with Vietnam, who are expected to lead the ASEAN-5 in terms of economic growth.²



6.2%

Gross Domestic Product



106 million

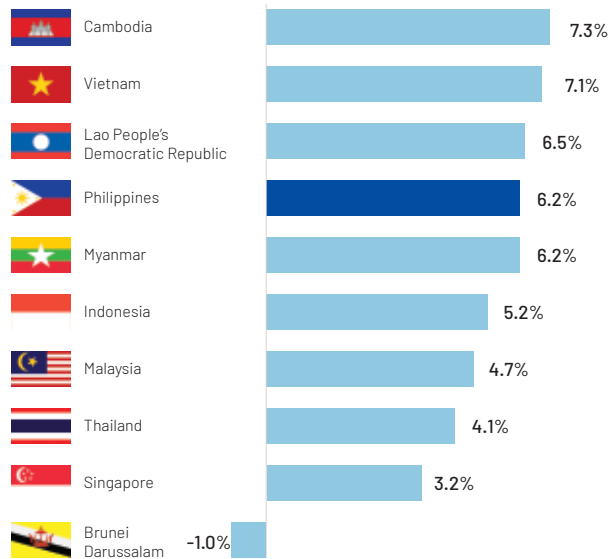
Population in 2018



56th

out of 140 countries based on the 2018 Global Competitiveness Report

GDP Growth Rate, 2018
(% per year)



Source: Asian Development Bank. *Asian Development Outlook 2019*

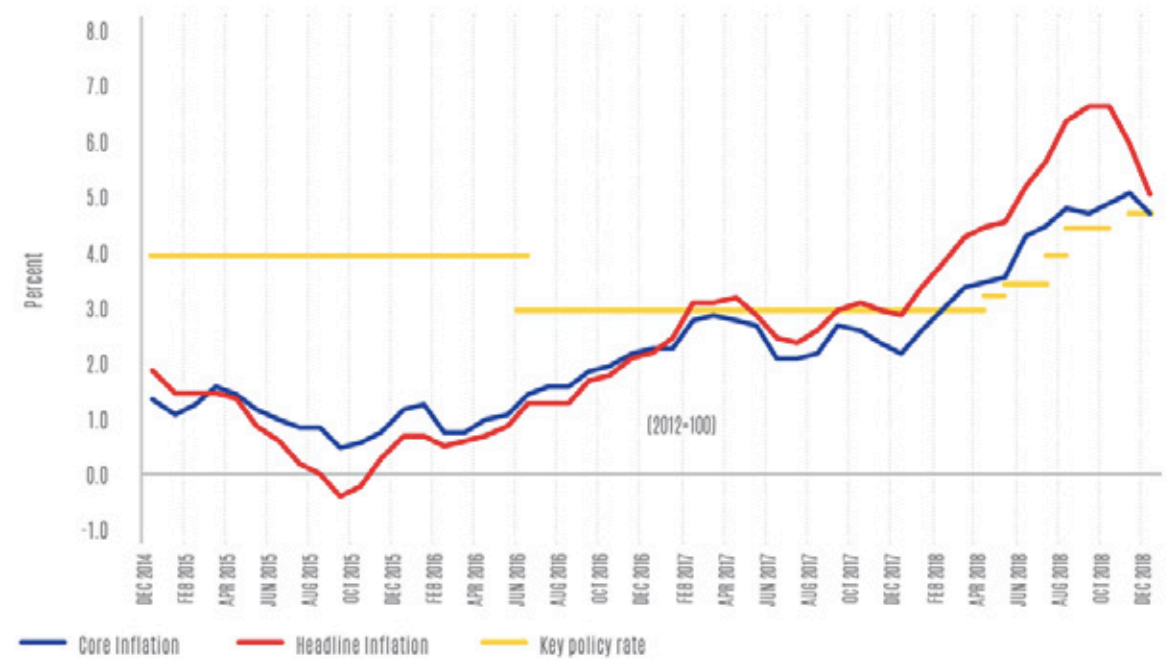
The GDP was mainly driven by manufacturing, trade and repair of motor vehicles, motorcycles, personal and household goods, and construction. Services accounted for the biggest share with 57.8%, followed by Industry with 34.1%, and Agriculture, Hunting, Forestry and Fishing (AHFF) with 8.1%.³ The steady flow of remittances from Overseas Filipino Workers (OFWs), the ambitious *Build Build Build* Program, and resilience of the business and knowledge outsourcing industry are anticipated to keep the momentum going in the upcoming years. The GDP Per Capita posted a decelerated growth of 0.5% from 2017, placing the Philippines 5th in rank amongst the ASEAN.⁵

The inflation rate for 2018 steadily rose throughout the year. The headline inflation rate increased from 2.9% in 2017 to 5.2% in 2018. Inflation peaked at 6.7% in the third quarter of 2018, and only decreased during the last two months of the said year. The drastic increase in prices was primarily attributed to the tight domestic supply, impact of natural calamities, and the rising global crude oil rates.⁶

The average core inflation rate reached 4.1% in 2018 – a 2.5% increase from 2017, that could be linked to the impact of fiscal expansion as well as the pass-through effect of a weaker peso.⁷ Ultimately, the full year average inflation was brought up to 5.2%, which is above the National Government's announced target range for the year.⁸

Inflation increased throughout most of 2018, before decreasing in the last two months

Year-On-Year Inflation Rate (percent)



Sources: PSA and BSP

¹ World Economic Forum. (2018) *The Global Competitiveness Report*. Retrieved 15 September 2019 from www3.weforum.org/docs/GCR2018/05FullReport/TheGlobalCompetitivenessReport2018.pdf.

² OECD. (2018) *Economic Outlook for Southeast Asia, China and India 2018: Fostering Growth Through Digitalisation*. Retrieved 14 September 2019 from dx.doi.org/9789264266184-en.

³ Philippine Statistics Authority. (2019). *Gross Domestic Product of the Philippines Highlights for 2018*. Accessed 14 September 2019 from psa.gov.ph/regional-accounts/grdp/highlights.

⁴ OECD. (2018) *Economic Outlook for Southeast Asia, China and India 2018: Fostering Growth Through Digitalisation*.

⁵ Asian Development Bank. (n.d.) *Economic indicators for the Philippines*. Retrieved 16 September 2019 from adb.org/countries/philippines/economy.

⁶ World Bank. (2019) *Philippines Economic Update April 2019: Safeguarding Stability, Investing in the Filipino*. Retrieved 16 September 2019 from documents.worldbank.org/curated/en/442801553879554971/pdf/Philippines-Economic-Update-Safeguarding-Stability-Investing-in-the-Filipino.pdf

⁷ Ibid.

⁸ Bangko Sentral ng Pilipinas. (2018) *Inflation Report Q4 2018*. Retrieved 15 September 2019 from bsp.gov.ph/downloads/Publications/2018/IR4qtr_2018.pdf.

The country's credit rating over the past year proves itself to be stable according to Moody's Investor Service.⁹ The table below shows ratings from various agencies throughout the year:

2018 Philippine Credit Ratings		
Date	Agency	Rating
26 April	S&P	BBB Positive
20 July	Moody's	Baa2 Stable
19 December	Fitch	BBB

The demographics for 2018 puts the country's economy at a prime advantage. A population of 106.60 million,¹⁰ with a median age of 23.7,¹¹ adds a young, dynamic and competitive workforce to the country's competitive advantages including its strategic business location in the region and a pursuit for developing infrastructure for global growth,¹² among others.

A 2018 Philippine Statistics Authority (PSA) Survey records the employment rate at 94.7%. Categorically, the Services sector had the biggest share with 56.6%, followed by the Agriculture sector with 24.3%, and the Industry sector with 19.1%.¹³ This leaves the unemployment rate at 5.3% and the underemployment rate with 16.4%. Though the statistics on employment displayed a positive growth of approximately 0.3-0.4% from 2017, high levels of unemployment remain to be a recurring challenge for the Philippines.

For international rankings, the 2018 Global Competitiveness Report ranks the Philippines 56th out of 140 countries, with a score of 52.1.¹⁴ The report highlighted the country's Macroeconomic Stability as its strongest pillar, ranking 43rd with a score of 90. However, Innovation Capability was noted as the country's weakest, ranking 67th with a score of 37.2.¹⁵ As for the World Bank Doing Business 2018 Report, the Philippines was given an overall ranking of 113th out of 190 countries. The country's factor of Getting Electricity is ranked best at 31st, while Starting a Business is ranked the worst at 173rd.¹⁶



With regard to Foreign Direct Investments (FDIs), the Bangko Sentral ng Pilipinas officially registered USD 9.8 Billion in net inflows for 2018, down by 4.4% from the USD 10.3 billion record from 2017.¹⁷ Majority of equity capital placements were mainly channeled to manufacturing, financial and insurance activities, and real estate activities with Singapore, Hong Kong, and Japan as the top partners.¹⁸ With the country's relations with the European Union, three member states ranked in the top ten with Netherlands, Luxembourg, and Germany placing 7th, 8th, and 10th, respectively.¹⁹

Total external trade amounted to USD 182.15 billion in 2018. The top three major trading partners for the year were People's Republic of China, Japan, and the United States of America.²⁰ The European Union (EU) immediately followed with a 9.6% share in total trade, valued at USD 17.49 billion. Germany ranked the highest as the Philippines' top trading partner in the EU, followed by the Netherlands, and France. Alternatively, the Philippines is the EU's 41st largest trading partner globally, accounting for only 0.4% of the EU's total trade.²¹

Indeed, the Philippines has made notable progress in recent years. However, much work still needs to be done in order to improve the country's global competitiveness. Substantial economic reforms, especially concerning the ease of doing business as well as the creation of a level playing field have yet to be realized to capitalize on the substantive gains of the Philippines. Furthermore, boosting the Philippine manufacturing sector, deepening the ASEAN integration, and enhancing trade facilitation are all imperative to take the Philippine economy to greater heights.



⁹ Moody's Investors Service. (2018) *Announcement: Moody's: Philippines' credit profile supported by strong growth and progress on reform*. Retrieved 16 September 2019 from moodys.com/research/Moodys-Philippines-credit-profile-supported-by-strong-growth-and-progress-PR_387103.

¹⁰ Asian Development Bank. (2018) *Philippines: By the Numbers*. Retrieved 16 September 2019 from data.adb.org/dashboard/philippines-numbers.

¹¹ Central Intelligence Agency. (2018). *The World Factbook: Philippines*. Retrieved 15 September 2019 from cia.gov/library/publications/the-world-factbook/geos/rp.html.

¹² Philippine Consulate General. (n.d.) *The Philippines possesses several competitive advantages*. Retrieved 18 September 2019 from vancouverpcg.org/trade-01.html.

¹³ Philippine Statistics Authority. (2018). *2018 Annual Labor and Employment Status*. Accessed 15 September 2019 from psa.gov.ph/content/2018-annual-labor-and-employment-status.

¹⁴ World Economic Forum. (2018) *The Global Competitiveness Report*.

¹⁵ Ibid.

¹⁶ World Bank. (2018). *Doing Business 2018: Reforming to Create Jobs*. Retrieved 16 September 2019 from doingbusiness.org/content/dam/doingBusiness/media/Annual-Reports/English/DB2018-Full-Report.pdf.

¹⁷ Bangko Sentral ng Pilipinas. (2019). *FDI Registers US\$677 million in December 2018; Full-Year Reaches US\$9.8 Billion in 2018*. Retrieved 14 September 2019 from bsp.gov.ph/publications/media.asp?id=4967&yr=2019.

¹⁸ Ibid.

¹⁹ Department of Trade and Industry. (2018) *NET FOREIGN DIRECT INVESTMENTS REPORT*. Retrieved 16 September 2019 from dti.gov.ph/resources/statistics/net-foreign-direct-investments-fdi#graph.

²⁰ Philippine Statistics Authority. (2019). *Highlights of the 2018 Annual Report on International Merchandise Trade Statistics of the Philippines (Preliminary)*. Accessed 15 September 2019 from psa.gov.ph/content/highlights-2018-annual-report-international-merchandise-trade-statistics-philippines.

²¹ European Commission. (2019). *Countries and Regions: The Philippines*. Retrieved 16 September 2019 from ec.europa.eu/trade/policy/countries-and-regions/countries/philippines/.

SUMMARY OF STEPS IN STARTING A BUSINESS

Philippine laws allow foreign investors to engage in business in the Philippines, subject to compliance with applicable laws and regulations. As a rule, foreign investors may invest in any area of activity in the Philippines, except those activities that are wholly or partially nationalized under the Philippine Constitution and existing laws and regulations. Engaging in business in priority sectors may qualify the business to avail of incentives by registering with incentive-giving government agencies. These incentives may include fiscal and non-fiscal incentives.

Generally, starting a business in the Philippines involves the following steps:

1. Identifying the activities that the foreign investor will undertake in the Philippines
2. Determining whether the proposed activities are subject to foreign equity restrictions and special licensing or registration requirements
3. Registering the appropriate corporate vehicle in the Philippines with the Philippine Securities and Exchange Commission (SEC), and being subjected to the applicable foreign equity restrictions, if any, for the proposed activities in the Philippines
4. Complying with the basic and mandatory post-SEC registration requirements with various government agencies, such as the local government unit with jurisdiction over the place of business, the Philippine Bureau of Internal Revenue (BIR), and employee welfare agencies
5. Obtaining the applicable special permits from various government agencies

I FOREIGN INVESTMENTS IN THE PHILIPPINES

DOING BUSINESS IN THE PHILIPPINES

The law that governs the participation of foreign entities in economic and commercial activities in the Philippines is Republic Act No. 7042 (**RA 7042**), as amended, otherwise known as the Foreign Investments Act of 1991 (**FIA**). Under the FIA, a foreign corporation that is doing business in the Philippines must obtain a license for this purpose from the SEC. The license is obtained by registering a Philippine branch office or representative office of the foreign corporation with the SEC. In the alternative, the foreign corporation may incorporate a Philippine corporation and engage in business in the Philippines through the Philippine corporation.

Under the FIA and the Revised Corporation Code, a foreign corporation found to be doing business in the Philippines without a license or without setting up the appropriate local entity may be subject to the following:

- It cannot sue or maintain suits to enforce its rights in Philippine courts but can be sued on any valid cause of action.
- It may be subject to a fine of not less than PHP 10,000 but not more than PHP 1 million at the discretion of the court. In the case of foreign corporations, the penalties are imposed on the directors and officers responsible for the violation, although we have rarely seen these fines imposed.

ACTS THAT CONSTITUTE “DOING BUSINESS”

The FIA includes the following activities among those that would constitute “doing business” in the Philippines:

- Soliciting orders, service contracts
- Opening offices, whether “liaison” offices or branches
- Appointing representatives or distributors domiciled in the Philippines or who in any calendar year stay in the Philippines for a period or periods totaling 180 days or more
- Participating in the management, supervision or control of any domestic business, firm, entity or corporation in the Philippines
- Any other act or acts that imply a continuity of commercial dealings or arrangements, and contemplate to that extent the performance of acts or works, or the exercise of some of the functions normally incident to, and in progressive prosecution of, commercial gain or of the purpose and object of the business organization

EXCEPTIONS TO “DOING BUSINESS”

The implementing rules and regulations of the FIA (**FIA IRR**) also provide for exceptions from the scope of the definition of “doing business.” Under the FIA IRR, “doing business” shall not be deemed to include the following:

- Mere investment as a shareholder by a foreign entity in domestic corporations duly registered to do business, and/or the exercise of rights as such investor
- Having a nominee director or officer to represent its interest in such corporation
- Appointing a representative or distributor domiciled in the Philippines who transacts business in the representative’s or distributor’s own name and account
- The publication of a general advertisement through any print or broadcast media
- Maintaining a stock of goods in the Philippines solely for the purpose of having the same processed by another entity in the Philippines
- Consignment by a foreign entity with a local company of equipment to be used in the processing of products for export
- Collecting information in the Philippines
- Performing services auxiliary to an existing isolated contract of sale that are not on a continuing basis, such as installing in the Philippines machinery it has manufactured or exported to the Philippines, servicing the same, training domestic workers to operate it, and similar incidental services



FOREIGN EQUITY RESTRICTIONS

GENERAL RULE

The FIA provides the policy of the state to attract, promote and welcome productive investments from foreign individuals, partnerships, corporations and governments, including their political subdivisions, in activities that significantly contribute to national industrialization and socioeconomic development, to the extent that foreign investment is allowed in such activity by the Constitution and relevant laws.

To encourage foreign investments, Philippine laws expressly recognize various rights of foreign investors in the Philippines, including the right to repatriation of investments, remittance of earnings, and freedom from

expropriation (except for public use or in the interest of national welfare or defense, and upon payment of just compensation).

Foreigners may hold interests in corporations, partnerships and other entities in the Philippines, provided that such corporations, partnerships and other entities are not engaged in an activity that is reserved by law only to Philippine citizens or to entities that are wholly owned by Philippine citizens. The maximum amount of foreign equity that is allowed in a company depends on the type of activity that the company is engaged in.

EXTENT OF FOREIGN EQUITY IN GENERAL ENTERPRISES

The FIA provides for the formulation of a Foreign Investment Negative List (**Negative List**), which is a list of economic activities where foreign equity is either prohibited or limited to a certain percentage. The Negative List has two component lists: List A and List B. List A contains areas of investment where foreign ownership is limited by mandate of the Philippine Constitution or by specific laws. List B contains areas of investment where foreign ownership is limited for reasons of security, defense, risk to health and morals, or protection of local small and medium-sized enterprises. A new Negative List is prospective in application and will not affect foreign investment that already exists on the date of its publication. Except with respect to activities where restrictions on foreign equity are imposed under the Philippine Constitution or statutes, the president of the Philippines may amend the Negative List. Such amendments may not be made more often than once every two years.

A non-Philippine national (please see the definition of “Philippine national” below) may invest in a domestic enterprise or an export enterprise (as these terms are defined below) in the Philippines up to the extent of 100% of the capital of the domestic enterprise or the export enterprise, provided that the following conditions are complied with:

- (a) is investing in a domestic market enterprise or an export enterprise that is engaged in an activity that is not on the Negative List.

A domestic market enterprise is an enterprise that produces goods for sale or renders services to the domestic market entirely, or if exporting a portion of its output, fails to consistently export at least 60% thereof. An export enterprise is a manufacturing, processing or service (including tourism) enterprise that exports 60% or more of its output, or a trader that purchases products domestically and exports 60% or more of such purchases.

- (b) The country or state of the non-Philippine national must also allow Filipino citizens and corporations to do business therein.

- (c) If the non-Philippine national is investing in a domestic market enterprise, the domestic enterprise must have a paid-in capital of the peso equivalent of at least USD 200,000. The capitalization requirements of a domestic market enterprise may be reduced to the peso equivalent of USD 100,000: (i) if its activity involves advanced technology as determined and certified by the Department of Science and Technology (**DOST**); or (ii) if it employs at least 50 direct employees as certified by the appropriate regional office of the Department of Labor and Employment (**DOLE**).

The FIA defines “Philippine national” as: a citizen of the Philippines; or a domestic partnership or association wholly owned by citizens of the Philippines; or a corporation organized under the laws of the Philippines, of which at least 60% of the capital stock outstanding and entitled to vote is owned and held by citizens of the Philippines; or a corporation organized abroad and registered as doing business in the Philippines, of which 100% of the capital stock outstanding and entitled to vote is wholly owned by Filipinos; or a trustee of funds for pension or other employee retirement or separation benefits where the trustee is a Philippine national and at least 60% of the fund will accrue to the benefit of Philippine nationals. Where a stockholder-corporation and its non-Filipino stockholders own stocks in an enterprise registered with the SEC, at least 60% of the capital stock outstanding and entitled to vote of the stockholder-corporation and the SEC-registered enterprise must be owned and held by citizens of the Philippines, and at least 60% of the members of the board of directors of both corporations must be citizens of the Philippines for the SEC-registered enterprise to be considered a Philippine national.

EXTENT OF FOREIGN EQUITY FOR PARTICULAR ACTIVITIES

The Eleventh Negative List, which was promulgated by the Office of the President of the Republic of the Philippines on 29 October 2018 through Executive Order No. 65, Series of 2018, and which took effect 15 days after its publication in a newspaper of general circulation, is the current list that provides for the activities that are subject to foreign equity restrictions, as follows:

No foreign equity

- Mass media, except recording and internet business¹
- The practice of the following professions, including: (a) radiologic and x-ray technology; (b) criminology; (c) law; and (d) marine deck officers and marine engine officers, subject to the Annex on Professions attached to the Negative List and forming an integral part of the Negative List, where: (i) foreigners are allowed to practice in the Philippines subject to reciprocity; and (ii) where corporate practice is allowed.² Furthermore, under the Negative List, foreigners may teach at higher education levels, provided the subject being taught is not a professional subject (i.e., including in a government board or bar examination)
- Retail trade enterprises with a paid-up capital of less than USD 2.5 million
- Cooperatives
- Organization and operation of private detective, watchmen or security guard agencies
- Small-scale mining
- Utilization of marine resources in archipelagic waters, territorial sea and exclusive economic zones, as well as small-scale utilization of natural resources in rivers, lakes, bays and lagoons
- Ownership, operation and management of cockpits
- Manufacture, repair, stockpiling and/or distribution of biological, chemical, and radiological weapons and anti-personnel mines

- Manufacture of firecrackers and other pyrotechnic devices
- Up to 25% foreign equity
 - Private recruitment, whether for local or overseas employment
 - Contracts for the construction of defense-related structures
- Up to 30% foreign equity
 - Advertising
- Up to 40% foreign equity
 - Subject to applicable regulatory frameworks, contracts for the construction and repair of locally funded public works except: (a) infrastructure/development projects covered by Republic Act No. 7718; and (b) projects that are foreign-funded or -assisted and required to undergo international competitive bidding
 - Exploration, development and utilization of natural resources
 - Ownership of private lands
 - Operation of public utilities, except power generation and supply of electricity to the contestable market, and other similar businesses or services not covered by the definition of public utilities³
 - Educational institutions other than those established by religious groups and mission boards, for foreign diplomatic personnel and their dependents and other foreign temporary residents, or for short-term high-level skills development that do not form part of the formal education system as defined in Section 20 of *Batas Pambansa* No. 232 (1982)
 - Contracts for the supply of materials, goods and commodities to government-owned or -controlled corporations, companies or agencies, or municipal corporations

¹ Under the Negative List, “internet business” shall have the meaning ascribed to it under Department of Justice Opinion No. 48, Series of 1998, where “internet business” shall refer to internet access providers that merely serve as carriers for transmitting messages, rather than being the creator of messages/information.

² The Annex on Professions attached to the Negative List states that foreigners are allowed to practice their professions in the Philippines provided their country allows Filipinos to be admitted to the practice of these professions: aeronautical engineering; agricultural and biosystems engineering; chemical engineering; civil engineering; electrical engineering; electronics engineering; electronics technician; geodetic engineering; mechanical engineering; metallurgical engineering; mining engineering; naval architecture; sanitary engineering; medicine; medical technology; dentistry; midwifery; nursing; nutrition and dietetics; optometry; pharmacy; physical and occupational therapy; veterinary medicine; accountancy; architecture; chemistry; customs brokerage; environmental planning; geology; landscape architecture; librarianship; master plumbing; social work; teaching at elementary and secondary levels; agriculture; fisheries; forestry; guidance and counselling; real estate service (real estate consultant, real estate appraiser, real estate assessor, real estate broker and real estate salesperson); respiratory therapy; psychology; interior design, and other professions as may be provided by law or by treaty where the Philippines is a party.

The Annex on Professions also states that corporate practice is allowed in the following professions, subject to the requirements and conditions under the pertinent professional regulatory law: aeronautical engineering; agricultural and biosystems engineering; architecture; chemistry; electronics engineering; environmental planning; forestry; guidance and counselling; interior design; landscape architecture; naval architecture; psychology; real estate service (real estate consultant, real estate appraiser, real estate assessor, real estate broker and real estate salesperson); sanitary engineering; and social work.

As of this writing, however, the Professional Regulation Commission (PRC), which is the Philippine government agency mandated by law with the regulation of a total of 43 professions, has yet to formalize its official position with respect to the aforementioned modification in the Negative List. Under very limited circumstances, the PRC allows foreigners to practice certain professions in the Philippines, subject to securing a Special Temporary Permit also from the PRC. Such permits are normally valid for a limited period of six months to one year.

³ Under the Negative List, “public utility,” citing *JG Summit Holdings vs. Court of Appeals et al.*, means “a business of service engaged regularly supplying the public with some commodity or service of consequence, such as electricity, gas, water, transportation, telephone or telegraph service.”

- Culture, production, milling, processing, trading (except retailing) of rice and corn and acquiring, by barter, purchase or otherwise, rice and corn and the byproducts thereof
- Private radio communications network
- Ownership of condominium units
- Operation of deep-sea commercial fishing vessels
- Domestic market enterprises (i.e., entities that do not export 60% or more of their output) with a paid-in equity capital of less than the equivalent of USD 200,000
- Domestic market enterprises that involve advanced technology or employ at least 50 direct employees with paid-in equity capital of less than the equivalent of USD 100,000
- Manufacture, repair, storage, and/or distribution of products and/or ingredients requiring Philippine National Police (PNP) clearance, as follows: (a) firearms (handguns to shotguns), parts of firearms and ammunition therefor, instruments or implements used or intended to be used in the manufacture of firearms; (b) gunpowder; (c) dynamite; (d) blasting supplies; (e) ingredients used in making explosives; and (f) telescopic sights, sniper scope and other similar devices
- Manufacture, repair, storage and/or distribution of products requiring Department of National Defense (DND) clearance, as follows: (a) guns and ammunition

for warfare; (b) military ordnance and parts thereof (e.g., torpedoes, depth charges, bombs, grenades, missiles); (c) gunnery, bombing and fire control systems and components; (d) guided missiles / missile systems and components; (e) tactical aircraft (fixed and rotary-winged), parts and components thereof; (f) space vehicles and component systems; (g) combat vessels (air, land and naval) and auxiliaries; (h) weapons repair and maintenance equipment; (i) military communications equipment; (j) night vision equipment; (k) stimulated coherent radiation devices, components and accessories; (l) armament training devices; and (m) others as may be determined by the Secretary of the DND.

- Manufacture and distribution of dangerous drugs
- Sauna and steam bathhouses, massage clinics and other similar activities, except wellness centers, that are regulated by law because of risks posed to public health and morals
- All forms of gambling, except those covered by investment agreements with the Philippine Amusement and Gaming Corporation (PAGCOR)

Persons who will engage in construction activities in the Philippines are also required to obtain a license from the Philippine Contractors Accreditation Board (PCAB). Under the rules of the PCAB, certain licenses are reserved for and issued only to Filipino sole proprietorships, partnerships or corporations with at least 60% Filipino equity participation, and duly organized and existing under and by virtue of the laws of the Philippines.

DEVELOPMENTS RELATING TO ACTIVITIES THAT ARE GOVERNED BY NATIONALITY RESTRICTIONS

In the landmark case of *Gamboa v. Finance Secretary*⁴ (**Gamboa Case**), the Supreme Court ruled on the compliance by a public utility with applicable Filipino ownership requirements. Under the Constitution, a public utility is required to be at least 60% Filipino-owned. In defining “capital,” the Supreme Court ruled that “the Constitution refers only to shares of stock that can vote in the election of directors” and that “capital refers to the voting stock or controlling interest of a corporation.” In addition, the Supreme Court ruled that mere legal title is insufficient to meet the 60% Filipino-owned capital requirement. Full beneficial ownership and voting rights by Filipinos over 60% of the outstanding capital stock must also be present.

Because the Constitution uses similar language in defining the foreign equity restrictions that apply to an operator of a public utility as it does for other activities that are subject to nationality restrictions under the Constitution, the aforementioned ruling in the Gamboa Case may be interpreted as applicable to corporations

that are engaged in other activities and that are also subject to nationality restrictions under the Constitution.

To implement the ruling and principles laid down in the Gamboa Case, the SEC issued Memorandum Circular No. 8, which provides for the guidelines on compliance with the Filipino-foreign ownership requirements by corporations engaged in nationalized and partly nationalized activities (**SEC Guidelines**).

Under the SEC Guidelines, all covered corporations are required to observe the constitutional or statutory ownership requirement. For purposes of determining compliance therewith, the required percentage of Filipino ownership shall be applied to the following:

- The total number of outstanding shares of stock entitled to vote in the election of directors
- The total number of outstanding shares of stock, whether or not entitled to vote in the election of directors

The SEC Guidelines apply to all corporations engaged in activities specifically reserved, wholly or partly, to Philippine nationals by existing laws. The SEC Guidelines direct all corporate secretaries to monitor and observe compliance with the provisions on ownership requirements provided in existing laws.

In the case of *Roy v. Herbosa*,⁵ the Supreme Court, in confirming the rulings in the Gamboa Case and the validity of SEC Guidelines, clarified that there is no requirement to apply the prescribed minimum percentage of Filipino equity on each class of shares of a corporation engaged in a nationalized industry. Nonetheless, in the same case, the Supreme Court considered that such classification of shares should not be a means to give control to foreign nationals of the Philippine portion of the capital of the corporation.

ANTI-DUMMY LAW

The Philippines has an Anti-Dummy Law (**ADL**), which applies to corporations engaged in partially nationalized activities that are subject to Filipino ownership requirement to the extent of at least 60% of the capital of the corporation.

Under the ADL, a person who has, in his or her name or under his or her control, a right, franchise, privilege, property or business, the exercise or enjoyment of which is expressly reserved by law to Philippine citizens or to corporations or associations where at least 60% of the capital is owned by such citizens, is prohibited from: (a) permitting or allowing the use, exploitation or enjoyment of such right, franchise, privilege, property or business by a person, corporation or association not possessing the qualifications prescribed by law; or (b) in any manner permitting or allowing any person not so qualified to intervene in the management, operation, administration or control of such right, franchise, privilege, property or business, whether as an officer, employee or laborer, with or without remuneration (except technical personnel whose employment may be specifically authorized by the Secretary of Justice). However, foreign nationals may serve as members of the board or governing body of corporations engaged in partially nationalized activities, in a number proportionate to their actual and allowable equity in the company.

A violation of the ADL is punishable by imprisonment of not less than five but not more than 15 years and by a fine of not less than the value of the right, franchise or privilege, but in no case less than PHP 5,000. A corporation found to have committed a violation of the ADL shall, upon proper court proceedings, be dissolved. A person who knowingly aids, assists or abets in the planning, consummation or perpetration of any of the foregoing acts is also subject to the same penalties.

⁴ GR No. 176579, 9 October 2012.

⁵ G.R. No. 207246, 22 November 2016.



II

PRIVATE COMPANY INVESTMENTS

CORPORATE VEHICLES

There are three general forms of business organizations in the Philippines: sole proprietorship, partnership and corporation (domestic or foreign).

SOLE PROPRIETORSHIP

A sole proprietorship is a business owned and operated by a single natural person. The liability of the sole proprietor is unlimited, and the personality of the business enterprise is not distinct and separate from that of the owner.

PARTNERSHIP

A partnership is created by virtue of a contract whereby two or more persons bind themselves to contribute money, property or industry to a common fund, with the intention of dividing the profits among themselves. The partnership has a juridical personality separate and distinct from that of each of the partners. However, generally, all partners are liable pro rata, with all their property and after all the partnership assets have been exhausted, for the contracts that may be entered into in the name and for the account of the partnership.

DOMESTIC/FOREIGN CORPORATION

Subject to nationality requirements that may apply to particular areas of investment in the Philippines, as discussed earlier, Philippine law allows foreign investors to incorporate a corporation organized under Philippine law. It also allows foreign corporations to transact business in the Philippines as a branch or a representative office.

A domestic corporation may be incorporated as a joint venture with a local partner, or a wholly owned subsidiary of the foreign corporation.

Under Philippine law, a branch and a representative office of a foreign corporation are not separate legal entities from, but are mere extensions of, their head offices.

For reasons relating to the exercise of management powers and the extent of liability, among others, the corporation is generally the most preferred vehicle for investments in the Philippines among the various forms of business organizations. Foreign investors who wish to engage in a business that is not subject to nationality restrictions generally choose between establishing either a Philippine subsidiary or a Philippine branch office.

Domestic corporation vs. branch

Assuming that the proposed activity is not subject to any foreign equity limitation, a foreign investor may

incorporate a domestic corporation, or register a branch of a foreign corporation in the Philippines. These two types of corporate vehicles have their relative advantages and disadvantages relating to, among others, the extent of liability of the parent company / head office, taxation, and the administrative costs of maintaining the same.

If the proposed activity is subject to foreign equity limitations, a foreign investor will have to set up a domestic corporation with a Philippine national as a joint venture partner.

As discussed earlier, generally, corporations that are more than 40% foreign-owned, as well as branches of foreign corporations that are considered domestic market enterprises, must have a paid-in capital of at least USD 200,000. The paid-in capital requirement is reduced to USD 100,000 for domestic market enterprises whose activities involve advanced technology or which employ at least 50 direct employees.

Entities that qualify as export enterprises are not subject to any minimum paid-in capital requirement.

Representative office

A foreign corporation may register a representative office in the Philippines for the purpose of dealing directly with the clients of its head office who are in the Philippines, and to undertake information dissemination and promotion of the company's products, including the conduct of quality control. A representative office may not derive income in the Philippines and is fully subsidized by its head office.

A representative office must have an initial inward remittance of USD 30,000 to fund its operations.

Regional or area headquarters

A multinational company engaged in international trade may establish a regional or area headquarters in the Philippines to act as an administrative branch of the multinational company and to serve principally as a supervision, communications and coordination center for its subsidiaries, branches or affiliates in the Asia Pacific region and other foreign markets.

The regional or area headquarters may not earn or derive income in the Philippines. It may not participate, in any manner, in managing any subsidiary or branch office it may have in the Philippines; neither may it solicit or market goods or services, whether on behalf of its parent company or its branches, affiliates, subsidiaries or any other company.

Its expenses must be financed by the head office or parent company from external sources in an acceptable foreign currency. To fund its operations in the Philippines, its head office or parent company must initially remit into the Philippines at least USD 50,000 and thereafter, USD 50,000 annually.

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Regional operating headquarters

A multinational company may establish a regional operating headquarters (ROHQ) in the Philippines to service its own affiliates, subsidiaries or branches in the Philippines or in the Asia Pacific region and other foreign markets.

An ROHQ is allowed to derive income in the Philippines by performing any of the following qualifying services:

- (a) General administration and planning
- (b) Business planning and coordination
- (c) Sourcing/procurement of raw materials and components
- (d) Corporate finance advisory services
- (e) Marketing control and sales promotion
- (f) Training and personnel management
- (g) Logistics services
- (h) Research and development services and product development
- (i) Technical support and maintenance
- (j) Data processing and communication
- (k) Business development

An ROHQ is prohibited from offering qualifying services to entities other than its affiliates, branches or subsidiaries, as declared in its registration with the SEC; nor shall it be allowed to solicit or market goods and services directly and indirectly, whether on behalf of its mother company, branches, affiliates, subsidiaries or any other company.

An ROHQ must initially remit into the Philippines at least USD 200,000.

Regional warehouses

A multinational company organized and existing under any laws other than those of the Philippines and that is engaged in international trade and supplies spare parts, components, semi-finished products and raw materials to its distributors or markets in the Asia Pacific area and other foreign areas, and which has established or will simultaneously establish a regional or area headquarters and/or ROHQ in the Philippines, may also establish a regional warehouse or warehouses in special economic zones (Ecozones) in the Philippines after securing a license from the Philippine Economic Zone Authority (PEZA). With respect to regional warehouses located or to be located in Ecozones with special charters, such license shall be secured from the concerned Ecozone authorities (please refer to our discussion below on Ecozones). For existing regional warehouses, said license shall be secured from the Board of Investments (BOI), unless they choose to relocate inside Ecozones. The activities of the regional warehouse shall be limited to the following:

- (a) Serving as a supply depot for the storage, deposit and safekeeping of its spare parts, components, semi-finished products and raw materials, including packing, covering, putting up, marking, labeling, and cutting or altering to customer's specification, mounting, and/or packaging into kits or marketable lots thereof; and filling up transactions and sales made by its head offices or parent companies
- (b) Serving as a storage or warehouse of goods purchased locally by the home office of the multinational for export abroad

In addition to the foregoing, the regional warehouse may not directly engage in trade, directly solicit business, promote any sale, or enter into any contract for the sale or disposition of goods in the Philippines.

OTHER REGULATORY APPROVALS AND REGISTRATIONS

Upon incorporation of a domestic corporation or registration of a foreign corporation with the SEC, certain basic registration and licensing requirements with different government agencies must be complied with. These post-registration requirements include obtaining a local business permit from the local government unit in which the corporation locates its offices, and certain registrations relating to tax, as well as those to be secured and applied from employee-welfare agencies.

In addition to the basic post-registration requirements, certain businesses in highly regulated industries may be subject to special licensing or registration requirements with the government agency having jurisdiction over such industry.



CORPORATE STRUCTURE: GOVERNANCE, CORPORATE OFFICERS, STOCKHOLDERS

On 20 February 2019, President Rodrigo Duterte signed into law Republic Act (RA) No. 11232 or the Revised Corporation Code of the Philippines (**Revised Corporation Code**). The Revised Corporation Code expressly repeals Batas Pambansa Blg. 68 or the Corporation Code of the Philippines.

The Revised Corporation Code, which took effect on 23 February 2019, governs the organization and corporate powers and authorities of a domestic corporation.

Pursuant to the Revised Corporation Code, two or more persons but not more than 15 may organize themselves and form a corporation. Each incorporator must own or be a subscriber to at least one share of the capital stock of the proposed stock corporation. The incorporators may be composed of any combination of: (i) natural individual persons; (ii) SEC-registered partnership; (iii) SEC-registered domestic corporations; and/or (iii) foreign corporations.

Under the Revised Corporation Code, the powers of a stock corporation are generally exercised by the board of directors. Stock corporations must have not more than 15 directors who are duly elected by the stockholders.⁶ Every director must hold at least one share of the capital of the corporation.

The Revised Corporation Code provides that a stock corporation must have a president (who must be a director), a treasurer (who must be a resident) and a company secretary (who must be a Philippine citizen and resident). If the corporation is vested with public interest, the corporation must also have a compliance officer. Other officers may be elected, according to the by-laws of the corporation. No person may be president and secretary, or president and treasurer, at the same time.

While the powers of a corporation are vested in the board of directors, the approval of the following corporate acts requires stockholder approval:

- Amendment of the articles of incorporation
- Adoption and amendment of by-laws
- Sale, lease, exchange, mortgage, pledge or other disposition of all or substantially all of the corporate property
- Incurring, creating or increasing bonded indebtedness
- Increase or decrease of capital stock
- Merger or consolidation of the corporation with another corporation or other corporations
- Investment of corporate funds in another corporation or business
- Entering into a management contract
- Dissolution of the corporation

Foreign corporations doing business in the Philippines are required to designate a resident agent for the purpose of service of writs and other processes. A resident agent may be an individual or a Philippine corporation.

The Revised Corporation Code also permits a natural person, trust or estate to form a One Person Corporation (**OPC**), with the single stockholder as the sole director and president. Banks and quasi-banks; preneed, trust, insurance, public and public-listed companies; and non-chartered government-owned and -controlled corporations may not incorporate as an OPC. A natural person who is licensed to exercise a profession may not organize as an OPC for the purpose of exercising such profession, except as otherwise provided under special laws.

⁶ Under Section 22 of the Revised Corporation Code, the board of the following corporations vested with public interest shall have independent directors constituting at least 20% of such board:

- Corporations covered by Section 17.2 of Republic Act No. 8799, otherwise known as "The Securities Regulation Code," namely those whose securities are registered with the SEC, corporations listed with an exchange or with assets of at least PHP 50 million and having 200 or more holders of shares, each holding at least 100 shares of a class of its equity shares
- Banks and quasi-banks; nonstock savings and loan associations; pawnshops; corporations engaged in money service business; preneed, trust and insurance companies; and other financial intermediaries
- Other corporations engaged in businesses vested with public interest similar to the above, as may be determined by the SEC, after taking into account relevant factors that are germane to the objective and purpose of requiring the election of an independent director, such as the extent of minority ownership, type of financial products or securities issued or offered to investors, public interest involved in the nature of business operations, and other analogous factors

An independent director is a person who, apart from shareholdings and fees received from the corporation, is independent of management and free from any business or relationship that could, or could reasonably be perceived to, materially interfere with the exercise of independent judgment in carrying out the responsibilities as a director.

III PUBLIC COMPANY INVESTMENTS

Investments in public companies are subject to the same foreign equity restrictions as those applicable to private companies. In terms of corporate governance, they are subject to additional or stricter rules that are essentially intended to protect public investors.

REGISTRATION OF SECURITIES

Under the Securities Regulation Code (SRC), no securities shall be sold or offered for sale or distribution within the Philippines unless such securities are registered with the SEC. By way of exception, registration of securities with the SEC is not required under any of the following circumstances, notwithstanding that the subject securities are sold or offered for sale or distribution within the Philippines:

- If the securities are of a class of securities that is exempt as listed in Section 9.1 of the SRC, including, among others: (i) any security issued or guaranteed by the government of the Philippines, or by any political subdivision or agency thereof, or by any person controlled by or supervised by, and acting as an instrumentality of the government; (ii) any security issued or guaranteed by the government of any country with which the Philippines maintains diplomatic relations, or by any state, province or political subdivision thereof on the basis of reciprocity, provided that the SEC may require compliance with the form and content for disclosures the SEC may prescribe; (iii) any security or its derivatives the sale or transfer of which, by law, is under the supervision and regulation of the Office of the Insurance Commission, the Housing and Land Use Rule Regulatory Board or the BIR; and (iv) any security issued by a bank except its own shares of stock
- If the securities are to be offered or sold in a transaction that is exempt as listed in Section 10.1 of the SRC, including, among others: (i) the distribution by a corporation actively engaged in the business authorized by its articles of incorporation, of securities to its stockholders or other security holders as a stock dividend or other distribution out of surplus; (ii) the sale of capital stock of a corporation to its own stockholders exclusively, where no commission or other remuneration is paid or given directly or indirectly in connection with the sale of such capital stock; (iii) the sale of securities by an issuer to fewer than 20 persons in the Philippines during any 12-month period (private placement); and (iv) the sale of securities to any number of qualified buyers (as this term is defined in SRC rules)
- If the securities are to be offered or sold in a transaction that is not an exempt transaction under Section 10.1 but which the SEC, pursuant to its power under Section 10.2 of the SRC, exempts from the registration requirement on the ground that the SEC finds that requiring registration is not necessary in the public interest or for the protection of the investors, such as by reason of the small amount involved or by the limited character of the offering

If the company intends to list the securities on the Philippine Stock Exchange (PSE), it must comply with the listing requirements under PSE rules.

CORPORATE STRUCTURE: GOVERNANCE, OFFICERS, STOCKHOLDERS

In addition to the corporate governance requirements that apply generally to all corporations doing business in the Philippines, public listed companies are subject to additional requirements under the Code of Corporate Governance for Publicly Listed Companies.

Below are some of the key features of the corporate governance framework for public companies:

- The board of directors is primarily responsible for governance of the company. It should be composed of a majority of non-executive directors who possess the necessary qualifications to effectively participate and help secure objective, independent judgment on corporate affairs and to substantiate proper checks and balances. It should have at least two independent directors, or such number as to constitute at least one-third of the members of the board of directors, whichever is higher.
- A public company should have the following committees:
 - Audit Committee
 - Corporate Governance Committee
 - Board Risk Oversight Committee
 - Related Party Transaction Committee
- The board of directors should establish corporate disclosure policies and procedures so shareholders and other stakeholders can have a comprehensive, accurate, reliable and timely report that gives a fair and complete picture of a company's financial condition, results and business operations.
- The board must appoint a compliance officer who shall be responsible for monitoring, reviewing, evaluating and ensuring that the company, its officers and directors comply with the relevant laws,

rules and regulations, as well as with all governance issuances of regulatory agencies and the Code of Corporate Governance for Publicly Listed Companies.

- The company should establish standards for the appropriate selection of an external auditor, and exercise effective oversight of the same to strengthen the external auditor's independence and enhance audit quality.
- The board of directors should ensure that an appropriate internal control system is in place, including a mechanism for monitoring and managing potential conflicts of interest involving management, board members and shareholders.
- The board of directors should ensure that basic shareholder rights are disclosed in the Manual on Corporate Governance and on the company's website. It should encourage active shareholder participation.
- The board of directors should identify the company's various stakeholders and promote cooperation between them and the company in creating wealth, growth and sustainability.

DISCLOSURE REQUIREMENTS

The SEC imposes disclosure requirements on public companies, as follows:

- Structured/regular continuing disclosure requirements, including submission of: (i) periodic and other reports; and (ii) beneficial ownership report

- Unstructured/current continuing disclosure requirements (relating to every material fact or event that occurs that would reasonably be expected to affect investors' decision in relation to the shares)

Structured disclosures are the periodic reportorial requirements of the SEC and the PSE. The purpose of the structured reports is to assure the public availability of continuing adequate information on publicly listed companies. These structured reports are generally intended to keep the information and documents filed with the SEC for the registration or listing of the securities reasonably current.

Unstructured disclosures are the reports on corporate developments to the investing public as they occur. The purpose of the unstructured disclosures is to update the investing public with any material fact or event that occurs that would reasonably be expected to affect investors' decisions in relation to trading of the company's shares.

In the event a news report involving an alleged material event appears in the media, and such report would create public speculation if not officially denied or clarified by the issuer and the issuer has not yet made any previous disclosure in relation to said material event, the SEC may require the issuer to file the appropriate disclosures within the period prescribed in order to clarify the news report.

Public companies are also mandated to include all company disclosures on their company websites. The SRC imposes fines and penalties for public companies that fail to comply with disclosure requirements.



IV INCENTIVES UNDER SPECIAL REGISTRATIONS

Qualified enterprises may register with the BOI under the Omnibus Investments Code (OIC) or with PEZA to avail of certain incentives. Investment opportunities in the Philippines have also been created by the Philippine government's conversion plan covering Clark Air Base, Subic Naval Base, Camp John Hay in Baguio City, and other former US military reservations as well as their extensions into Ecozones.

OIC / 2017 IPP

The OIC, through tax incentives and other benefits, encourages investments in preferred areas of economic activity in the Investment Priorities Plan (IPP).

To qualify for registration and obtain incentives under the OIC, the following qualifications must be met:

- (a) The applicant, if a natural person, must be a citizen of the Philippines; in the case of a partnership or any other association organized under Philippine laws, must have at least 60% of its capital being owned and controlled by citizens of the Philippines; in the case of a corporation or a cooperative organized under Philippine laws, must have at least 60% of its capital stock outstanding and entitled to vote being owned and held by Philippine nationals and at least 60% of its board of directors consisting of citizens of the Philippines. If the applicant does not possess the required degree of ownership by Philippine nationals, the following circumstances must be satisfactorily established:
 - (i) It proposes to engage in pioneer projects (please refer to the definition below), which, considering the nature and extent of capital requirements, processes, technical skills and relative business risks involved, are, in the opinion of the BOI, of such a nature that the available measured capacity thereof cannot be readily and adequately filled by Philippine nationals; or where the applicant is exporting at least 70% of its total production.
 - (ii) It obligates itself to attain the status of a Philippine national within 30 years from the date of registration or within such longer period as the BOI may require, taking into account the export potential of the project. A registered enterprise that exports 100% of its total production need not comply with this requirement.
 - (iii) The pioneer area it will engage in is one that is not within the activities reserved by the Constitution or other laws of the Philippines to Philippine citizens or corporations owned and controlled by Philippine citizens.
- (b) The applicant is proposing to engage in a preferred project listed or authorized in the current IPP within a reasonable time to be fixed by the BOI, or if not so listed, at least 50% of its total production is for export or it is an existing producer that will export part of production under such conditions and/or limited incentives as the BOI may determine; or the enterprise is engaged or proposing to engage in the sale abroad of export products bought by it from one or more export producers; or the enterprise is engaged or proposing to engage in rendering technical, professional or other services, or in exporting television and motion pictures, and musical recordings made or produced in the

Philippines, either directly or through a registered trader.

- (c) The applicant is capable of operating on a sound and efficient basis of contributing to the national development of the preferred area in particular and of the national economy in general.

An enterprise may apply for registration either as a pioneer or non-pioneer enterprise. A "pioneer enterprise" is a registered enterprise: (i) engaged in the manufacture, processing or production, and not merely in the assembly or packaging of goods, products, commodities or raw materials that have not been or are not being produced in the Philippines on a commercial scale; (ii) using a design, formula, scheme, method, process, or system of production or transformation of any element, substance or raw materials into another raw material or finished goods that are new and untried in the Philippines; (iii) engaged in the pursuit of agricultural, forestry and mining activities and/or services, including the industrial aspects of food processing whenever appropriate, predetermined by the BOI, in consultation with the appropriate department, to be feasible and highly essential to the attainment of the national goal, in relation to a declared specific national food and agricultural program for self-sufficiency and other social benefits of the project; or (iv) producing non-conventional fuels or manufacturing equipment that utilizes non-conventional sources of energy or using or converting to coal or other non-conventional sources of energy in its production, manufacturing or processing operations. The final product in any of the foregoing instances must involve substantial use and processing of domestic raw materials, whenever available, taking into account the risks and magnitude of investment.

The 2017 IPP, which took effect on 18 March 2017 and is the current IPP, reflects the current administration's orientation to boost growth in more micro, small and medium enterprises, as well as in innovation, health and environment-driven activities, while shifting investments to the countryside.

The 2017 IPP provides for the following preferred areas of investments that may be entitled to incentives:

PREFERRED ACTIVITIES

- (a) All qualified manufacturing activities, including agro-processing
- (b) Agriculture, fishery and forestry
- (c) Strategic services (including integrated circuit design; creative industries / knowledge-based services; maintenance, repair and overhaul (MRO) of aircraft; charging/refueling stations for alternative energy vehicles; industrial waste treatment; telecommunications; state-of-the-art engineering,

- procurement and construction (EPC))
- (d) Healthcare services, including drug rehabilitation centers
- (e) Mass housing
- (f) Infrastructure and logistics, including local government unit public-private partnerships (LGU-PPPs)
- (g) Innovation drivers (research and development activities; conduct of clinical trials (including drug trials); establishment of centers of excellence; business incubation hubs; fabrication laboratories; commercialization of new and emerging technologies and products of the DOST or government-funded research and development)
- (h) Inclusive business models (covers business activities of medium and large enterprises in the agribusiness and tourism sectors that provide business opportunities to micro, small and medium enterprise as part of their value chains)
- (i) Environment or climate-change-related projects
- (j) Energy

EXPORT ACTIVITIES

- (a) Production and manufacture of export products
- (b) Service exports
- (c) Activities in support of exporters

SPECIAL LAWS

- (a) Industrial Tree Plantation (PD 705)
- (b) Mining (RA 7942) (limited to capital equipment incentive)
- (c) Publication or Printing of Books/Textbooks (RA 8047)
- (d) Refining, Storage, Marketing and Distribution of Petroleum Products (RA 8479)
- (e) Rehabilitation, Self-Development and Self-Reliance of Persons with Disability (RA 7277)
- (f) Renewable Energy (RA 9513)
- (g) Tourism (RA 9593)

AUTONOMOUS REGION OF MUSLIM MINDANAO (ARMM) LIST

- (a) Export activities
 - (i) Export trade and service exporters
 - (ii) Support activities for exporters
- (b) Agriculture, agribusiness/aquaculture and fishery

- (c) Basic industries
- (d) Infrastructure and services
- (e) Industrial service facilities
- (f) Engineering industries
- (g) Logistics
- (h) Brunei Darussalam-Indonesia-Malaysia-Philippines East ASEAN Growth Area (BIMP-EAGA)-related investment enterprises
- (i) Tourism
- (j) Health and education services and facilities
- (k) Halal industry
- (l) Banking, non-bank financial institutions and facilities
- (m) Energy

INCENTIVES

An enterprise registered with the BOI enjoys the following tax and non-tax special incentives:

Tax incentives

- (a) Income tax holiday (ITH), consisting of income tax exemption for six years from the start of commercial operations for pioneer firms, and four years for non-pioneer firms (may be extended in certain instances and upon approval by the BOI, but may not be extended for more than eight years)
- (b) For expanding firms, exemption from income taxes proportionate to their expansion for a period of three years from the start of commercial operations of the expansion
- (c) Duty free importation of capital equipment, spare parts and accessories, subject to conditions
- (d) For registered enterprises with bonded manufacturing warehouses, exemption from taxes and duties on the importation of supplies and spare parts for imported equipment and consigned equipment
- (e) For the first five years from registration, an additional deduction from taxable income of 50% of the wages of additional skilled and unskilled workers in the direct labor force (granted only if the registered enterprise meets a prescribed capital-to-labor ratio and shall not be availed of simultaneously with the ITH)
- (f) Exemptions from taxes and duties on the importation of breeding stocks and genetic materials within 10 years from the date of registration or commercial operation
- (g) Tax credit for taxes and duties on raw materials, supplies and semi-manufactured products used for

the manufacture of export products and forming part thereof

- (h) Exemption from wharfage duties and any export tax, duty, impost and fees on exports by a registered enterprise of its non-traditional export products
- (i) Exemption from local taxes for six years from the date of registration for pioneer enterprises, and four years for non-pioneer enterprises

Non-tax incentives

- (a) Simplified customs procedures for the importation of equipment, spare parts, raw materials and supplies, and the export of processed products
- (b) No restriction on the use of consigned equipment (re-export bond required)
- (c) Employment of foreign nationals in supervisory, technical or advisory positions for five years from registration, extendible for limited periods (the president, general manager and treasurer (or their equivalent) of foreign-owned registered firms are not subject to the foregoing limitations)
- (d) Privilege to operate bonded manufacturing/trading warehouses, subject to customs rules and regulations

Additional incentives

The following additional incentives are available to projects (excluding mining, forestry, and processing of minerals and forest products) located in less-developed areas:

- (a) Double deduction from taxable income of 50% of the wages corresponding to the increment in the number of direct labor
- (b) Deduction of the cost of necessary and major infrastructure works constructed

PEZA REGISTRATION

To disperse industry and generate employment in non-urban areas, the government has established several Ecozones.

Enterprises may establish their businesses within an Ecozone and register with the PEZA as any of the following enterprises:

- Export manufacturing enterprise
- Information technology (IT) service export enterprise
- Tourism enterprise
- Medical tourism enterprise
- Agro-industrial export manufacturing enterprise
- Agro-industrial biofuel manufacturing enterprise
- Logistics and warehousing services enterprise
- Economic zone development and operation, such as:
 - Manufacturing economic zone
 - IT park
 - Tourism economic zone
 - Medical tourism economic zone
 - Agro-industrial economic zone
 - Retirement economic zone
- Facilities providers, such as:
 - Facilities for manufacturing enterprises
 - Facilities for IT enterprises
 - Retirement facilities
- Establishment, operation, and maintenance of light and power systems, and water supply and distribution systems inside Ecozones

An Ecozone manufacturing enterprise is an entity engaged in the assembly, manufacturing or processing activities resulting in the exportation of at least 70% of its production. "Manufacturing or processing" is the process by which raw materials or semi-finished materials are converted into a new product through a change in their physical, mechanical or electromagnetic characteristics and/or chemical properties. "Assembly" is the process by which semi-finished parts or materials are put together or combined to form a distinct product without substantially changing their physical or mechanical characteristics or electromagnetic and/or chemical properties.



An IT service export enterprise is a company operating or offering IT services of which 70% of total revenues are derived from clients abroad. "IT Service Activities" are activities that involve the use of any IT software and/or system for value addition. Among the IT Service Activities eligible for incentives are IT-enabled services, such as business process outsourcing, call centers, data encoding, transcribing and processing; software development and application, including programming and adaptation of system software and middleware; and content development for multimedia or internet purposes.



TAX AND OTHER INCENTIVES

ENTERPRISES REGISTERED WITH THE SUBIC BAY METROPOLITAN AUTHORITY (SBMA)

The Subic Special Economic Zone (**SSEZ**) and Subic Free Port Zone (**SFZ**) were established by the Philippine government with the aim of developing the area into a self-sustaining industrial, commercial, financial and investment center in the Philippines. In addition, the SFZ was established to be operated and managed as a separate customs territory ensuring the free flow or movement of raw materials, capital, equipment and consumer items within, into and exported out of the SFZ.

The territory of the SSEZ includes the city of Olongapo and the municipality of Subic in Zambales province, the former US Naval Base at Subic Bay, as well as its extensions located in the municipalities of Hermosa and Morong in Bataan province. The SFZ is an area within the SSEZ that is fenced in and designated as a Freeport Zone.

A business enterprise may register as an Ecozone Enterprise in the SSEZ or a Freeport Enterprise in the SFZ with the SBMA.

An SSEZ Enterprise is a business entity located within the SSEZ that is duly registered with the SBMA to operate any lawful economic activity within the SSEZ. An SFZ Enterprise is a business entity located within the SFZ that is duly registered with the SBMA.

Registration as an SSEZ/SFZ Enterprise is open to any business enterprise in any area of economic activity, subject only to limitations under the Philippine Constitution.

As provided under the Rules and Regulations to Implement Republic Act No. 9400, an SSEZ Enterprise shall be entitled to the 5% special tax on gross income earned, in lieu of national and local taxes, while an SFZ Enterprise shall be entitled to: (i) tax- and duty-free importation within the SFZ; and (ii) 5% special tax on gross income earned, in lieu of national and local taxes.

ENTERPRISES LOCATED IN THE CLARK SPECIAL ECONOMIC ZONE

The Clark Special Economic Zone (**CSEZ**) covers certain areas of Angeles City, the municipalities of Mabalacat and Porac in Pampanga province, and the municipalities of Capas and Bamban in Tarlac province.

In 2007, RA 9400 converted a portion of the CSEZ into a freeport zone called the Clark Freeport Zone. The Clark Freeport Zone is operated and managed as a separate customs territory, with the following incentives available to registered business enterprises located therein: (i) tax rate of 5% on gross income earned, in lieu of national and local taxes; and (ii) tax- and duty-free importation of raw materials and capital equipment. The government agency that registers enterprises and grants and administers incentives to those enterprises is the Bases Conversion and Development Authority (**BCDA**), with the Clark Development Corporation (**CDC**) as its implementing arm.

Under the Rules and Regulations to Implement RA 9400, PEZA Ecozones may be created within the CSEZ. PEZA-registered enterprises located in PEZA Ecozones within the CSEZ are entitled to the same tax and duty incentives available to PEZA-registered enterprises located in other PEZA Ecozones. The government agency that registers enterprises and grants and administers incentives to those enterprises located in PEZA Ecozones within the CSEZ is the PEZA. The agency in charge of the development, operation, management and maintenance of the infrastructure, facilities and utilities in those PEZA Ecozones is the BCDA, with the CDC as its implementing arm.

V FOREIGN EXCHANGE CONTROLS



FOREIGN DIRECT INVESTMENTS

Under the regulations issued by the Bangko Sentral ng Pilipinas (BSP, the Philippines' central bank), registration of foreign direct investments in the Philippines with the BSP is required if the investee firm intends to purchase foreign exchange from the Philippine banking system to fund the repatriation of capital and the remittance of profits, dividends and earnings that may accrue on such investments. The Philippine banking system consists of authorized agent banks and/or their subsidiaries or affiliates authorized to engage in foreign exchange operations.

In general, registration of foreign direct investments in the Philippines is evidenced by a Bangko Sentral Registration Document (BSRD). Registration is made by way of an application for such purpose filed with the BSP, accompanied by certain supporting documents, depending on the form of the investments sought to be registered (i.e., whether cash investments, investments in kind or investments of capitalized oil/gas/geothermal exploration expenditures).

Foreign direct investments may be in cash or in kind. To be eligible for registration with the BSP, foreign exchange funding for cash investments must be inwardly remitted to the Philippines (but need not be converted to Philippine peso). Assets eligible for registration as investment in kind include: (a) machinery and equipment; and (b) raw materials, supplies, spare parts and other items, including intangible assets, necessary for the operations of the investee firm.

As a rule, applications for the registration of foreign direct investments must be filed with the BSP within one year from the date of inward remittance of foreign exchange funding the investment (if the foreign direct investment is in cash) or the date of actual transfer of assets to the Philippines (if the foreign direct investment is in kind). If the foreign direct investment involves the transfer of BSP-registered investment to another foreign investor and payment is made offshore in foreign exchange, the application for registration must be filed with the BSP within one year from the date of signing of the deed of sale/assignment covering the transfer.



OUTWARD INVESTMENTS OTHER TYPES OF TRANSACTIONS

BSP regulations allow residents to invest in: (a) debt and equity securities issued offshore by non-residents; (b) offshore foreign currency-denominated mutual funds and UITFs; (c) foreign currency-denominated intercompany loans to offshore parent companies/subsidiaries of residents with an original tenor of at least one year; (d) investments in real property abroad; and (e) foreign-currency-denominated investment instruments issued onshore by non-residents without BSP approval, if such investments are funded by: (i) the resident's foreign currency deposit account; and/or (ii) foreign exchange of up to USD 60 million purchased from the Philippine banking system, per investor per year.

Qualified investors, such as insurance and pre-need companies, collective/pooled funds, public or private pension, or retirement or provident funds, may apply with the BSP for a higher annual investment limit.

FOREIGN LOANS (INCLUDING SHAREHOLDER ADVANCES)

Prior BSP approval and/or registration with the BSP of foreign loans is generally required to enable the borrower to purchase foreign exchange from the Philippine banking system to service payment of the principal and interest on foreign loans.

Subject to certain exceptions, private sector foreign loans that are not publicly guaranteed need not be submitted for BSP's prior approval but must be registered with the BSP if the borrower will need to purchase foreign exchange from the Philippine banking system to repay the loan. Registration of the foreign loan is generally required to be undertaken promptly after drawdown, disbursement or utilization of such loan, and the borrower is likewise expected to provide the BSP with key information relating to the terms and conditions of the foreign loan.

As with registration of foreign direct investments in the Philippines, procuring prior BSP approval and/or registration, as applicable, of foreign loans is not mandatory. These approval and/or registration requirements apply only if the borrower intends to (or the lenders expect the borrower to) procure or purchase foreign exchange necessary to service payments on the foreign loan from the Philippine banking system.

TRADE TRANSACTIONS

Under BSP regulations, provided that the subject of the importation is not a prohibited commodity and subject to compliance with the relevant guidelines of the BSP, residents are generally allowed to purchase foreign exchange from the Philippine banking system without prior BSP approval to fund payments for imports under certain arrangements. These arrangements include letters of credit, documents against payment, documents against acceptance, direct remittance, advance payment and open account (including intercompany netting arrangement among non-bank related parties).

For export trade transactions, payments for exports made under certain arrangements, such as letters of credit, documents against payment or cash against documents, documents against acceptance and open account arrangements, are generally allowed without prior BSP approval, provided that the subject of the exportation is not a prohibited commodity.

NON-TRADE TRANSACTIONS

Residents are generally allowed to purchase foreign exchange from the Philippine banking system without prior BSP approval if the foreign exchange will be used to fund payments to non-resident beneficiaries for non-trade transactions enumerated in the relevant regulations of the BSP, subject to submission to the selling bank of an application to purchase foreign exchange and other documentary requirements.

VI TAXATION

CORPORATE INCOME TAX⁷

A domestic corporation is taxed on its net income (gross income less allowable deductions) from all sources at the rate of 30%. A resident foreign corporation, such as a branch, is taxed only on its net income from Philippine sources at the same rate as a domestic corporation.

A non-resident foreign corporation is subject to final withholding tax on its gross income (without the benefit of deductions) from Philippine sources at the rate of 30%.

A foreign corporation is considered a resident when it is engaged in trade or business in the Philippines and is licensed by the Philippine SEC to engage in trade or business in the Philippines.

INDIVIDUAL INCOME TAX

A resident citizen is taxed on income from all sources at progressive rates ranging from 0 to 35% of net taxable income.

A non-resident alien engaged in trade or business in the Philippines is generally subject to tax on net income from Philippine sources at the same progressive tax rates imposed on resident aliens and citizens. A non-resident alien is deemed to have engaged in trade or business if he or she stays in the Philippines for an aggregate period of more than 180 days during any calendar year.

A non-resident alien not engaged in trade or business in the Philippines is taxed on gross income from Philippine sources at the rate of 25%, withheld at source.

VALUE ADDED TAX

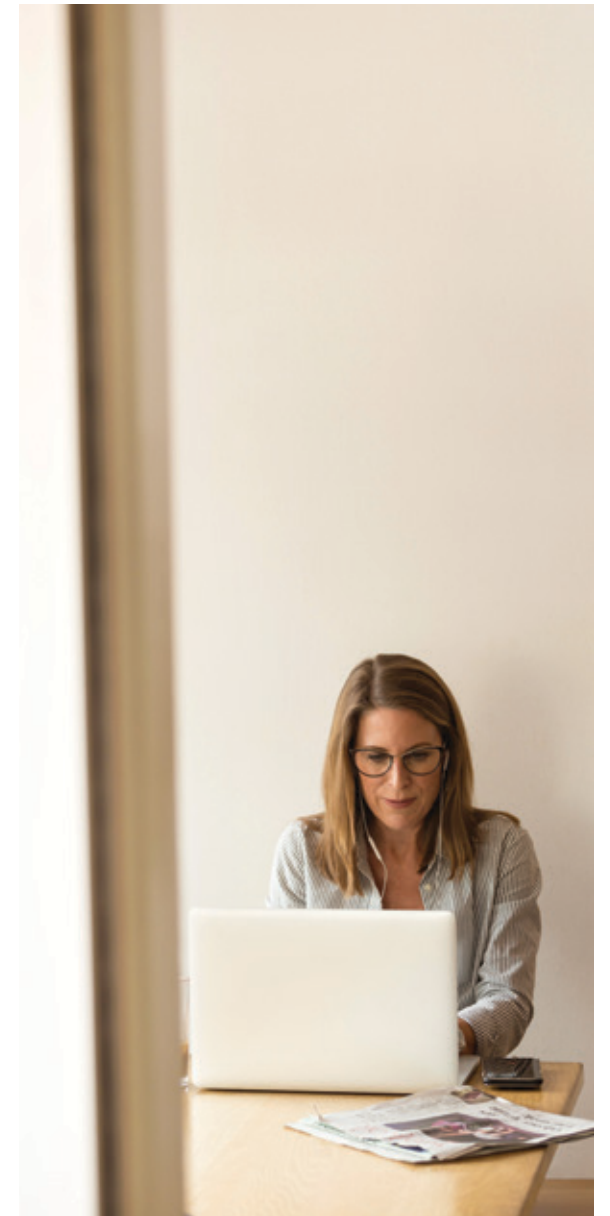
Value added tax (VAT) is a tax on consumption levied on the sale, barter, exchange or lease of goods or properties and services in the Philippines, and on the importation of goods into the Philippines.

A person becomes subject to the 12% VAT when his or her gross sales or receipts for the past 12 months exceed PHP 3 million.

A VAT taxpayer is allowed input VAT credits against his or her output VAT liability, subject to certain limitations.

LOCAL AND REAL PROPERTY TAXES

Local government units, such as provinces, cities, municipalities and barangays, may also levy taxes and impose local license fees pursuant to the Local Government Code. Furthermore, real property tax applied solely to the lands, buildings and other improvements thereon is levied on the assessed value of the real property.



TREATIES

Currently, the Philippines has entered into tax treaties with 43 countries, which include the following members of the European Union (EU): Australia, Austria, Bahrain, Bangladesh, Belgium, Brazil, Canada, the People's Republic of China, the Czech Republic, Denmark, Finland, France, Germany, Hungary, India, Indonesia, Israel, Italy, Japan, South Korea, Kuwait, Malaysia, Mexico, the Netherlands, New Zealand, Nigeria, Norway, Pakistan, Poland, Qatar, Romania, Russia, Singapore, Spain, Sri Lanka, Sweden, Switzerland, Thailand, Turkey, United Arab Emirates, the United Kingdom, USA and Vietnam.

⁷ In 2019, the government expects to pass a new tax reform bill which will lower the corporate income tax rate.

VII

BORDER CONTROL AND CUSTOMS REGULATIONS

OVERVIEW

In addition to the 12% VAT and any applicable excise tax, importations are generally subject to customs duties. The applicable customs duty rate depends on the tariff classification of the goods or products imported. In this regard, the Philippines follows the Harmonized System. The Harmonized System is a multipurpose international product nomenclature developed by the World Customs Organization that allows participating countries to classify traded goods on a common basis for customs purposes. The Harmonized System consists of a series of six-digit codes, organized in a hierarchy of sections, chapters, headings and subheadings, that covers various product.

The Customs Modernization Act also provides for the imposition of anti-dumping duty, countervailing duty, marking duty, safeguard duty and discriminating duty under special circumstances.

Further, the Philippines has control, regulation, and licensing requirements for the import and export of prohibited and regulated items. The Department of Trade and Industry (DTI) provides a list of such prohibited and regulated items for import / export (<http://dti.gov.ph>). These requirements are implemented by different government agencies. If the goods to be imported are regulated, the importer / exporter is required to secure a permit from the regulating government agency.

The rules of the Bureau of Customs (BOC) on border control measures also prevent the entry into the Philippines of infringing merchandise and ensure expedited procedures for the handling and disposition of goods suspected to be imported in violation of the Intellectual Property Code of the Philippines (IP Code).

The Strategic Trade and Management Act likewise provides a mechanism for trade control in the importation, exportation, re-exportation, reassignment, transit and transshipment of strategic goods, and the provision of related services.

Strategic goods are goods enumerated in the National Strategic Goods List, which has yet to be issued by the National Security Council - Strategic Trade Management Committee. These are products that, for security reasons or due to international agreements, are considered to be of such military importance that their export is either prohibited altogether or subject to specific conditions. Such goods are generally suitable to be used for military purposes or for the production of weapons of mass destruction.

Related services refer to brokering, financing and transporting in relation to the movement of strategic goods between two foreign countries, as well as providing technical assistance.

CUSTOMS AND TRADE AGREEMENTS

The Philippines is a member of the Association of Southeast Asian Nations (ASEAN) and is a signatory to the ASEAN Trade in Goods Agreement (previously referred to as the ASEAN Free Trade Area Common Effective Preferential Tariff Scheme), along with the other ASEAN member states. The ASEAN aims to eliminate all import duties among member states.

In addition, as part of the ASEAN, the Philippines has existing FTAs with China (ASEAN-China), South Korea (ASEAN-Korea), Japan (ASEAN-Japan Comprehensive Economic Partnership), Australia and New Zealand (ASEAN-Australia and New Zealand), and India (ASEAN-India).

SPECIAL DISCUSSION REGARDING EU

The EU-Philippines Free Trade Agreement negotiations were launched in December 2015. A series of negotiation rounds are being undertaken, with the aim of concluding an agreement that covers relevant trade issues such as tariffs, non-barriers to trade, trade in services and investment as well as trade aspects of public procurement, intellectual property (IP), competition and sustainable development. The Philippine Senate recently ratified the Framework Agreement on Partnership and Cooperation Between the Philippines and the European Union (PCA). The PCA should bolster the Philippines' status as a beneficiary country under the EU's Generalised Scheme of Preferences Plus (GSP+) and provide a basis for concluding a free trade agreement with the EU.

EU GSP+

The EU has also granted the Philippines zero tariff for over 6,000 products to be exported to any of the 28 member states under the GSP+. Products that may avail of the duty free access include coconut and marine products, processed fruit, prepared food, animal and vegetable fats and oils, textiles, garments, headwear, footwear, furniture, umbrellas and chemicals.

The Philippines, meanwhile, has signed a free trade agreement with the European Free Trade Association (EFTA) member states – Iceland, Liechtenstein, Norway and Switzerland – on 28 April 2016. The parties are currently undertaking their respective domestic processes for the ratification and entry into force of the agreement.

The Philippines' engagement with EFTA is part of a parallel three-pronged approach to increase the country's presence in the European region through the FTA engagements with EFTA and the European Union and the EU Generalized System of Preferences.

New enterprises operating in the special zones may enjoy income tax holidays for up to eight years from the start of commercial operations. The enterprises are also entitled to a preferential tax treatment of 5% tax on gross income in lieu of all other Philippine income taxes.

Goods that are imported into special economic zones are generally not subject to duty or tax while they remain inside the zones. However, they will become subject to duties and taxes if they are removed from the Ecozone.

BORDER CONTROL

The BOC, in the implementation of laws and regulations prohibiting the importation of goods that infringe upon IP rights, approved on 3 September 2002, Customs Administrative Order No. 6-2002 or the *Rules and Regulations Implementing the Intellectual Property Code of the Philippines in relation to Sections 51-60 of the TRIPS Agreement, amending for the purpose Customs Administrative Order (CAO) No. 7-93 on Customs Border Control*. The guidelines seek to enhance existing procedures to prevent the entry into the country of infringing merchandises and to ensure expedited procedures for the handling and disposition of goods suspected to be imported in violation of the IP Code.

IP holders may register their products covered by patents, trademarks, copyrights and other similarly protected IP rights with the Intellectual Property Rights Registry maintained by the BOC. The application for registration serves as the consent of the IP owner for the BOC to conduct a physical inspection of imports suspected to be infringing. The registration will be the basis of the BOC to monitor on its own initiative suspected imports to determine whether they are liable to seizure and forfeiture.

The BOC may also, on its own initiative, conduct random checks of goods suspected to infringe IP rights.



The Freeport Area of Bataan (FAB) is located in the Municipality of Mariveles, Province of Bataan in the Philippines. It has a total land area of 1,691.55 hectares and is accessible by land, sea and air. The Freeport is under the administration of the Authority of the Freeport Area of Bataan (AFAB).



The Freeport Area of Bataan (FAB) is the only Freeport in Manila Bay, the Philippine's center of trade. The FAB is an ideal transshipment hub, strategically located at a prime transit point for domestic, regional and global shipping.

The FAB was created primarily to actively encourage, promote, induce and accelerate a sound and balanced industrial, economical and social development. With job creation being the primary mandate of the Authority of the Freeport Area of Bataan (AFAB), 2018 was yet another year in which a new high in total employment was achieved. A grand total of 39,266 direct employees was recorded by the end of 2018, marking a 207% increase from the total of 12,099 workers in 2010 when the AFAB took over. In terms of investments in 2018, a total of Php 7B committed investments was recorded, representing a 42% increase as compared to the three-year average from 2015 to 2017 of PHP 4B. These are clear manifestations of the continuous improvement in the operational efficiency of the AFAB.

To sustain the growth of the Freeport Area of Bataan and the local economy of Mariveles, the AFAB strives to achieve and maintain its SOFT HEART action agenda. SOFT stands for Socially relevant, Operationally viable, Financially feasible and Technologically advanced programs and projects on Housing, Expansion area, Accessibility, Renewable energy and Transportation.

The AFAB is synergizing its promotions effort with the National Government through the Philippine Investments Promotion Plan (PIPP) to focus on attracting priority sectors representing viable investments in the country. These include Manufacturing, Information and Communications Technology, Business Process Outsourcing, Financial Technology, Logistics, Tourism, Energy, and Global Electronics/Semiconductors.

VIII EMPLOYMENT

LABOR STANDARDS

The Labor Code of the Philippines (**Labor Code**) lays down the minimum terms, conditions and benefits of employment that employers must provide or comply with and to which the employees are entitled as a matter of right.

WORK HOURS

- (a) Normal hours of work – The normal hours of work should not exceed eight hours in a work day. Employees are entitled to at least 60 minutes unpaid time off from work for their regular meals.
- (b) Overtime pay – Any work done in excess of eight hours in a work day must be paid overtime pay based on the applicable basic rate, unless there is compressed work week arrangement. The Labor Code enumerates the specific instances when an employee may be required to render overtime work and the corresponding overtime pay rate. These overtime pay rates may vary depending on whether the overtime work is rendered on a regular work day, holiday or rest day, or during a night shift.
- (c) Night shift differential – An employee must be paid a night shift differential equivalent to a certain rate of his or her regular wage for work done between 10 pm and 6 am.
- (d) Premium pay for rest day or holiday work – For work done on rest days and holidays, the Labor Code requires the employer to pay a certain amount as additional compensation based on the regular wage of the employee.

The rules on work hours are not applicable to managerial employees, among others.

WAGES

Under the minimum wage law in the Philippines, there is a different minimum wage rate in each region of the country; the minimum wage rates are prescribed by the Regional Tripartite Wages and Productivity Boards.

Wages are generally paid in cash at least twice a month (usually on the 15th and the last day of every month).

OTHER COMPULSORY BENEFITS

- Holiday pay
- Service incentive leave
- Thirteenth month pay
- Retirement benefits
- Rest day
- Maternity leave
- Paternity leave
- Leave due to domestic violence
- Leave following surgery caused by gynecological disorders
- Lactation break

RULE ON NON-DIMINUTION OF EMPLOYMENT BENEFITS

If an employee benefit has been granted by reason of employer practice or policy, the benefit becomes part of the terms and conditions of employment and cannot be unilaterally withdrawn or discontinued by the employer, despite the absence of a legal or contractual requirement to grant the said benefit.

The following criteria may be used to ascertain the existence of a binding and enforceable employer practice or policy under Philippine law:

- (a) The act of the employer has been done for a long period or is consistently repeated.
- (b) The act is done deliberately, knowingly and consistently.
- (c) The act is not a product of erroneous interpretation or construction of a doubtful or difficult question of law.

LABOR RELATIONS

As a general rule, employees have the right to form and join unions and to engage in concerted activities for their collective protection. Certain classes of employees, however, such as managerial and confidential employees, may not form or become members of labor unions. A labor union has to be registered with the DOLE for it to enjoy all the rights granted by law to labor unions. It may register as an independent labor union or as a charter of a federation or national union.

Employees, through their union representatives, may negotiate with their employers and enter into collective bargaining agreements (CBAs) concerning the terms and conditions of their employment.

Employees, under specified circumstances, have the right to conduct a strike in accordance with law. Correspondingly, the employer, under specified circumstances, has the right to lock out employees.

Aside from labor unions, employees may form and join workers' associations and other mutual aid and benefit associations for legitimate purposes other than collective bargaining.

WELFARE LEGISLATION

The employer and its employees are required to be members of the Social Security System (SSS), Employees' Compensation (EC) program, Philippine Health Insurance Corporation (PhilHealth) and Home Development Mutual Fund (HDMF). The SSS administers both the social security and EC programs for employees in the private sector.

The employer should register with the SSS, PhilHealth and HDMF and report its employees for coverage with the said agencies. Furthermore, the employer and its employees should contribute to these agencies, with the contributions based on the monthly compensation of the employees. Each agency has its own definition of monthly compensation. The employer is responsible for withholding and remitting the contributions of its employees, and remitting its (i.e., the employer's) counterpart contributions, within the period that each agency has set. The employer's contributions may not be deducted from the employees' salary. Failure to remit the contributions to the SSS, PhilHealth and HDMF could give rise not only to monetary liability for the employer but also to criminal sanctions against the employer and its officers. If a juridical person is guilty of the offense, its managing director, partner, president, general manager and/or the responsible person are liable for the penalties.

The monetary liability would involve interest on the contributions that have not been remitted, computed from the date the contributions fall due until they are remitted to the relevant agencies. On the other hand, the criminal sanctions would involve a fine or imprisonment or both.

RIGHTS OF EMPLOYER

Every employer has the right to regulate all aspects of employment according to its own discretion and judgment. This includes the hiring of employees; work assignments; instructing working methods; the time, place and manner of work; work supervision; transfer of employees; lay-off of workers; and discipline, dismissal and recall of employees. The only limitations to the exercise of this management prerogative are those imposed by labor laws and the requirements of good faith.

With respect to the transfer of employees, the employer has the prerogative to move them around in order to ascertain where they will function with maximum benefit to the company. While an employee enjoys the right to security of tenure, this does not mean that he or she has such a vested right in his or her position as to deprive the company of its prerogative to change the employee's assignment or transfer him or her where he or she will be most useful to the company. However, the transfer must not be unreasonable, inconvenient or prejudicial to the employee; it should not involve a demotion in rank or a diminution of his or her salaries, benefits and other privileges.

The right to dismiss employees is discussed in further detail below.

CONTRACT OF EMPLOYMENT

Although not generally required, it is best to put in writing the employment contract between the employer and the employee. This will protect the employer in the event of a future disagreement as to the terms and conditions of employment.

It is also advisable for the employer to have an employee handbook containing the rules and regulations that will govern the relationship with the employees.



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TYPE OF EMPLOYMENT

The Labor Code and jurisprudence classify employment status into regular, project, seasonal, casual, probationary and fixed-term.

The employment status of an employee is not determined by the specific designation given to it in the employment contract but by the nature of the work being performed by the employee.

An employment is presumed to be regular or permanent in nature, unless the legal requirements for the other types of employment are strictly observed. For instance, a probationary employee must be provided with written standards for regular employment no later than the start of his or her employment. Otherwise, he or she shall be deemed a regular employee from the start of his or her employment.

The classification of an employee is important because under Philippine law, the causes for terminating an employer-employee relationship will depend upon the classification of the employee.

REGULAR AND PROBATIONARY EMPLOYMENT

If an individual is engaged to perform activities that are usually necessary or desirable in the usual business or trade of the employer, he or she should be employed as a regular employee (i.e., an employee with indefinite term of employment), unless the employment relationship can qualify as an alternative employment arrangement.

In this connection, before an employee becomes a regular employee, his or her employer can require him or her to undergo probationary employment. The maximum length of the probationary period is six months, counted from the date the new employee started working. The employer normally may not extend the probationary period. Once the new employee is allowed to work after the lapse of the probationary period, his or her employment will be deemed regular employment by operation of law. Also, at or before the beginning of the probationary period, the employer must notify the employee of the standards that he or she must satisfy. Otherwise, the employment will also be deemed regular employment from the time the employee started working.

PROJECT AND SEASONAL EMPLOYMENT

There is project employment when the period of employment has been fixed for a specific undertaking, the completion of which has been determined at the time of the engagement of the employee. A project employee may acquire the status of a regular employee when he or she is continuously rehired after the cessation of a project and the tasks he or she performs are vital, necessary and indispensable to the usual business or trade of his or her employer.

In contrast, there is seasonal employment when the work is to be performed only at a certain time of the year and the employment is for the duration of that time of the year.

CASUAL EMPLOYMENT

There is casual employment when an employee is engaged to perform work that is merely incidental to the business of the employer, and such work is for a definite period made known to the employee at the time of his or her engagement. If the casual employee renders at least one year of service, whether such service is continuous or not, he or she shall be considered a regular employee with respect to the activity for which he or she is employed, and his or her employment shall continue while such activity exists.

FIXED-PERIOD EMPLOYMENT

There is fixed-period employment when the commencement and termination dates of the employment relationship have been set before the employment relationship begins. Fixed-period employment is highly restricted and is subject to the following criteria: (i) the fixed period of employment was knowingly and voluntarily agreed upon by the parties without any force, duress or improper pressure being brought to bear upon the employee and absent any other circumstances vitiating his or her consent; or (ii) it satisfactorily appears that the employer and the employee dealt with each other on more or less equal terms, with no dominance exercised by the former over the latter. As much as possible, fixed-period employment should involve highly educated people or highly technical positions.

TERMINATION OF EMPLOYMENT

Corollary to the employer's right to hire, terminate and discipline employees is the employee's right to security of tenure.

In general, an employer may terminate an employment only if there is a legal (i.e., just or authorized) cause for termination and it has followed the procedures required for the cause of termination. At-will employment, where the employer may dismiss an employee at any time, without cause and by mere notice or salary in lieu of notice, is not allowed under Philippine labor law.

On the other hand, an employee may terminate his or her employment for any reason by serving a written notice to his or her employer at least one month in advance. In the event that the employee does not give any notice, the employer may hold the employee liable for damages. Under certain instances, the employee may terminate his or her employment without need of any notice.

CAUSES FOR DISMISSAL

An employer may terminate an employment for any of the just and authorized causes defined in the Labor Code. The just causes for termination of employment are as follows:

- Serious misconduct or willful disobedience by the employee of the lawful orders of his or her employer or representative in connection with his or her work
- Gross and habitual neglect by the employee of his or her duties
- Fraud or willful breach by the employee of the trust reposed in him or her by his or her employer or duly authorized representative
- Commission of a crime or offense by the employee against the person of his or her employer or any immediate member of his or her family or his or her duly authorized representative
- Other causes analogous to the foregoing

On the other hand, the authorized causes for termination of employment are as follows:

- Installation of labor-saving devices
- Redundancy
- Retrenchment to prevent losses
- Closing or cessation of operation of the establishment or undertaking
- Disease, where the continued employment of the afflicted employee is prohibited by law or is prejudicial to his health as well as to the health of his co-employees

Termination of employment by the employer without a legal cause will entitle the illegally dismissed employee to reinstatement without loss of seniority rights and other privileges, to payment of full back wages and of other benefits or their monetary equivalent computed from the time compensation was withheld until actual reinstatement, and to payment of damages.

PROCEDURES FOR DISMISSAL

In dismissing an employee from work due to a just cause, the Labor Code requires the employer to serve a written notice to the employee informing him or her of the charges against him or her. After serving the notice, the employer must afford the employee an opportunity to be heard where the employee can answer the charges with the assistance of counsel, if he or she so desires. If the employer decides to dismiss the employee, it must serve another written notice to the employee to inform him or her of its decision to dismiss him or her.

In the case of termination of employment due to an authorized cause, the employer must serve a written notice to each affected employee and to the DOLE at least one month before the intended effective date of the termination. For employment termination by reason of disease, there must also be a certification by a competent public health authority that the disease cannot be cured within a period of six months even with proper medical treatment. In all cases of authorized cause employment termination, the employee is entitled to receive separation pay. The separation pay is equivalent to half a month's salary for every year of service or one month's salary for every year of service, depending on the authorized cause of employment termination.

If an employee is dismissed without his employer observing the appropriate procedures, he or she is entitled to nominal damages the amount of which is subject to the discretion of the court, even if there is a just or authorized cause for employment termination. For this purpose, the court will take into consideration the relevant circumstances of each case, particularly the gravity of the due process violation. The nominal damage serves as a penalty upon the employer for its failure to comply with the requirements of procedural due process for employment termination.

IX IMMIGRATION

ENTRY TO THE PHILIPPINES

A foreign national who is not a “restricted” national⁸ may enter the Philippines without obtaining an entry (9[a]) business visa from the Philippine Embassy from the country of origin. However, the said unrestricted foreign national must, upon entry: (a) have a passport valid for not less than six months; and (b) hold a valid return ticket. Upon arrival in the Philippines, the foreign national will be granted a 9(a) visa, valid for 30, 21, 14, or 7 days, depending on his or her nationality.

If the foreigner is a “restricted” national, he or she must, in addition to the passport and return ticket requirements, obtain from the Philippine embassy or consulate in his country of origin or residence a 9(a) visa before entering the country.



WORK/EMPLOYMENT REQUIREMENTS

All foreign nationals who intend to work in the Philippines are required to obtain proper work visas and/or permits, through a local petitioner or sponsor. The local petitioner or sponsor may be a domestic corporation (incorporated in the Philippines) or a foreign corporation registered and licensed to do business in the Philippines. The work visa and/or permit applications are usually filed upon the arrival of the foreign national in the Philippines.

Entities engaged in nationalized or partly nationalized industries (industries where foreign ownership/control is limited) can only employ foreign nationals as technical personnel and subject to issuance by the Department of Justice (DOJ) of an Authority to Employ. The issuance of an Authority to Employ is required before a foreign national can work for a partly nationalized entity.

SHORT-TERM ASSIGNMENTS (3-6 MONTHS)

A foreign national who: (a) intends to work in the Philippines for a short period not exceeding six months; and (b) will occupy a temporary position, is required by the Bureau of Immigration (BI) to obtain a special work permit (SWP). The SWP is a special permit issued for an initial period of three months and may be extended only once for another three months. The SWP must be filed by a local petitioner or sponsor on behalf of the foreign national, upon the latter’s arrival in the Philippines.

LONG-TERM EXPATRIATES, AND/ OR LOCAL TRANSFER

Alien employment permit (AEP)

A foreign national who intends to work in the Philippines beyond six months is required to obtain an AEP and a work visa from the relevant government agencies.

The issuance of an AEP is subject to the non-availability of a person in the Philippines who is competent, able and willing to perform the services for which the foreign national is desired. In general, the AEP application must first be filed with the DOLE on behalf of the foreign national.

It takes around two to three weeks from submission of the complete documentary requirements to process the AEP application. The validity period of the AEP usually coincides with the duration of the foreign national’s assignment in the Philippines.

There are certain instances when a foreign national is exempt/excluded from securing an AEP, such as when the foreign national is: (a) a member of the governing board with voting rights and who does not intervene in the management of the corporation or its day to day operations; (b) a president or treasurer who is also a stockholder of the company; (c) an intra-corporate transferee who is a manager, executive or specialist who is an employee of the foreign service supplier for at least one year prior to deployment to a branch/subsidiary/affiliate or representative office in the Philippines; and (d) a consultant who does not have an employer in the Philippines.

⁸ A DFA advisory enumerates the countries whose nationals are not required to obtain an entry or 9(a) visa from the Philippine embassy/consulate abroad before entering the country. These nationals are called “unrestricted” nationals. Nationals of countries not appearing in the DFA advisory are called “restricted” nationals and are required to obtain a 9(a) visa from the relevant Philippine embassy/consulate prior to entering the Philippines. For further information, please visit the DFA’s website at www.dfa.gov.ph.

The AEP application, once accepted for filing by the DOLE, does not allow a foreign national to work immediately. A provisional work permit will have to be applied for and issued before the foreign national can commence work with the Philippine employer during the pendency of the work visa and AEP applications.

Work visas

The most common types of work visas that may be obtained are the following:

(a) *Pre-arranged employment or 9(g) Visa* - This visa is available to a foreign national who is proceeding to the Philippines to engage in a lawful occupation or gainful employment in a Philippine entity. The 9(g) visa may be extended to the foreign national's spouse and unmarried children under 21 years of age.

The 9(g) visa is granted for a period coterminous with the AEP, which is in turn granted for a period discretionary to the DOLE, usually based on the duration of the assignment of the foreigner. However, the officers of the BI have the discretion to shorten the validity period of the approved pre-arranged employment visa to one year.

It takes approximately two to three months from submission of the complete documentary requirements to process a 9(g) visa application.

(b) *Treaty Trader's/Investor or 9(d) Visa* - A foreigner is entitled to a treaty trader or investor visa only if he or she is a national of the US, Germany or Japan – countries with which the Philippines has concluded a reciprocal agreement for the admission of treaty traders or investors. The local petitioning company must be majority-owned by US, German or Japanese interests. The nationality of the foreigner and the majority of the shareholders of the employer company must be the same.

When granted, the visa may be extended to the foreigner's spouse and unmarried children below 21 years of age.

The treaty trader's/investor's visa is granted for a period coterminous with the AEP, which is in turn granted for a period discretionary to the DOLE, usually based on the duration of the assignment of the foreigner. However, the officers of the BI have the discretion to shorten the validity period of the approved 9(d) visa to one year.

It takes approximately two to three months from submission of the complete documentary requirements to process a 9(d) visa application.

(c) *Special non-immigrant (47[a][2]) Visa* - This visa is granted under Section 47(a)(2) of the Philippine

Immigration Act, which allows the president to issue such visas when public interest warrants, subject to conditions the president may prescribe.

The president, acting through the appropriate government agencies, has exercised this authority to allow foreign nationals to be employed in supervisory, technical or advisory positions in Export Processing Zone Enterprises, BOI-registered enterprises, and special government projects (e.g., MRT, Skyway).

The 47(a)(2) visa may be extended to the foreign national's spouse and unmarried children under 21 years of age.

The 47(a)(2) visa is generally valid for an initial period of one year and is renewable from year to year.

It takes approximately five to six weeks from submission of the complete documentary requirements to process a 47(a)(2) visa application.

Special types of work visas are the following:

(a) *OBU or PD1034 Visa* - This visa is granted under Section 7 of Presidential Decree No. 1034, which allows foreign personnel to be assigned by any foreign bank to work in its OBU in the Philippines. Such foreign personnel, their spouses and unmarried children under 21 years of age shall be granted multiple entry special visa, valid for a period of one year.

(b) *Regional or Area Headquarters, Regional Operating Headquarters, and Regional Warehouse or RA8756 Visa* - This visa is granted under Section 5, Article 60 of Republic Act No. 8756, which allows foreign personnel of regional or area headquarters and ROHQ of multinational companies, their respective spouses and unmarried children under 21 years of age, if accompanying them or if following to join them after their admission into the Philippines as non-immigrants, to be issued multiple-entry special visas, which shall be valid for a period of three years. Please note, however, that the validity period of the visa may be shorter, depending on the contract of the foreign personnel.

(c) *Subic Free Port Zone Work Visa* - A foreign national who possesses executive or highly technical skills, which no Filipino citizen within the SFZ possesses, as certified by the DOLE, may apply for this visa with the SBMA.

(d) *Clark Special Economic Zone Work Visa* - Foreign nationals who possess executive or highly technical skills, which no Filipino citizen within the CSEZ possesses, may apply for this type of work visa with the Clark Development Authority.

SPECIAL RESIDENT VISAS

A foreigner may apply for special resident visas. These visas allow a foreigner to work in the Philippines, subject to other requirements or limitations imposed by law.

The following are the different types of special resident visas:

(a) *Special Resident Retiree's Visa (SRRV)* - The SRRV program is available to foreigners and former Filipinos at least 35 years of age, who deposit the minimum amount required by law with a bank accredited by the Philippine Retirement Authority (PRA).

An SRRV holder may stay in the Philippines indefinitely or visit the country at any time.

The holder may also invest in any of the areas specifically designated by the PRA.

(b) *Special Investor's Resident Visa (SIRV)* - The SIRV is a program offered by the Philippine government to alien investors wanting to obtain a special resident status with multiple entries for as long as the required investment subsists.

The applicant's spouse and unmarried children under 21 years of age who are accompanying the applicant, may be included in the visa application.

(c) *SIRV for Investors in Tourist-Related Projects and Tourist Establishments* - A foreigner who invests an amount of at least USD 50,000 in a qualified tourist-related project or tourism establishment, as determined by a governmental committee, shall be entitled to an SIRV.

(d) *Subic Free Port Zone Residency Visas for Retirees* - This visa requires the applicant to be over 60 years old, of good moral character, with no previous conviction of a crime involving moral turpitude, no longer employed or not self-employed, and receiving a pension or passive income exceeding USD 50,000 per year.

(e) *Quota Visa* - This is issued on "quota basis" (i.e., not more than 50 in a calendar year) to foreign nationals of countries that have reciprocity agreements with the Philippines.

OTHERS

There are other types of visas that are available to foreign nationals depending on the following factors: (i) nature of the business, registration and corporate structure of the Philippine company; (ii) nature of the work that the foreign nationals will perform while in the Philippines; (iii) nationality of the majority stockholder of the corporation; (iv) nationality (original and/or acquired), as well as nationality of the spouses, if any, of the foreign nationals; and (iv) other related information.



X

INTELLECTUAL PROPERTY

OVERVIEW

A wide range of industries are dealing with and affected by various IP issues and concerns.

Local laws and regulations – particularly Republic Act No. 8293 or the IP Code, which took effect on 1 January 1998, as well as its implementing rules and regulations and other issuances of the Intellectual Property Office (IPO) – generally provide basis for the protection and enforcement of IP rights. The IP Code and the relevant regulations also incorporate and reinforce the Philippines' commitments under various international treaties and agreements, such as the Paris Convention for the Protection of Industrial Property, the Berne Convention for the Protection of Literary and Artistic Works, the Protocol Relating to the Madrid Agreement Concerning the International Registration of Marks (**Madrid Protocol**), and the General Agreement on Tariffs and Trade (**GATT**) Uruguay Round, particularly the Agreement on the Trade Related Aspects of Intellectual Property Rights (**TRIPS Agreement**).

TYPES OF IP RIGHTS

Under the IP Code, the term "IP rights" consists of the following:

COPYRIGHT AND RELATED RIGHTS

Literary, scholarly, scientific and artistic works, whether published or unpublished, may be copyrighted. Copyright protection extends to computer programs, multimedia works and databases that are original by reason of the selection, coordination or arrangement of their contents.

In general, copyrights endure for the lifetime of the creator and for 50 years after his or her death.

The IPO processes applications for copyrighted works and issues the corresponding certificates of registration. Copyrighted works are deposited with the National Library (and the Supreme Court Library for copyrighted works in the field of law).

TRADEMARKS AND SERVICE MARKS

Trademarks, service marks and trade names owned by persons, corporations, partnerships or associations domiciled in the Philippines or in any foreign country may be registered with the IPO. Kindly note, however, that trade names are protected even prior to or without registration.

Rights to a mark are acquired by registration. Priority is given to whoever applies first for registration. There is a single procedure for both foreign and local applicants for the registration of marks.



Trademark registration is valid for 10 years. The registration may be renewed for a period of 10 years, and for subsequent 10-year periods.

In order to maintain the registration, Declarations of Actual Use (**DAUs**) and evidence of use must be filed within the following timeframes:

- Three years from the filing date of the trademark application
- One year from the fifth anniversary of the registration
- One year from the date of renewal of the registration

In the event that the applicant or registrant has valid reasons that prevent it from using the mark commercially, a Declaration of Non-Use may be filed in lieu of a DAU, with proof of reasons that must be beyond the control of the applicant or registrant. Justifiable reasons include a requirement imposed by another government agency; an existing restraining or injunctive order issued by a court of competent jurisdiction, the IPO or another quasi-judicial body; or if the mark is the subject of an opposition or cancellation case.

GEOGRAPHIC INDICATIONS

The IP Code does not specifically define a geographic indication (**GI**), and the IPO has not yet promulgated any rules regarding the same. The Rules and Regulations on Trademarks, Service Marks, Tradenames and Marked or Stamped Containers referred to GI as an indication which identify a good as originating in the territory of a country which is a member of, or a region or locality in

that territory, where a given quality, reputation or other characteristic of the good is essentially attributable to its geographical origin.

The definition of the World Intellectual Property Organization (**WIPO**) may also be used to define a GI, which is a sign used on products that have a specific geographical origin and possess qualities or a reputation that are due to that origin. In order to function as a GI, a sign must identify a product as originating in a given place. In addition, the qualities, characteristics or reputation of the product should be essentially due to the place of origin. Since the qualities depend on the geographical place of production, there is a clear link between the product and its original place of production.

INDUSTRIAL DESIGNS

An industrial design is any composition of lines or colors or any three-dimensional form, whether or not associated with lines or colors, provided that such composition or form gives a special appearance to and can serve as pattern for an industrial product or handicraft. To be registrable, an industrial design must be a new or original creation relating to the ornamental features of shape, configuration, form, or a combination thereof, of an article of manufacture, whether or not associated with lines, patterns or colors, which imparts an aesthetic and pleasing appearance to the article. Furthermore, a design that is embodied in any composition of lines, patterns or colors must be inseparable from the article and cannot exist alone merely as a scheme of surface ornamentation.

The IP Code provides that industrial designs that are either dictated essentially by technical or functional considerations to obtain a technical result, or those that are contrary to public order, health and morals, are not registrable.

The term of registration of an industrial design is five years from the effective date of filing. Such term may be renewed for not more than two consecutive periods of five years.

PATENTS

The IP Code defines a “patentable invention” as any technical solution of a problem in any field of human activity that has the following qualities:

- New
- Involves an inventive step
- Industrially applicable

An invention is not considered new if it forms part of a prior art.

An invention involves an inventive step if, having regard to the prior art, it is not obvious to a person skilled in the art at the time of either the filing or priority date of the application claiming the invention. In the case of drugs and medicines, there is no inventive step if the invention results from the mere discovery of a new form or new property of a known substance that does not result in the enhancement of the known efficacy of that substance, or the mere discovery of any new property or new use for a known substance, or the mere use of a known process, unless such known process results in a new product that employs at least one new reactant.

An invention that can be produced and used in any industry is industrially applicable.

A patent registration for an invention is valid for 20 years from the date of filing of the application, subject to the payment of an annual fee starting from the expiration of four years from the date of publication of the application.

UTILITY MODELS

Under the IP Code, the provisions governing patents generally apply, *mutatis mutandis*, to the registration of utility models. Regulations define a utility model as “any technical solution of a problem in any field of human activity which is new and industrially applicable.” To be registrable, therefore, a utility model must be new and industrially applicable only. The inventive step is not a requirement.

The term of registration of a utility model is seven years, counting from the effective date of filing of the application, and automatically expires at the end of the period. There is no opportunity for renewal of a utility model registration.

At any time before the grant or refusal of a patent, an applicant for a patent may, upon payment of a prescribed fee, convert such into an application for registration of a utility model, and vice versa.

Such converted application shall be accorded the effective filing date of the initial application. An application may only be converted once. Furthermore, parallel applications, or those involving the same subject filed as both a patent and utility model, are not allowed by the IP Code.

LAYOUT-DESIGNS (TOPOGRAPHIES) OF INTEGRATED CIRCUITS

Layout-design is synonymous with “topography” and means the three-dimensional disposition, however expressed, of the elements, at least one of which is an active element, and of some or all of the interconnections of an integrated circuit, or such a three-dimensional disposition prepared for an integrated circuit intended for manufacture.

Republic Act No. 9150, entitled An Act Providing for the Protection of Layout-Designs (Topographies) of Integrated Circuits amends certain sections of the IP Code. Its provisions aim to conform to the internationally acceptable standards for the protection of layout designs of integrated circuits. Notable provisions of the law include the requisites for registrability of the layout designs, the first-to-file rule and remedies for infringement. In order to be registrable, a layout design of integrated circuits must be original, that is, the result of the creator’s own intellectual effort and is not commonplace among creators of layout designs and manufacturers of integrated circuits at the time of its creation. A layout design consisting of a combination of elements and interconnections that are commonplace shall be registered only if the combination, taken as a whole, is original.

PROTECTION OF UNDISCLOSED INFORMATION

There is no specific law in the Philippines governing trade secrets, although the IP Code recognizes the protection of undisclosed information as an independent IP right. Moreover, Philippine jurisprudence has recognized the owner’s proprietary rights over a trade secret, which is defined as a plan or process, tool, mechanism or compound known only to its owner and those of his employees to whom it is necessary to confide it. The definition also extends to a secret formula or process not patented, but known only to certain individuals using it in compounding some article of trade having a commercial value. A trade secret may consist of any formula, pattern, device, or compilation of information that: (1) is used in one’s business; and (2) gives the employer an opportunity to obtain an advantage over competitors who do not possess the information. Generally, a trade secret is a process or device intended for continuous use in the operation of the business, for example, a machine or formula, but can be a price list or catalogue or specialized customer list. It is indubitable that trade secrets constitute proprietary rights. The inventor, discoverer, or possessor of a trade secret or similar innovation has rights therein which may be treated as property, and ordinarily an injunction will be granted to prevent the disclosure of the trade secret by one who obtained the information “in confidence” or through a “confidential relationship.”⁹

The term of registration of a layout design is 10 years from the date of first commercial exploitation or from the date of filing the application for registration, if not previously exploited commercially. Such term may not be renewed.

Inventions, utility models and industrial designs (including topographies of integrated circuits) may be patented. A patent is granted to the inventor who filed his or her patent application earlier than others, thus simplifying the determination of who is entitled to own the patent.

A registration for a utility model is valid for seven years from the date of filing of the application and automatically expires at the end of the period. The term of registration of an industrial design is five years from the date of filing and may be renewed for two consecutive periods of five years each.

Trade secrets and other confidential commercial information may be protected by contract. Some laws in the Philippines also provide for protection of confidential information, such as the Revised Penal Code, which prohibits the unauthorized revelation of secrets or confidential information by either private individuals or public officers, and the Food and Drug Act, which prohibits the unwarranted use or revelation of confidential or undisclosed information, including confidential data consisting of the active ingredient(s), formulation, dosages, clinical data, etc., from the registration files of an innovative drug submitted for purposes of obtaining marketing approval from the Food and Drug Administration (**FDA**).

Furthermore, the TRIPS Agreement, to which the Philippines is a signatory, requires member states to protect against disclosure and unfair commercial use of undisclosed data submitted by the originator/innovator in the process of securing approval for the marketing of pharmaceutical or of agricultural chemical products that utilize new chemical entities. However, it is still unclear whether Article 39 of the TRIPS Agreement is self-executory or if there should be a legislative enactment to give it effect in the Philippines. At present, Article 39 of the TRIPS Agreement does not have a counterpart provision under any Philippine law or statute.

⁹ Air Philippines Corporation v. Pennswell, Inc., G.R. No. 172835, 13 December 2007.

PROTECTION OF IP RIGHTS

The first step is to ensure that IP rights are duly protected, recognized and/or registered with the relevant government agencies, such as the IPO.

Once IP protection is obtained, local laws would generally provide a sufficient basis for administrative, civil, and criminal actions against IP rights violations. Administrative actions are filed with the IPO and other government agencies, while civil and criminal actions are lodged with the commercial courts.

However, there are a number of practical difficulties that make effective enforcement elusive. For one, there is the inordinate length of time it takes to prosecute a criminal case or pursue a civil case for infringement or unfair competition. A second major practical problem is the lack of resources available to frontline government authorities whose role is to enforce IP laws. The government's declared policy is to discourage IP counterfeiting and to prosecute infringers. However, the proliferation of counterfeit products in the Philippines has remained largely unabated, despite earnest efforts to address the issue.

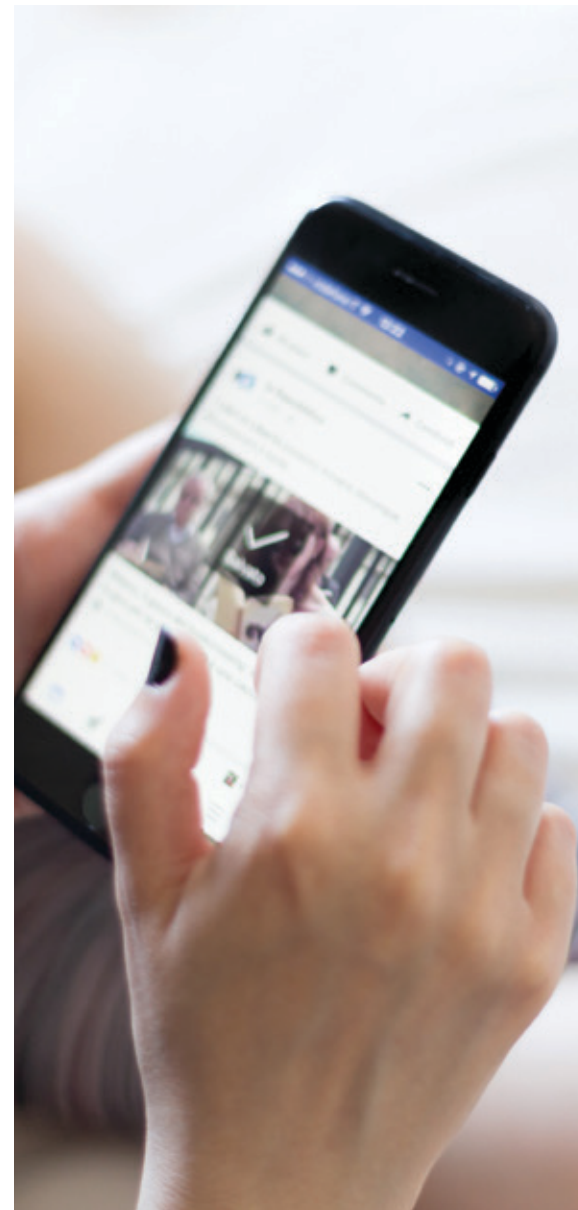
Efforts to enforce IP rights continue to be plagued by other problems, such as delays in obtaining search warrants; varying levels of standard of evidence required by trial court judges hearing search warrant applications; the under-funded investigative, prosecutorial and judicial system; and the lack of heightened awareness of the public on IP rights. Even after successful seizures, endless delays mar the post-raid enforcement system. The abolition of the specialized IP Courts several years ago is considered a setback in the country's anti-counterfeiting campaign, as the judges that had been assigned to Special IP Courts and had received specialized training on IP issues are now also assigned to handle other types of commercial cases.

Notwithstanding many difficulties, experience has shown that immediate, decisive and aggressive action on the part of the IP owner upon detection of any violation of IP rights can lead to an expedited resolution of the problem. What is required is a detailed knowledge of the workings of the enforcement systems available, a rapport with local enforcement authorities, and a flexible and creative approach to enforcement actions.

The Supreme Court Special Rules for IP cases, which took effect in November 2011, shortened the litigation period and included the appointment of eight courts in Metro Manila that can issue search warrants that can be validly enforced anywhere in the Philippines.

In addition, Republic Act No. 10372, which became effective on 22 March 2013, amended portions of the IP Code and provided additional enforcement powers to the IPO, which gives IP owners another option in pursuing the infringement of its IP rights. The issuance by the IPO on the rules for IPO visits fully complements RA 10372.

In 2016, the IPO issued a memorandum amending the Revised Rules and Regulations on Inter Partes Proceedings (**IPC Rules**), which expands the authority of the IPO Hearing/Adjudication Officers. Under the amended IPC Rules, IPO Hearing/Adjudication Officers may now issue and sign decisions and final orders and perform other functions, such as issue orders relating to the IPO's enforcement and visitorial powers.



TECHNOLOGY TRANSFER ARRANGEMENTS

A technology transfer arrangement (**TTA**) refers to a contract or an agreement involving the transfer of systematic knowledge for the manufacture of a product, the application of a process, or the rendering of a service, including management contracts. A TTA also refers to an agreement to transfer, assign or license all forms of IP rights, including the licensing of computer software, except computer software developed for the mass market.

Parties are free to negotiate the amount or the rate of royalties to be paid under the TTA. Under the IP Code, however, the IPO has quasi-judicial jurisdiction to settle disputes regarding technology transfer payments, including the fixing of the appropriate amount or rate of royalty.

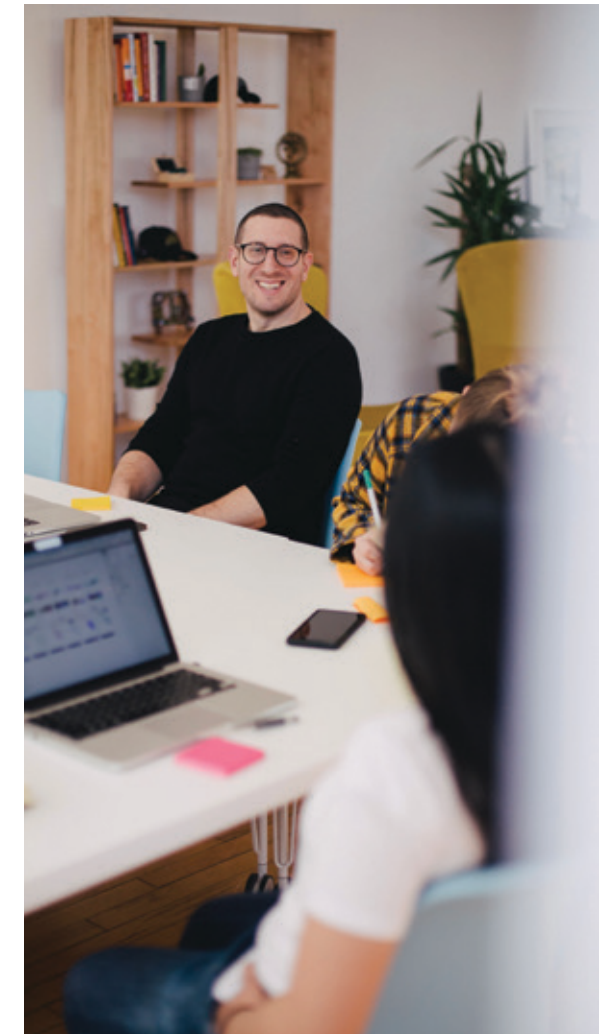
TTAs should not contain certain prohibited clauses that are deemed to be adverse to competition and trade, and should contain certain mandatory provisions. Non-conformity to the requirement on prohibited clauses¹⁰ and mandatory provisions¹¹ will automatically render the TTA unenforceable. However, there are exceptional cases¹² where exemptions from the prohibited and/or mandatory clauses may be allowed by the IPO on a case-by-case basis, upon showing that substantial benefits will accrue to the Philippine economy as a result of the implementation of the TTA.

A TTA that conforms with the IP Code provisions need not be registered with the IPO. However, there are practical benefits to registering a compliant TTA, particularly for license agreements. These are as follows:

- The registration will serve as the best evidence that the agreement is compliant with the IP Code requirements and is enforceable in this respect. Philippine courts generally lend great weight to findings of administrative agencies like the Documentation, Information and Technology Transfer Bureau (**DITTB**) of the IPO. In the event of litigation over the agreement, the DITTB ruling may be used as evidence of the enforceability of the agreement.

- If the agreement involves the licensing of a trademark, the registration of the agreement may serve as evidence of the use of the trademark and against the cancellation thereof for non-use. Under the IP Code, a trademark license agreement that is not recorded with the IPO will have no effect against third parties. Thus, non-recording of a trademark license may render the registration of the mark(s) covered by the license vulnerable to cancellation actions by third parties due to non-use. The IP Code specifically provides that a trademark registration may be cancelled any time if the registered owner of the mark, without legitimate reason, fails to use the mark in the Philippines or fails to cause it to be used in the Philippines under license during an uninterrupted period of three years or longer.

The regulations also provide that as part of the evaluation procedure of TTAs, the DITTB shall take into account acceptable worldwide industry standards and practices for licensing technology in the relevant sectors.



¹⁰ Section 87, IP Code.

¹¹ Section 88, IP Code.

¹² Section 91, IP Code.

XI COMPETITION LAW

The Philippine Competition Act (PCA) took effect on 8 August 2015. It represents the country's long-awaited comprehensive legal framework on antitrust. Passed as part of a concerted effort to prepare the country for ASEAN integration, the PCA brings the Philippines closer to the level of antitrust regulation in other countries. It may also create new risks for companies doing business in, or affecting, the Philippines. As such, these businesses are encouraged to evaluate their business structures and agreements for possible infringements under the PCA.

PHILIPPINE COMPETITION COMMISSION

The PCA provided for the creation and organization of the Philippine Competition Commission (PCC), an independent quasi-judicial body that is tasked to implement a national competition policy and enforce the provisions of the PCA. The PCC is vested with original and primary jurisdiction over the enforcement and implementation of the PCA, and its implementing rules and regulations (PCA-IRR). The express powers and functions of the PCC under the PCA include the following:

- Conduct inquiries and investigations, hear and decide cases on violations of the PCA and other competition laws, and impose administrative sanctions
- Review mergers and acquisitions from an antitrust perspective
- Impose and apply remedies to redress anti-competitive conduct, such as injunctions, divestment orders and disgorgement of profits
- Issue *subpoena ad testificandum* and *subpoena duces tecum*
- Upon order of the court, undertake inspection of business premises, offices and vehicles in relation to its investigations



PROHIBITED AGREEMENTS AND CONDUCT

ANTI-COMPETITIVE AGREEMENTS

The PCA prohibits the following anti-competitive agreements:

- (a) As illegal per se, agreements among competitors:
 - (i) restricting competition on price, its components or other terms of trade; and
 - (ii) various forms of bid rigging
- (b) Agreements among competitors that have the object or effect of substantially preventing, restricting or limiting competition in the relevant market in respect of:
 - (i) setting, limiting or controlling production, markets, technical development or investment; and
 - (ii) dividing or sharing the market, whether by volume of sales or purchases, territory, type of goods or services, buyers or sellers, or any other means
- (c) Agreements other than (1) and (2) above that have the object or effect of substantially preventing, restricting or lessening competition in the relevant market in the Philippines, provided that those agreements, which contribute to improving the production or distribution of goods and services or to promoting technical or economic progress while

allowing consumers a fair share of the resulting benefits, may not necessarily be prohibited under the PCA.

An entity engaging in anti-competitive agreements under (1) and (2) may be subject to criminal penalties of imprisonment from two to seven years, and a fine of PHP 50 million to PHP 250 million.¹³ The penalty of imprisonment shall be imposed upon the responsible officers and directors of the entity.

When the entities involved are juridical persons, the penalty of imprisonment shall be imposed on officers, directors or employees holding managerial positions who are knowingly and willfully responsible for such violation.

In addition, all types of anti-competitive agreements may be imposed administrative fines of up to PHP 100 million for the first offense and up to PHP 250 million¹⁴ for the second offense, depending on the gravity and the duration of the violation.

The PCA provides that the schedule of administrative fines (PHP 100 million to PHP 250 million) as provided above shall be increased by the PCC every five years to maintain their real value from the time it was set.

¹³ PHP 50 million to PHP 250 million is approximately USD 1 million to USD 5 million, assuming an exchange rate of USD 1 = PHP 50.

¹⁴ PHP 100 million to PHP 250 million is approximately USD 2 million to USD 5 million, assuming an exchange rate of USD 1 = PHP 50.

ABUSE OF DOMINANCE

The PCA also prohibits an entity from abusing its dominant position by engaging in conduct that would substantially prevent, restrict or lessen competition.

Under the PCA, such conduct would include the following actions of a dominant entity:

- (a) Selling goods or services below cost with the object of driving competition out of the relevant market

The PCC will consider whether the entity or entities did not have such object, and the price was established in good faith to meet or compete with the lower price of a competitor in the same market selling the same or comparable product or service of like quality.

- (b) Imposing barriers to entry or committing acts that prevent competitors from growing within the market in an anti-competitive manner, except those that develop in the market as a result of or arising from a superior product or process, business acumen, or legal rights or laws
- (c) Tying, or making a transaction subject to acceptance by the other parties of other obligations which, by their nature or according to commercial usage, have no connection with the transaction
- (d) Setting prices or other terms or conditions that discriminate unreasonably between customers or sellers of the same goods or services, where the effect may be to lessen competition substantially

However, the following are considered permissible price differentials:

- (i) Socialized pricing for the less fortunate sector of the economy
- (ii) Price differential that reasonably or approximately reflects differences in the cost of manufacture, sale or delivery resulting from differing methods, technical conditions or quantities in which the goods or services are sold or delivered to the buyers or sellers
- (iii) Price differential or terms of sale offered in response to the competitive price of payments, services or changes in the facilities furnished by a competitor
- (iv) Price changes in response to changing market conditions, marketability of goods or services or volume
- (e) Imposing restrictions on the lease or sale or trade of goods or services, such as where, to whom, or in what forms goods or services may be sold or traded; fixing prices; giving preferential discounts or rebate upon such price; or imposing conditions not to deal with competing entities, where the object or effect

of the restrictions is to prevent, restrict or lessen competition substantially

Nonetheless, the following are not prohibited under the PCA:

- (i) Permissible franchising, licensing, exclusive merchandising or exclusive distributorship agreements, such as those that give each party the right to unilaterally terminate the agreement
- (ii) Agreements protecting IP rights, confidential information or trade secrets
- (f) Making supply of particular goods or services dependent upon the purchase of other goods or services from the supplier, which have no direct connection with the main goods or services to be supplied
- (g) Imposing unfairly low purchase prices for the goods or services of, among others, marginalized agricultural producers; fisher folk; micro-, small- and medium-scale enterprises; and other marginalized service providers and producers
- (h) Imposing unfair purchase or selling price on their competitors, customers, suppliers or consumers, provided that prices that develop in the market as a result of or due to a superior product or process, business acumen or legal rights or laws shall not be considered unfair prices
- (i) Limiting production, markets or technical development to the prejudice of consumers

However, limitations that develop in the market as a result of or due to a superior product or process, business acumen or legal rights or laws are not considered violative of the PCA.

While the PCA prohibits the above actions that constitute abuse of dominance, it does not prohibit a person from having a dominant position in a relevant market or from acquiring, maintaining and increasing market share through legitimate means that do not substantially prevent, restrict or lessen competition. Further, any conduct that contributes to improving production or distribution of goods or services within the relevant market, or promoting technical and economic progress while allowing consumers a fair share of the resulting benefit may not necessarily be considered an abuse of dominant position.

Under the PCA, there is a rebuttable presumption of dominance when an entity has a market share of at least 50% of the relevant market. An entity may also be considered dominant despite a lower market share, according to the following factors under the PCA:

- (a) The share of the entity in the relevant market and whether it is able to fix prices unilaterally or to restrict supply in the relevant market

- (b) The existence of barriers to entry and the elements that could foreseeably alter both said barriers and the supply from competitors

- (c) The existence and power of its competitors

- (d) The possibility of access by its competitors or other entities to its sources of inputs

- (e) The power of its customers to switch to other goods or services

- (f) Its recent conducts

- (g) Other criteria established by the regulations issued pursuant to the PCA

An entity engaging in abuse of dominance may be imposed administrative fines of up to PHP 100 million for the first offense and up to PHP 250 million¹⁵ for the second offense, depending on the gravity and the duration of the violation.

ENFORCEMENT RULES OF PROCEDURE

Following its issuance of the Interim Rules on Preliminary Inquiry and Full Administrative Investigation in August 2017, the PCC has issued its more comprehensive Rules of Procedure (**PCC Rules of Procedure**). The PCC Rules of Procedure took effect on 30 September 2017. The PCC Rules of Procedure apply to investigations, hearings and proceedings of the PCC, except matters involving mergers and acquisitions.

Under the PCC Rules of Procedure, administrative proceedings for alleged violations of the PCA or other existing competition laws consist of two stages: investigation and adjudication. An investigation is initiated by a verified complaint, a referral by another regulatory agency, or a *motu proprio* directive from the PCC. Its enforcement office conducts the investigation, which consists of: (i) a preliminary inquiry; and (ii) a full administrative investigation.



¹⁵ PHP 100 million to PHP 250 million is approximately USD 2 million to USD 5 million, assuming an exchange rate of USD 1 = PHP 50.

MERGER CONTROL

The PCA prohibits mergers and acquisitions that would substantially prevent, restrict or lessen competition in the relevant market. A merger is broadly defined as the joining of two or more entities into an existing entity or to form a new entity, and includes joint ventures. An acquisition is broadly defined as the purchase of securities or assets, through contract or other means, for the purpose of obtaining control by one entity of the whole or part of another, two or more entities over another, or one or more entities over one or more entities.

On 23 November 2017, the PCC published its Rules on Merger Procedure (**Merger Rules**), which took effect on 8 December 2017. On 5 March 2018, the PCC issued Memorandum Circular no. 18-01 (**MC 18-01**), which increases the thresholds for mandatory notification of M&A transactions.

Parties to an M&A, including joint ventures, must notify the PCC within 30 days from the date of signing of the definitive agreement if: (a) the gross revenues in the Philippines or the assets in the Philippines of the ultimate parent of either the acquiring or acquired entity and its controlled entities exceed PHP 5.6 billion; and (b) the value of the transaction in the Philippines exceeds PHP 2.2 billion.¹⁶ Transaction value is determined depending on the type of M&A transaction.

For an acquisition of assets, mandatory notification is required if: (a) the value of the assets being acquired in the Philippines or the value of the acquiring entity's assets in the Philippines, depending on where the assets to be acquired are located; and (b) the gross revenues generated by those assets in or into the Philippines exceed PHP 2.2 billion.

For acquisition of shares in a corporation or of an interest in a non-corporate entity, mandatory notification is required if: (a) the value of the assets of the target or its gross revenues in, into or from the Philippines exceed PHP 2.2 billion; and (b) the acquisition will give the acquirer and its affiliates more than 35% of the target's outstanding voting shares or profits, or more than 50% of such voting shares or profits if the acquirer already has more than 35% interest in the target prior to the transaction.

In the case of a joint venture, the acquirer is subject to mandatory notification if the total value of assets to be combined and contributed to the joint venture in the Philippines, or the gross revenues in the Philippines from such assets, exceed PHP 2.2 billion.

The PCC's review covers various stages and periods, beginning with a preliminary review within 15 days to determine whether the form is sufficient. Following such determination, under the standard review, the PCC will proceed to review the transaction within an initial period of 30 calendar days (**Phase I review**), at which time it may inform the parties of the need for a more comprehensive and detailed analysis of the transaction (**Phase II review**). A Phase II review may take an additional 60 days. The total period for Phase I review and Phase II review must not exceed 90 days.

Alternatively, if the M&A transaction qualifies for an expedited review (**Expedited Review**), the PCC shall complete its Phase I review within 15 *working* days instead of 30 *calendar* days under the standard review. Please note that during an Expedited Review, the PCC may also determine that an M&A transaction does not qualify for an Expedited Review and require the parties to file under the regular review process.

Within the review period, the PCC may absolutely prohibit the agreement, subject the agreement to certain changes, or require parties to enter into agreements specified by the PCC, based on its assessment of whether the transaction will substantially prevent, restrict or lessen competition in the relevant market in the Philippines.

A merger or acquisition agreement consummated in violation of the notification requirement shall be considered void, and subject the parties to an administrative fine of 1% to 5% of the value of the transaction. On the other hand, parties to a merger & acquisition, and their ultimate parent entities, that fail to notify the PCC within the period for notification but have yet to consummate the M&A transaction may be fined in the amount of 1/2 of 1% of 1% of the value of the transaction, but not exceeding PHP 2 million.

Other violations not specifically penalized by the PCA may carry a fine ranging from PHP 50,000 to PHP 2 million.

¹⁶ These thresholds apply to M&A transactions with definitive agreements executed on or after March 1 2019.

XII

PRIVACY LAWS

OVERVIEW

Government policies in the Philippines and decisions of the Supreme Court tilt heavily toward the protection of an individual's right to privacy of communications. However, the Philippines also recognizes that the free flow of information is vital to promote innovation and growth. Thus, the recent trend in cases of conflict is to balance the interests of the business sector and that of an individual's right to privacy.

The Philippines also enacted the Data Privacy Act (**DPA**), which became effective on 8 September 2012. The DPA is modeled after the EU General Data Protection Regulation (**GDPR**) and the Asia-Pacific Economic Cooperation Privacy Framework. The National Privacy Commission (**NPC**) enforces the DPA and has issued the law's Implementing Rules and Regulations, which took effect on 9 September 2016.

RIGHT TO PRIVACY

Privacy of communications is a recognized right in the Philippines under Article III, Section 3 of the Philippine Constitution, which upholds the privacy of communications and correspondence.

Other provisions on privacy of communications can be found in the Civil Code, and Republic Act No. 4200 (**RA No. 4200**) or the Anti-Wire Tapping Act, which makes it unlawful for any person to record any private communication without the consent of all the parties involved in a communication. Private communication has been interpreted by the Supreme Court to mean one that is made between a person and another as opposed to a speaker and the public, and to cover communications of all types such as telephone conversations and electronic messages.

Rights to privacy of communications, however, may be waived so long as the waiver is not against the law, public order, public policy, morals, or good customs, or prejudicial to a third person with a right recognized by law.

DATA PRIVACY

Republic Act No. 10173, or the DPA of 2012, applies to the processing of all types of personal information and to any natural and/or juridical person involved in personal information processing, including those personal information controllers and processors who, although not found or established in the Philippines: (1) use equipment that are located in the Philippines, or maintain an office, branch, or agency in the Philippines; and (2) process personal information pertaining to a Philippine citizen or resident, and maintain commercial links to the Philippines.

“Personal Information” is defined as any information from which the identity of an individual is apparent or can be reasonably and directly ascertained, or that, when put together with other information, would directly and certainly identify an individual.

“Sensitive personal information,” on the other hand, is defined as personal information: (1) about an individual's race, ethnic origin, marital status, age, color, and religious, philosophical or political affiliations; (2) about an individual's health, education, genetic or sexual life of a person, or to any proceeding for any offense committed or alleged to have been committed by such person, the disposal of such proceedings, or the sentence of any court in such proceedings; (3) issued by government agencies peculiar to an individual, which includes, but not limited to, social security numbers, previous or current health records, licenses or its denials, suspension or revocation, and tax returns; and (4) specifically established by an executive order or an act of Philippine Congress to be kept classified.



In general, the DPA prohibits the processing of personal information without the express and recorded consent of the data subject. The law also enumerates the rights of data subjects (i.e., notice, access, control, data portability, and the right to be indemnified by personal information controllers for damages arising from the unlawful processing of personal information), and the obligations of personal information controllers and processors to ensure the privacy, security and integrity of personal information (including but not limited to a breach notification requirement). More particularly, the DPA requires personal information controllers to employ reasonable and appropriate organizational, physical and technical measures to protect the security of personal information. At a minimum, these measures should include: (1) anti-computer hacking safeguards; (2) a security policy; (3) a process for preventing and mitigating security breaches; (4) contractual or other reasonable data protection arrangements with third-party contractors; and (5) the appointment of an information security officer who will ensure the entity's compliance with the DPA.

In addition, the DPA created the **NPC**, which is tasked with administering and implementing the provisions of the law, as well as with monitoring and ensuring compliance with international standards for data protection.

The DPA sets forth a detailed schedule of penalties for violations of the Act (e.g., unauthorized processing, accessing due to negligence, improper disposal, processing for unauthorized purposes, unauthorized access or intentional breach, concealment of security breaches, malicious disclosure, and unauthorized disclosure of personal information and sensitive personal information, which include both imprisonment and fines).

In addition, the NPC may also impose administrative penalties, which may include compliance orders, cease-and-desist orders, temporary or permanent ban on personal information processing, and/or fines.

On 25 August 2016, the NPC issued the implementing rules and regulations (**Rules**) of the DPA. In addition to the more general requirements of the DPA on the processing of personal information, the Rules impose several registration and compliance obligations on covered controllers and processors. The most important of these obligations are as follows:

- **Registration of Personal Data Processing Systems.** Personal data processing systems operating in the Philippines that involve the processing of sensitive personal information belonging to at least 1,000 individuals, or those systems that are being operated by a personal information controller or processor who employs at least 250 persons or belongs to one of the sectors identified by the NPC as subject to the mandatory registration requirement shall be registered with the NPC within two (2) months from the start of operations.

Under NPC Circular 17-01, the NPC requires the renewal of registrations within two (2) months prior to, but not later than the eighth day of March every year. Otherwise, registrations where no applications for renewal have been filed are deemed revoked, unless good cause is shown for the delay.

In 2019, NPC announced that it had suspended the requirement to renew registrations for one year, as long as the personal information controller or processor had completed at least phase one of their registration in 2018. The suspension means that all organizations that are currently registered at least for phase one do not need to renew their registration until 8 March 2020.

- **Reportorial Requirements.** Personal information controllers are required to notify the NPC and affected data subjects of a data breach within 72 hours from the discovery thereof. In addition, covered entities shall also report to the NPC with a summary of documented security incidents and data breaches on an annual basis, and also notify the NPC when automated processing becomes the sole basis of making decisions about a data subject.

In March 2019, the NPC announced the indefinite postponement of the deadline for filing of the annual security incident report for 2018 to give way for the NPC to revise its key processes to enhance reportorial efficiency and improve user experience for PICs and PIPs, among others.

- **Nature of Consent of Data Subjects.** The Rules clarify that in cases not exempt from the consent requirement, the data subject's consent to the personal information processing is time-bound in relation to the purpose of the processing. Data sharing, even between entities belonging to the same corporate organization, should also have the prior consent of the affected data subjects.

- **Minimum Security Requirements; Contents of Data Transfer Agreements between Controllers and Processors.** The Rules enumerate the specific minimum organizational, physical and technical requirements that controllers and processors are required to implement while processing personal information. These security standards are subject to periodic evaluation and updating by the NPC via subsequent issuances. The Rules also contain the minimum requirements as to the compliance provisions to be included in any data processing agreement between personal information controllers and its processors.

Subsequent to the issuance of the Rules, the NPC also released several circulars and advisories that state the requirements and guidelines on the following matters: (a) the public sector's compliance with the DPA; (b) personal data breach management and notification; (c) the NPC's rules on practice and procedure, including rules for requesting NPC's advisory opinions and the conduct of mediation before the NPC; (d) appointment of data protection officers (**DPOs**) and compliance officers for privacy; (e) registration of data processing systems with the NPC, including a list of the business sectors covered by the mandatory registration requirement; (f) conduct of privacy impact assessments; (g) security incident and personal data breach reportorial requirements; (h) annual security incident report templates; and (i) guidelines on the NPC's conduct of compliance checks which include a privacy sweep, documents submission, and/or on-site visit.

CONSIDERATIONS FOR MEMBERS OF THE EU

The DPA and its Rules are modeled after the general principles and requirements of the EU GDPR. Compliance with the DPA and its Rules will be easy for personal information controllers and processors who are already geared toward fully complying with the GDPR, which took effect on 25 May 2018.

XIII

OWNERSHIP AND LEASE OF LAND

OWNERSHIP OF PRIVATE LAND

Under the Philippine Constitution, only Filipino citizens and corporations or partnerships, at least 60% of which are owned by Filipino citizens, may acquire and own private land in the Philippines. The following are the exceptions:

- (a) Foreign nationals and entities who have acquired land before the effectivity of the 1935 Constitution
- (b) Former natural-born Filipino, subject to limitations prescribed by law

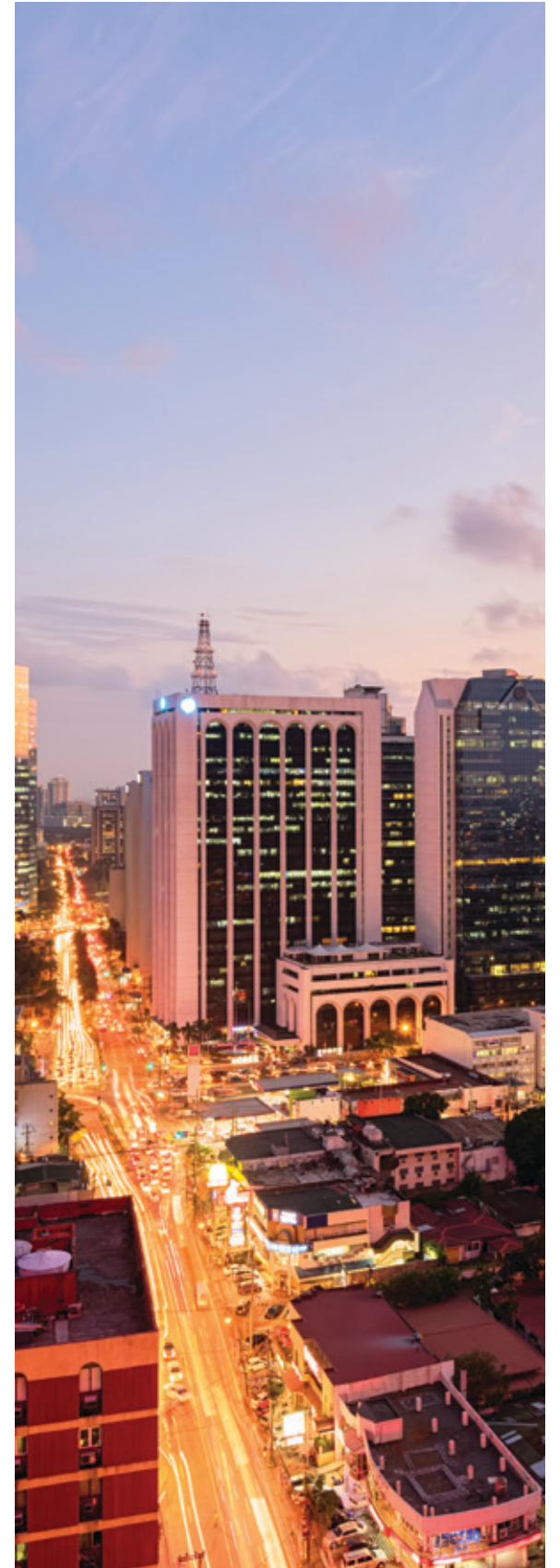
The ownership of real property, other than land, such as buildings, is not subject to foreign equity restrictions. Furthermore, foreign nationals may, subject to the provisions of the Philippine Condominium Act, purchase condominium units in certain condominium projects.

LEASE OF PRIVATE LAND

Foreign investors may lease private lands, which will be used exclusively for investments for a period of up to 50 years, renewable once for a period of 25 years. The lease must be registered with the Philippine BOI under the Investors' Lease Act. The long-term lease will be subject to the following conditions, among others: (a) the leased area shall be used solely for the purpose of the investment upon the mutual agreement of the parties; (b) the leased premises shall comprise such area as may reasonably be required for the purpose of the investment, subject, however, to the Comprehensive Agrarian Reform Law and the Local Government Code; and (c) the lease agreement must incorporate certain mandatory conditions.

Foreigners investing at least USD 5 million in tourism projects, 70% of which must be invested in the project within three years from the signing of the lease contract, may lease private lands for the project for the same period.

With respect to land that the foreign investor will not use exclusively for the purpose of the investment, or land for tourism projects with investments of less than USD 5 million, the lease contract may be for a maximum period of 25 years, renewable for another 25 years.



XIV

ENVIRONMENTAL REGULATIONS

The Philippines adheres to the policy of protecting and advancing the right of its people to a balanced and healthy ecology.

Philippine environmental law consists of a series of legislative enactments, executive decrees and administrative regulations, each addressing a specific area of concern relating to the environment. Therefore, the environmental law applicable to a particular business depends largely on the activities of that business concern.

The Department of Environment and Natural Resources (DENR) is the lead agency in environmental protection and administration. It is assisted in the formulation and implementation of environmental policies by the Environmental Management Bureau (EMB), local government units, and other governmental agencies and departments.

PROJECT REQUIREMENTS

Presidential Decree No. 1586 (PD 1586) established the Philippine Environmental Impact Statement (EIS) System. Environmental impact assessment (EIA) is part of project planning for certain types of businesses, and is conducted to identify and evaluate important environmental consequences, including social factors that may occur if a project will be undertaken. Measures to eliminate or minimize these impacts are incorporated into project design and operations.

Development projects that are classified by law as environmentally critical or within statutorily defined environmentally critical areas are required to obtain an Environmental Compliance Certificate (ECC) prior to commencement of operation. The DENR, through its regional offices or through the EMB, determines whether a project is environmentally critical or located in an environmentally critical area. As a requisite for the issuance of an ECC, an environmentally critical project is required to submit an EIS to the EMB, while a project in an environmentally critical area is generally required to submit an Initial Environmental Examination (IEE) to the proper DENR regional office. The construction and operation of a power plant and other related auxiliary facilities are generally considered as environmentally critical projects for which an EIS and ECC are mandatory.

The EIS refers to both the document and the study of a project's environmental impact, including a discussion of the direct and indirect consequences to human welfare, and ecological as well as environmental integrity. The IEE refers to the document and the study describing the environmental impact, including mitigation and enhancement measures, for projects in environmentally critical areas.

In addition to obtaining an ECC, projects that are determined by the DENR to pose a significant public risk to the environment are required to establish an Environmental Guarantee Fund, which is intended to compensate for any damage to the environment as a result of the project. Proponents who complete an EIS must also include a commitment to establish an Environmental Monitoring Fund when an ECC is eventually issued. The Environmental Monitoring Fund shall be utilized to support the activities of a multi-sectoral team that will monitor compliance with the ECC and other applicable regulations.

While the terms and conditions of an EIS or an IEE may vary from project to project, as a minimum, the same must contain all relevant information regarding the project's environmental effects. The entire process of organization, administration and assessment of the effects of any project on the quality of the physical, biological and socio-economic environment, as well as the design of appropriate preventive, mitigating and



enhancement measures is known as the EIS System. Approval by the EMB of a project proponent's EIS System successfully culminates in the issuance of an ECC by the EMB.

Essentially, the issuance of an ECC is a government certification that: (a) the proposed project or undertaking will not cause a significant negative environmental impact; (b) the proponent has complied with all the requirements of the EIS System; and (c) the proponent is committed to implementing its approved Environmental Management Plan in the EIS or, if an IEE was required, that it shall comply with the mitigation measures provided therein. Thus, despite the issuance of an ECC, a grantee thereof must continually comply and adhere to its approved Environmental Management Plan.

Any person, corporation or partnership found violating the terms and conditions in the issuance of the ECC may be liable for the suspension or cancellation of such ECC and/or a fine. Generally, the suspension or cancellation will apply only to the relevant ECC subject of the violation and will not extend to any other ECCs or to the projects covered thereby that may have been granted to an entity.

AREAS OF REGULATION

Presidential Decree No. 984 (**PD 984**), otherwise known as the National Pollution Control Decree of 1976, is the general legislation on pollution prevention and control.

Republic Act No. 9003 (**RA 9003**), or the Ecological Solid Waste Management Act of 2000, calls for the institutionalization of a national program that will manage the control, transfer, transport, processing and disposal of solid waste in the country.

Republic Act No. 6969 (**RA 6969**), or the Toxic Substances and Hazardous and Nuclear Wastes Control Act, provides the legal framework for the country's program to control and manage the importation, manufacture, processing, distribution, use, transport, treatment and disposal of toxic substances as well as that of hazardous and nuclear wastes.

Republic Act No. 9275, (**RA 9275**) otherwise known as the Philippine Clean Water Act of 2004 (**Clean Water Act**) governs water quality management in all water bodies in order to lessen and control pollution from land-based sources. Under the Clean Water Act, owners or operators of facilities that discharge regulated effluents or wastewater flowing out of manufacturing plants and industrial plants, including domestic, commercial and recreational facilities, must secure a discharge permit from the EMB. The operation of facilities that discharge regulated water pollutants without a valid discharge permit is a prohibited activity under the Clean Water Act, and may be punishable by a fine, closure of facility, and/or imprisonment.

Republic Act No. 8749 (**RA 8749**), or the Philippine Clean Air Act of 1999, provides the framework for preventing, managing, controlling and reversing air pollution nationwide.

Republic Act No. 10587 (**RA 10587**), or the Environmental Planning Act of 2013, provides the legal framework for the regulation of the profession and practice of environmental planning.

Republic Act No. 8048 (**RA 8048**), or the Coconut Preservation Act of 1995, provides the framework for the regulation of the cutting of coconut trees in the Philippines.

Republic Act No. 9367 (**RA 9367**), or the Biofuels Act of 2006, provides the legal framework for the regulation of biofuels, taking into account the need for environmental protection.

Republic Act No. 10915 (**RA 10915**), or the Philippine Agricultural and Biosystems Engineering Act of 2016, provides the regulatory framework for the practice of the agricultural and biosystems engineering profession.

Republic Act No. 11038 (**RA 11038**), or the Expanded National Integrated Protected Areas System (NIPAS) Act of 2018) provides the amendments to Republic Act No. 7586 (**RA 7586**), or the NIPAS Act of 1992, which established the system of integrated protected areas for the protection of the environment.



XV

INDUSTRY-SPECIFIC REGULATIONS

CONSUMER GOODS & RETAIL

CONSUMER GOODS

Republic Act No. 7394 (otherwise known as the Consumer Act of the Philippines) (**Consumer Act**) seeks to protect the interests of consumers and establish standards of conduct for business and industry.

The Consumer Act and its implementing rules and regulations provide for protection against deceptive, unfair and unconscionable sales acts and practices, including rules on consumer product and service warranties, labeling and fair packaging, price tags, liability for defective products and services, and regulation of advertising and sales promotion activities.

The Consumer Act defines “consumer products and services” as “goods, services and credits, debts or obligations which are primarily for personal, family, household or agricultural purposes, which shall include but not be limited to food, drugs, cosmetics, and devices.”

The Consumer Act mandates that its provisions shall be enforced by the following government agencies:

- the Department of Health (**DOH**) with respect to foods, drugs, cosmetics, devices, and substances;
- the Department of Agriculture with respect to products related to agriculture; and
- the DTI with respect to other consumer products not falling within the jurisdiction of the DOH and the Department of Agriculture.

Pursuant to the foregoing mandate, the DOH, and the FDA (which is an agency attached to the DOH), have issued regulations to:

- establish standards and quality measures for foods, drugs, devices and cosmetics;
- adopt measures to ensure pure and safe supply of foods and cosmetics, and safe, efficacious and good quality of drugs and devices in the Philippines;
- adopt measures to ensure the rational use of drugs and devices, such as, but not limited to,

banning, recalling or withdrawing from the market drugs and devices which are unregistered, unsafe, inefficacious or of doubtful therapeutic value, and the use of generic names in the labeling of drugs.

The DTI has also issued rules and regulations that govern:

- deceptive, unfair and unconscionable sales acts and practices;
- consumer product and service warranties;
- minimum labeling and packaging requirements;
- manner of placing labels and information that must appear on the display panels;
- requirements for price tags and price lists;
- liability for defective products and services;
- false, deceptive and misleading advertisements; and
- requirements for the conduct of sales promotion campaigns.

RETAIL TRADE

Republic Act No. 8762 (otherwise known as the Retail Trade Liberalization Act) (**RTLTA**) regulates the investment in and establishment of retail trade enterprises in the Philippines.

“Retail Trade” is defined under the RTLTA as “any act, occupation or calling of habitually selling direct to the general public merchandise, commodities or goods for consumption.”

Under the RTLTA, foreign-owned partnerships, associations and corporations formed and organized under Philippine law may, upon registration with the SEC engage in or invest in the retail trade business.

The RTLTA prescribes minimum paid-up capital requirements for a retail trade enterprise in accordance with the following categories:

CATEGORY	PAID-UP CAPITAL	FOREIGN EQUITY RESTRICTION
A	Less than USD 2.5 million	Reserved for Filipino citizens or corporations wholly owned by Filipino citizens
B	USD 2.5 million and above	May be wholly owned by foreign nationals
C	No longer applicable	
D	USD 250,000 per store	Enterprises specializing in high-end or luxury products

In addition, the RTLTA requires foreign retailers to satisfy certain prequalification requirements before it can invest in or establish retail trade enterprises in the Philippines. The prequalification requirements include a minimum net worth, track record in retailing, and the requirement that the home country of the foreign retailer allow Filipinos to engage in retail trade therein.

The BOI confirms compliance with the prequalification requirements and issues a Certificate of Compliance with the Prequalification Requirements (**Prequalification Certificate**). The Prequalification Certificate is a requirement of the SEC for the incorporation of the retail trade enterprise.

In addition to the foregoing, the RTLTA prescribes an investment per store requirement of not less than the equivalent in Philippine pesos of USD 830,000, for enterprises in Category B and a paid-up capital per store requirement for enterprises in Category D.

Moreover, retail trade enterprises under Category B in which foreign ownership exceeds 80% of equity shall offer a minimum of 30% of their equity to the public through any stock exchange in the Philippines within eight years from their start of operations.

ENERGY, MINING & INFRASTRUCTURE

ENERGY

Regulatory framework

Republic Act No. 9136, also known as the Electric Power Industry Reform Act of 2001 (**EPIRA**), primarily governs the electric power industry and its participants, together with other special laws. The main objectives of the EPIRA include ensuring and accelerating the total electrification of the country, and the quality, reliability, security and affordability of the supply of electric power. For this purpose, the EPIRA has mandated the Department of Energy (**DOE**) to supervise the restructuring of the electric energy industry. The EPIRA also created the Energy Regulatory Commission (**ERC**), an independent quasi-judicial regulatory body. Its functions include promoting competition, encouraging market development, ensuring customer choice, and penalizing the abuse of market power in the restructured electricity industry. The Wholesale Electricity Spot Market was also created to serve as the mechanism for identifying and setting the price of actual variations from the quantities transacted under contracts between sellers and purchasers of electricity.

Republic Act No. 9513, also known as the Renewable Energy Act of 2008 (**RE Act**) on the other hand, provides the policy framework for the accelerated development

and advancement of Renewable Energy (**RE**) Resources, and the development of a strategic program to increase the utilization of RE Resources in the Philippines. Under the RE Act, the DOE was designated as the lead agency to implement the provisions thereof. The National Renewable Energy Board (**NREB**) and Renewable Energy Management Bureau were also created to perform the functions necessary to attain the objectives of the RE Act.

Organization of the Philippine electric power industry; foreign equity restrictions

The EPIRA restructured and divided the Philippine electric power industry into four sectors, responsible for the generation, transmission, distribution and supply of electricity respectively.

Generation

“Generation of electricity” refers to the production of electricity by a generation company or a cogeneration facility. Generally, the generation of electricity is not subject to foreign equity limitations. A company engaged in the generation of electricity may therefore be 100% foreign-owned.

It must also be noted however, that regulations issued by the DOE pursuant to the RE Act impose a Filipino nationality requirement of at least 60%, on the generation of electricity from RE Resources (i.e., biomass, solar, wind, hydro, geothermal and ocean energy sources). Accordingly, RE Developers¹⁷ are generally subject to a foreign equity limitation of a maximum of 40%. By way of exception, large-scale geothermal projects undertaken by way of a foreign technical or financial assistance agreement (**FTAA**) with the Philippine government are allowed to be 100% foreign-owned. In view of the foregoing, an RE Developer is generally required to be at least 60% Filipino-owned, unless such RE Developer engages in large-scale exploration, development and utilization of geothermal resources by way of an FTAA with the Philippine government.

Transmission

“Transmission of electricity” refers to the conveyance of electricity through the high voltage backbone system or the Philippine Grid. Under the EPIRA, the transmission of electricity shall be a regulated common electricity carrier business, which is considered a public utility requiring a franchise from the Philippine Congress. In this connection, the 1987 Philippine Constitution imposes a 60% Filipino ownership requirement on public utility operators. Accordingly, corporations and associations engaged in the transmission of electricity may have up to a maximum of 40% foreign equity and are required to obtain a franchise from the Philippine Congress.

In 2009, the transmission sector was privatized through

¹⁷ “RE Developers” refers to individual/s or juridical entity created, registered and/or authorized to operate in the Philippines in accordance with existing Philippine laws and engaged in the exploration, development and utilization of RE resources and actual operation of RE systems/facilities.

a grant of a 25-year concession to the National Grid Corporation of the Philippines (**NGCP**) to operate the Philippine Grid. A congressional franchise was granted to NGCP for this purpose. Prior to the privatization, it was the National Transmission Corporation (**TRANSCO**) that assumed the electrical transmission function of the National Power Corporation, including the authority and responsibility for the planning, construction and centralized operation and maintenance of the Philippine Grid.

Distribution

“Distribution of electricity” refers to the conveyance of electric power by a distribution utility through its distribution system. Under the EPIRA, the distribution of electricity to end-users shall be a regulated common carrier business requiring a franchise. The EPIRA provides that the power to grant franchises to persons engaged in the distribution of electricity shall be vested exclusively in the Philippine Congress. Thus, similar to transmission of electricity, corporations or associations that will engage in the business of distribution of electricity must at least be 60% Filipino-owned and must also obtain a franchise from the Philippine Congress.

Supply

“Supply of electricity” means the sale of electricity by authorized persons or entities. No foreign equity restrictions are imposed on corporations engaged in the business of supply of electricity to the contestable market, subject to meeting certain requirements such as capitalization.

Recent updates

On 25 April 2018, the DOE issued Department Circular No. DC2018-04-0013 also known as the “Implementing Rules and Regulations of Executive Order No. 30, creating the Energy Investment Coordinating Council in order to Streamline the Regulatory Procedures affecting energy projects” (**EO 30 IRR**), which aims to rationalize and streamline the permitting and licensing process of Energy Projects to ensure their timely implementation.

Under EO 30 IRR, Energy Projects of National Significance (**EPNS**), are Energy Projects that possess the following attributes: (i) have a significant capital investment of PHP 3.5 billion; (ii) have a significant contribution to the country’s economic development; (iii) have a significant consequential economic impact; (iv) have the potential to contribute to the inflow of foreign investment capital; (v) have the potential to contribute to sustainability with minimal adverse effects to the environment; (vi) involve newly developed or pioneering energy systems and/or technologies; and (vii) have a significant infrastructure requirement.

EPNS have the right to an expedited processing time of 30 working days from submission of complete documentary requirements, in obtaining the necessary permits required from the relevant Philippine government

agencies. A failure of the Philippine government agency to make a decision within 30 working days would result in the automatic issuance of the relevant permit, within five (5) working days from the lapse of the 30-working day period.

MINING

Non-Coverage of Small-Scale Mining Projects

DENR Memorandum Circular (**MC**) No. 2018-05 clarifies that the moratorium on acceptance, processing, and/or approval of new mining projects does not include small-scale mining projects in duly declared People’s Small Scale Mining Areas or *Minahang Bayan* pursuant to Republic Act No. 7076, otherwise known as “The People’s Small Scale Mining Act of 1991”, and DENR Administrative Order No. 2015-03, its revised Implementing Rules and Regulations.

Guidelines For Additional Environmental Measures For Operating Surface Metallic Mines

DENR Administrative Order No. 2018-19 provides new environmental policies that seek to ensure sustainable environmental conditions at every stage of the mining operation and minimize the disturbed area of a mining project at any given time.

Guidelines in the Conduct of Apprehension, Seizure, Confiscation, and Disposition of Illegally Sourced Minerals / Mineral Products and By-Products, Tools, Conveyances, and Equipment Used

Mines and Geosciences Bureau (**MGB**) MC No. 2018-01 aims to provide a uniform procedure in the conduct of apprehension, seizure, confiscation, and disposition of illegally sourced minerals/mineral products and by-products including tools, conveyances, and equipment used in illegal mining operations consistent with the provisions of Republic Act No. 7942, Department Administrative Order No. 2010-21 and other pertinent laws, rules, and regulations.

Guidelines for Compliance Monitoring and Rating / Scorecard of Mining Permits / Contracts

MGB MC No. 2018-02 seeks to provide the following: (i) an efficient and effective Standard Monitoring System, by using checklists that shall ascertain the compliance of Contractors/Permittees/Permit Holders with the terms and conditions of the laws, rules, and regulations; and (ii) a performance rating system by using scorecards to determine the compliance level of Contractors/Permittees/Permit Holders

INFRASTRUCTURE

Contractor’s License Law

Under the Contractor’s License Law (**RA 4566**) and its implementing rules and regulations, a person or entity that intends to engage in any of the activities that pertain

to a contractor must first obtain a license from the PCAB (**PCAB License**). Under RA 4566, a “contractor is deemed synonymous with the term ‘builder’ and, hence, any person who undertakes or offers to undertake or purports to have the capacity to undertake or submits a bid to, or does himself or by or through others, construct, alter, repair, add to, subtract from, improve, move, wreck or demolish any building, highway, road, railroad, excavation or other structure, project, development or improvement, or to do any part thereof, including the erection of scaffolding or other structures or works in connection therewith.”

There are two main types of PCAB Licenses: (a) Regular License and (b) Special License.

Regular License

A Regular License is issued to a domestic construction firm, and will authorize the licensee to engage in construction contracting within the field and scope of the license’s classification(s), for as long as the validity of the license is maintained through annual renewal. A Regular License may be issued only to Filipino sole proprietorships, or partnerships and corporations with at least 60% Filipino equity participation and duly organized and existing under Philippine laws.

A “sub-type” of the Regular License is a Regular License with Annotation, which can be issued to a corporation organized under Philippine law, irrespective of equity ownership, with a capitalization of at least PHP 1 billion. The holder of a Regular License with Annotation may undertake only vertical projects with a minimum contract value of PHP 5 billion, and horizontal projects with a minimum contract value of PHP 3 billion.

Special License

A Special License is issued to a joint venture, a consortium, a foreign constructor or a project owner, and will authorize the licensee to engage only in the construction of a single, specific project. If the licensee is a foreign firm, the issuance of the license will be further subject to any conditions that may have been imposed by the relevant Philippine government authority for permitting the licensee to engage in construction contracting in the Philippines. A Special License must be renewed annually for as long as the project is in progress, but the number of renewals shall be restricted only to as many times as may be necessary for the completion of the project.

A Special License may be issued to: (i) a foreign contractor (**Special License - Foreign**); (ii) a joint venture composed of at least two contractors (**Special License - JV**); or (iii) a consortium composed of a contractor and a non-contractor (**Special License - Consortium**).

A Special License - Foreign may be issued to a foreign contractor only under any of the following instances:

- The project involved is foreign financed or

internationally funded, and that international bidding is required, or the participation of foreign contractors is allowed under the terms and conditions of the bilateral agreement entered into by and between the Philippine government and the foreign / international financing institution.

- The project involved will be implemented in accordance with the Philippine Build-Operate-Transfer (BOT) Law and other projects of a similar nature.

A Special License - JV may be issued to a joint venture formed by multiple construction contractors undertaking a single project, provided that each of the joint venture partners possesses its own PCAB License.

A Special License - Consortium may be issued to a consortium if the project is undertaken by way of a cooperative agreement (usually in the form of a consortium agreement) between a contractor and a non-contractor. To obtain a Special License - Consortium, at least one of the members of the consortium must have its own PCAB License.

Each of the types of PCAB Licenses may be issued for specific classifications, namely: (a) General Engineering, (b) General Building, (c) Specialty, and (d) SP-Trade. A single license may be issued for multiple classifications. Further, every constructor shall be graded and assigned a category as an adjunct to its license. General Engineering and General Building contractors may be categorized based on the following scale: AAAA (Quadruple A), AAA, AA, A, B, C, and D. Specialty constructors shall be categorized in a scale of seven, namely; AAA, AA, A, B, C, D and Trade. The category will depend on the amount of stockholders’ equity and credit points (computed based on a PCAB formula) of the licensee.

Build-Operate-Transfer (BOT) Law

The Build-Operate-Transfer Law (RA 6957, as amended) and its implementing rules and regulations (**BOT IRR**) apply to all private sector infrastructure or development projects undertaken by GOP infrastructure agencies, including government-owned and controlled corporations and local government units (collectively, **GOP Entities**), in accordance with the contractual arrangements or schemes authorized under the BOT Law.

The BOT Law authorizes GOP Entities to enter into contract with a pre-qualified project proponent for the financing, construction, operation, and maintenance of a financially viable infrastructure or development facility through any of the contractual arrangements and schemes authorized under the BOT Law as follows:

Build-Operate-and-Transfer

Under a BOT scheme, the project proponent undertakes the construction, including financing, of an infrastructure facility, and the operation and maintenance thereof.

The project proponent operates the facility over a fixed term, during which it is allowed to charge facility users appropriate tolls, fees, rentals, and charges not exceeding those proposed in its bid or as negotiated and incorporated in the relevant contract, in order to enable the project proponent to recover its investment, and operating and maintenance expenses in the project. The project proponent transfers the facility to the GOP Entity concerned at the end of the fixed term, which shall not exceed 50 years.

Build-and-Transfer Scheme (BT)

In the BT scheme, the project proponent undertakes construction, including the financing of a given infrastructure or development facility, and, after its completion, turns it over to the GOP Entity concerned, which shall then pay the project proponent on an agreed schedule its total investments expended on the project, plus a reasonable rate of return thereon. This arrangement may be employed in the construction of any infrastructure or development project, including critical facilities which, for security or strategic reasons, must be operated directly by the GOP.

Build-Own-Operate (BOO)

Under a BOO scheme, the project proponent is authorized to finance, construct, own, operate and maintain an infrastructure or development facility, from which the project proponent is allowed to recover its total investment, operating and maintenance costs, plus a reasonable return thereon by collecting tolls, fees, rentals or other charges from facility users. Under a BOO arrangement, the proponent, which owns the assets of the facility, may assign its operation and maintenance to a facility operator. All BOO projects require the favorable recommendation of the ICC and approval of the President of the Philippines.

Build-Lease-Transfer (BLT)

In the BLT scheme, the project proponent is authorized to finance and construct an infrastructure or development facility, and, upon its completion, turns it over to the GOP Entity concerned on a lease arrangement for a fixed period, after which ownership of the facility is automatically transferred to the GOP Entity concerned.

Build-Transfer-and-Operate (BTO)

Under the BTO scheme, the relevant GOP Entity contracts out the building of an infrastructure facility to a private entity, such that the contractor builds the facility on a turn-key basis, assuming cost overrun, delay, and specified performance risks. Once the facility is commissioned satisfactorily, title is transferred to the relevant GOP Entity. The private entity, however, operates the facility on behalf of the GOP Entity under an agreement.

Contract-Add-and-Operate (CAO)

In the CAO scheme, the project proponent adds to an existing infrastructure facility which it is renting from the government. It operates the expanded project over an agreed franchise period. There may or may not be a transfer arrangement over the facility.

Develop-Operate-and-Transfer (DOT)

Under the DOT scheme, favorable conditions external to a new infrastructure project that is to be built by a project proponent are integrated into the arrangement by giving the project proponent the right to develop adjoining property and, thus, enjoy some of the benefits the investment creates such as higher property or rent values.

Rehabilitate-Operate-and-Transfer (ROT)

Under the ROT scheme, an existing facility is turned over to the private sector to refurbish, operate, and maintain for a specified franchise period, at the expiry of which the legal title to the facility is turned over to the relevant GOP Entity. The term is also used to describe the purchase of an existing facility from abroad, importing, refurbishing, erecting and consuming it within the host country.

Rehabilitate-Own-and-Operate (ROO)

Under the ROO scheme, an existing facility is turned over to the private sector to refurbish and operate with no time limitation imposed on ownership. As long as the operator is not in violation of its franchise, it may be allowed to continue operating the facility in perpetuity.

For projects to be implemented through a contractual arrangement requiring a public utility franchise for its operation, the prospective project proponent must be Filipino citizens or, if corporations, must be duly registered with the SEC and owned up to at least 60% by Filipinos, or, if a consortium of local, foreign, or local and foreign firms, Filipinos must have at least 60% interest in said consortium.

Under certain circumstances, the President of the Philippines may approve variations of any of the foregoing arrangements.

Eligible Projects

The BOT IRR enumerates the types of projects that may be proposed and implemented under the BOT Law and its IRR (**Eligible Projects**), and provides that these projects will now be wholly or partly financed, constructed, and operated by the private sector.¹⁸ It may include the construction, rehabilitation, improvement, betterment, expansion, modernization, operation, financing, and maintenance of the projects.

Solicited Projects and Unsolicited Proposals

The BOT Law requires GOP Entities to (i) prepare their respective infrastructure or development programs,

and (ii) identify specific *priority projects* that may be financed, constructed, operated and maintained by the private sector through the contractual arrangements or schemes authorized under the BOT Law and its IRR (**List of Priority Projects**). GOP Entities are also required to provide wide publicity for their respective Lists of Priority Projects, in order to keep interested parties informed.

Solicited projects are those projects that are included by GOP Entities in their respective Lists of Priority Projects (**Solicited Projects**).

On the other hand, project proposals that are (i) submitted by the private sector not in response to a formal solicitation or request issued by a GOP Entity, and (ii) *not* among the GOP Entity's List of Priority Projects, are classified as unsolicited proposals (**Unsolicited Proposals**). The BOT IRR provides for special requirements and mechanics for the approval, submission, evaluation, and acceptance of Unsolicited Proposals.¹⁹

A project that is included in the List of Priority Projects is not eligible for acceptance as an Unsolicited Proposal, *unless it involves a new concept or technology*. In addition, any component of an approved project is *not* eligible for any Unsolicited Proposal.

Approval of projects

National projects are subject to approval by different bodies. If the project cost is up to PHP 300 million (approximately USD 5,716,037, converted at a rate of exchange of USD 1 : PHP 52), it shall be submitted to the Investment Coordinating Committee (ICC) of the National Economic Development Authority (**NEDA**) for approval. On the other hand, if the project cost is more than PHP 300 million, it shall be submitted to the NEDA Board for approval, upon the recommendation of the ICC.

As regards local projects, confirmation by the concerned local legislative body is required.

Allowable modes of implementation

The BOT Law and its IRR provide that projects may be implemented either through public bidding or through direct negotiation.

Public bidding

As a rule, projects undertaken pursuant to the BOT Law must be awarded through *public bidding*. Once a project is approved in accordance with the provisions of the BOT Law and the BOT IRR, the relevant GOP Entity must cause the publication of a notice inviting prospective project proponents to participate in a competitive public bidding.

Any individual, partnership, corporation or firm, whether local or foreign, including consortia of local, foreign or local and foreign firms (subject to limits specified in the BOT IRR), may participate or apply for *pre-qualification*.

¹⁹ See Rule 10, BOT IRR.

To pre-qualify, a prospective project proponent must comply with the requirements specified in the BOT IRR. If the prospective project proponent is a consortium, each of the members of the consortium would have to (i) be disclosed during the pre-qualification stage, and (ii) undergo pre-qualification. The BOT IRR provides for specific guidelines, rules, procedures, and mechanisms for the conduct of the competitive bidding process.

Direct negotiation

Under certain circumstances, a contract for a project may be implemented through *direct negotiation*. The BOT IRR provides that direct negotiation shall be resorted to when there is only one complying bidder after the public bidding is conducted.

“Swiss Challenge”

When a GOP Entity receives an Unsolicited Proposal, it can award the project to the winning bidder only after it implements a process known as the “*Swiss Challenge*,” a system where a third party can bid on a project during a designated period and the original proponent can counter match any superior offer. The guidelines for evaluation of the proposal and qualification of the Unsolicited Proponent are provided in the BOT IRR.

State guarantees

The BOT Law and its IRR provide for certain guarantee structures as may be applicable in favor of the public proponents: (1) direct government guarantees; (2) government undertakings; and (3) investment incentives.

Direct government guarantees refer to agreements whereby the GOP or any GOP Entity assumes responsibility for the repayment of debt directly incurred by the project proponent in implementing the project in case of loan default.

Government undertakings refer to forms of contribution or support extended to the proponent by the GOP or any GOP Entity which includes, among others, cost sharing, credit enhancements, direct government subsidy, direct government equity, performance undertakings, legal assistance, and security assistance.

Investment incentives refer to contributions or support extended to the proponent by the GOP or any GOP Entity as provided under special laws such as, but not limited to, the Renewal Energy Act, the Tourism Act, the Mini-Hydro-electric Power Incentives Act, Omnibus Investment Code, or the Local Government Code.

FINANCIAL INSTITUTIONS

BANKING

Under Philippine laws, banks are entities that engage in the lending of funds obtained in the form of deposits. An entity intending to engage in banking in the Philippines must obtain an authority or secondary license to operate

¹⁸ Section 2.2, BOT IRR.

(such as a commercial banking license) from the BSP.

Banks are classified into the following under Philippine law:

- (a) Universal banks
- (b) Commercial banks
- (c) Thrift banks, composed of: (i) savings and mortgage banks; (ii) stock savings and loan associations; and (iii) private development banks
- (d) Rural banks
- (e) Cooperative banks
- (f) Islamic banks
- (g) Other classifications of banks as determined by the BSP

Philippine law provides that foreign individuals and non-bank corporations may own or control up to 40% (individual or aggregate) of the voting stock of a universal bank, commercial bank, thrift bank or rural bank.

By way of exception, foreign banks may own up to 100% of the voting stock of a universal bank, commercial bank, thrift bank or rural bank, with prior approval from the BSP. In determining whether or not approval will be issued, the BSP will consider whether reciprocity rights are enjoyed by or granted to Philippine banks in the country of the foreign bank.

Following the recent liberalization of regulations relating the entry of foreign banks into the Philippines, the BSP may authorize foreign banks to operate in the Philippine banking system through any of the following modes of entry: (a) owning up to 100% of the voting stock of an existing domestic bank; (b) investing up to 100% of the voting stock of a new banking subsidiary incorporated under Philippine law; or (c) establishing branches with full banking authority.

A foreign bank branch must comply with the same minimum capital and prudential capital ratios applicable to domestic banks of the same category. Subsidiaries and branches of foreign banks will be allowed to perform the same functions and enjoy the same privileges of, and be subject to the same limitations imposed upon, a Philippine bank of the same category.

CREDIT CARD ISSUERS AND ACQUIRERS

Under the Credit Card Industry Regulation Law (**Credit Card Law**), a credit card issuer is a bank or a corporation that offers the use of its credit card. On the other hand, a credit card acquirer refers to an institution that accepts and facilitates the processing of credit card transactions initially accepted by the merchant.

The Credit Card Law vests the authority to supervise all credit card issuers and acquirers on the BSP. However, the Credit Card Law does not provide any BSP licensing requirement for credit card issuers and acquirers. The Credit Card Law took effect on 16 August 2016, and its implementing rules and regulations have not been issued to date. The implementing rules and regulations may impose BSP licensing requirements on credit card issuers and acquirers.

DIGITAL PAYMENT SERVICES

The BSP recently issued the regulatory framework for entities engaged in digital payment services, including remittance and transfer companies and virtual currency exchanges.

Remittance and transfer companies

The BSP regulates remittance and transfer companies (such as remittance agents, remittance platform providers and e-money issuers) or entities that provide money or value transfer service. Remittance and transfer companies are required to register with the BSP.

Foreign citizens are allowed to own up to 100% of the shares in a remittance and transfer company. Based on BSP regulations, remittance and transfer companies must meet benchmark capital requirements ranging from PHP 10 million to PHP 100 million, depending on the category.

Virtual currency exchanges

BSP regulations define virtual currency as any type of digital unit that is used as a medium of exchange or a form of digitally stored value created by agreement within the community of virtual currency users. Virtual currencies are broadly construed to include digital units of exchange that have a centralized repository or administrator, are decentralized and have no centralized repository or administrator, or may be created or obtained by computing or manufacturing effort.

The BSP regulates virtual currency exchanges or entities that offer services or engage in activities that provide facility for the conversion or exchange of fiat currency to virtual currency or vice versa. A virtual currency exchange must obtain from the BSP a certificate of registration to operate as a remittance and transfer company.

The BSP does not impose nationality requirements on a virtual exchange.

Financing companies

Under Philippine law, financing companies are corporations (except banks, investment houses, savings and loan associations, insurance companies, cooperatives and other financial institutions organized or operating under other special laws) that are primarily

organized for the purpose of extending credit facilities to consumers and to industrial, commercial or agricultural enterprises, by direct lending or by discounting or factoring commercial papers or accounts receivable, or by buying and selling contracts, leases, chattel mortgages or other evidences of indebtedness, or by financial leasing of movable as well as immovable property. An entity intending to engage as a financing company must obtain an authority or secondary license to operate as a financing company from the SEC. If the entity intends to perform quasi-banking functions (that is, engaging in the lending of funds obtained in the form of deposit-substitutes), such entity must secure a quasi-banking license from the BSP.

Under the Financing Company Act, as amended, a financing company must have a paid-up capital ranging from at least PHP 2.5 million to PHP 10 million, depending on where the financing company will set up its office in the Philippines. Subject to certain conditions, foreign persons may own up to 100% of the shares in a financing company.

LENDING COMPANIES

On the other hand, "lending companies" refer to corporations engaged in granting loans from its own capital funds or from funds sourced from not more than 19 persons. The term "lending companies" exclude banking institutions, investment houses, savings and loan associations, financing companies, pawnshops, insurance companies, cooperatives and other credit institutions already regulated by other laws.

A company intending to perform activities as a lending company must obtain from the SEC an authority or secondary license to operate as a lending company.

Under the Lending Company Act, as amended, a lending company must have a minimum paid-up capital of PHP 1 million. Subject to certain conditions, foreign persons are allowed to own up to 100% of the shares in a lending company.

However, no foreign national may be allowed to own shares in a lending company unless the country of which such person is a national accords reciprocal rights to Philippine citizens.

SECURITIZATION ACT

The Securitization Act provides the legal and regulatory framework for asset securitization and grants tax exemptions and other incentives in favor of securitization transactions in the Philippines. It is designed to create a favorable capital market environment for asset-backed securities (**ABS**) and to facilitate the development of a secondary market for residential mortgage-backed securities.

In the securitization process, loans, receivables or similar financial assets with an expected cash payment

stream (**Assets**) are sold on a without-recourse basis by a seller to a special purpose entity (**SPE**). The SPE issues to investors ABS that depend, for their payment, on the cash flow from the Assets. The issuance of the ABS must be in accordance with the plan for securitization approved by the SEC.

HEALTHCARE

HEALTH PRODUCTS

Republic Act No. 3720, as amended, or the Food and Drug Administration Act and its implementing rules and regulation (collectively, **FDA Act**), regulates the manufacture, importation, export, distribution, sale, advertising, promotion and other marketing activities for health products. The FDA Act defines health products as including food, drugs, medical devices, cosmetics and health supplements (considered as food products), among others.

Entities that deal with health products are generally required to obtain an LTO from the Philippine FDA. The FDA is divided into centers, with each center being responsible for the regulation of a specific major category of health products, as follows:

- Center for Food Regulation and Research (CFRR)
- Center for Drug Regulation and Research (CDRR)
- Center for Device Regulation, Radiation Health and Research (CDRRHR)
- Center for Cosmetics Regulation and Research (CCRR)

Applications for an LTO are processed and reviewed by the relevant center. A person intending to engage in activities relating to various categories of health products must obtain an LTO from each relevant center of the FDA. By way of example, a corporation intending to import and distribute drugs and cosmetics must obtain a separate LTO from the CDRR and the CCRR.

The LTO will cover and state the specific activities that the holder may perform in relation to the health product covered.

Certain health products, such as drugs, certain medical devices and health supplements, must be registered with the FDA prior to its importation, exportation, sale, manufacture, distribution, advertisement, promotion and other marketing activities. On the other hand, certain health products, such as cosmetics, require notification to the FDA before they can be subject to any of the foregoing activities in the Philippines. The DOH and the FDA have recently issued guidelines governing authorizations of medical devices pursuant to the ASEAN Medical Device Directive. Under such guidelines, the FDA will classify medical devices based on its risk classification rating. The rating determines whether the devices will require notification to or registration with

the FDA.

Only persons with a valid LTO can obtain registrations and notifications covering specific health products from the FDA.

Labels of health products must comply with the labelling requirements under FDA regulations.

CLINICAL TRIALS

Clinical trials in the Philippines are regulated by the FDA and the DOH.

Clinical trials may be undertaken by sponsors or Contract Research Organizations (CRO). A sponsor refers to an individual, company, institution, organization, or an entity that takes responsibility for the initiation, management, and/or financing of a clinical trial. On the other hand, a CRO refers to a person or an organization (commercial, academic or other) contracted by a sponsor to perform one or more of the sponsor's trial-related duties and functions.

Current FDA regulations require a sponsor and the CRO to obtain an LTO from the FDA. Furthermore, clinical trials must be conducted according to an approved clinical trial protocol from the FDA.

DOH Administrative Order No. 2014-0034 (AO-34) requires sponsors and CROs that engage in clinical trials to obtain an LTO for such purpose from the FDA. Prior to AO-34, sponsors of clinical trials and CROs were not required to obtain an LTO.

Pursuant to AO-34, the FDA has issued FDA Circular No. 003-15 entitled, "Guidelines on the Implementation of New Rules and Regulations on the Licensing of Sponsors and CROs following AO-34" (CRO Guidelines).

Under the CRO Guidelines, entities engaged in the following trial-related duties and functions delegated by a sponsor are required to secure an LTO as a CRO: (i) oversight (e.g., ensuring quality assurance and/or quality control systems are in place to ensure clinical trials are conducted, data is gathered, and subsequently reported); and (ii) management of clinical trials (e.g., development of protocols and/or trial design, selection of investigator and/or sites, screening and/or recruitment of subjects, and data handling).

Entities involved in the procurement/importation, storage, and/or distribution of investigational product(s) are not required to secure an LTO as a CRO, unless they are involved in the other activities mentioned above. These entities must follow other existing licensing requirements for such specific activities.

Moreover, under FDA Circular No. 2012-007, all clinical trials must be approved by the FDA. Such approval shall be based on the approval/recommendation of an accredited ethics review board and committee (ERBC). ERBCs are ethics review committees established in

institutions that engage in biomedical and behavioral research charged with safeguarding the dignity, safety and well-being of all actual or potential human participants. The FDA accredits ERBCs based on the recommendation of the Philippine National Health Research System (PNHRS).

The ERBC reviews the clinical trial protocol from applicants and provides its recommendation to the FDA. The FDA shall make the final decision in the approval of the clinical trial. The clinical trial may proceed only after the FDA has issued its approval.

INDUSTRIALS, MANUFACTURING & TRANSPORTATION

AUTOMOTIVE

The Comprehensive Automotive Resurgence Strategy (CARS) program embodied in Executive Order (EO) No. 182 provides financial incentives of up to PHP 27 billion for three (3) participating car makers to enroll three (3) different car models for local assembly, which translates to PHP 9 billion in incentives per model, on the condition that production outputs for each model reach 200,000 units over a six-year period. This amounts to a total of 600,000 locally produced units over six years.

Under the EO, an Inter-Agency Committee was formed to evaluate the applications for endorsement to the BOI. Participating car makers of the CARS program will have to comply with performance-based terms and conditions, including the minimum output of 200,000 units over the six-year program period and local production of body shell and large plastic parts.

Available fiscal support

There are two kinds of fiscal support: the fixed investment support (FIS) and the production volume incentive (PVI). To be eligible for FIS, there must be new investments in the manufacture of parts and/or the establishment of a shared testing facility. On the other hand, eligibility in the PVI requires at least the manufacture of 50% of the assembly weight of the body shell and the manufacture of major components of the large plastic parts assemblies, exceeding 100,000 units in production volume.

The total fiscal support for the CARS Program shall not exceed PHP 27 billion, with each enrolled model not exceeding PHP 9 billion, with 40% allocated for FIS, and 60% for PVI. The incentives will be granted to participants through a tax payment certificate, which can be used to defray the tax and duty obligations due to the national government, including excise tax, income tax, import duties and VAT.

AVIATION, AEROSPACE AND DEFENSE

Civil aviation in the Philippines is primarily governed by Republic Act No. 776 (as amended), otherwise known as "The Civil Aeronautics Act of the Philippines" (RA 776) and Republic Act No. 9497, otherwise known as the "Civil Aviation Act of 2008" (RA 9497). These laws created the two main regulatory bodies in Philippine civil aviation – the Civil Aeronautics Board (CAB) (created under RA 776) and the Civil Aviation Authority of the Philippines (CAAP) (created under RA 9497).

Civil Aeronautics Board

The CAB is the government agency responsible for regulating the economic aspect of air transportation. It has general jurisdiction and control over: (a) air carriers, (b) general sales agents (defined as a "person not a bona fide employee of an air carrier who, pursuant to an authority from an airline, by itself or through an agent, sells or offers for sale any air transportation, or negotiates for, or holds himself out by solicitation, advertisement or otherwise as one who sells, provides, furnishes, contracts or arranges for, such air transportation"), (c) cargo sales agents, and (d) air freight forwarders.

The CAB issues Certificates of Public Convenience and Necessity (CPCN), Foreign Air Carrier's Permits (FACP), and other permits / authority to engage in air commerce and/or transportation, either as sales agents, operator or air freight forwarder.

A person or entity cannot engage in air commerce and/or transportation in the Philippines without a permit / authority issued in its favor by the CAB.

Civil Aviation Authority of the Philippines

The CAAP is the government agency responsible for the safety and technical aspect of civil aviation in the Philippines. It issues: (a) airmen's certificates, (b) aircrafts' certificates of air worthiness, (c) air carrier operating certificates, (d) certificates for aircrafts, aircraft engines, propellers and appliances, (e) certificates for air navigation facilities and aerodromes, and (f) certificates for instructors and civil aviation schools.

It is the sole authority for registering aircrafts and liens, mortgages or other interests in aircrafts and aircrafts engines in the Philippines.

Nationality restrictions

Air commerce and/or transportation

Air commerce "means and includes air transportation for pay or hire, the navigation of aircraft in furtherance of a business, or the navigation or aircraft from one place to another for operation in the conduct of business".

Air transportation is defined as "service or carriage of persons, property or mail, in whole or in part, by aircraft."

Domestic air commerce and / or transportation (engaging in air commerce and/or transportation within the Philippine territory) is restricted to Filipino citizens and/or entities (i.e., corporations or associations organized under Philippine law at least 60% of whose capital is owned by Filipino citizens).

Foreign air carriers are allowed to engage in international (between the Philippines and any place outside it, or wholly outside the Philippines) air commerce and/or transportation subject to existing treaties and air agreements between the Philippines and the foreign air carrier's home country.

Aircraft Registration

Unless otherwise provided by the Philippine Constitution and/or existing treaties, an aircraft will not be eligible for registration unless it is owned or leased by a Filipino citizen and/or entities (i.e., corporations or associations organized under Philippine law at least 60% of whose capital is owned by Filipino citizens).

Chemicals and Plastics

The Toxic Substances and Hazardous and Nuclear Wastes Control Act of 1990

RA 6969, otherwise known as "The Toxic Substances and Hazardous and Nuclear Wastes Control Act of 1990", together with its implementing rules and regulations, regulate the importation, manufacture, processing, handling, storage, transportation, sale, distribution, use, and disposal of all unregulated chemical substances and mixtures in the Philippines. RA 6969 is administered primarily by the DENR.

The DENR maintains an inventory of all chemical substances that are stored, imported, exported, used, processed, manufactured, or transported in the Philippines, known as the Philippine Inventory of Chemical Substances.

The DENR also maintains a Priority Chemicals List, which is a listing of all existing and new chemicals that the DENR has determined as posing an unreasonable risk or hazard to public health and the environment, either through their use, storage, manufacture, importation, processing, or transportation. If the DENR determines that the use, storage, transport, processing, manufacture, importation, or exportation of any new substance or a priority chemical poses an unreasonable risk or hazard to public health or the environment, the DENR may issue a Chemical Control Order (CCO). The CCO may prohibit, limit, or place controls or conditions on the use, manufacture, import, export, transport, process, storage, possession or sale of the chemical substance.

Other special regulations relating to chemicals

Depending on the nature or use of certain chemicals, they may also be subject to regulation under other special laws and regulations. By way of example, certain chemicals used for agricultural purposes may be regulated under Presidential Decree No. 1144, otherwise known as the “Fertilizer and Pesticide Authority Act”. Republic Act No. 9165, as amended, otherwise known as the “Comprehensive Dangerous Drugs Act of 2002”, regulates controlled precursors and essential chemicals, as well as dangerous drugs, among other things.

Regulation of plastics

Plastics are regulated under a number of special laws and regulatory issuances. Among the more notable regulations are:

- Republic Act No. 9003, otherwise known as “The Ecological Solid Waste Management Act”, which regulates the proper disposal of solid wastes, including plastics;
- Republic Act No. 9514, otherwise known as the “Revised Fire Code”, which imposes certain fire safety measures for the manufacture, storage, handling, and/or use of hazardous materials involving plastics, among others;
- Republic Act No. 8749, otherwise known as the “Clean Air Act”, which prohibits the burning of plastics and other materials in any quantities that would cause the emission of toxic and poisonous fumes;
- Republic Act No. 6541, otherwise known as the “National Building Code”, which regulates the use of plastic products in buildings and similar structures; and
- various local ordinances passed by the legislative bodies of provinces and cities, which regulate the use of plastic bags in their respective territorial jurisdictions.

Currently, there are also initiatives in the Philippine Congress to pass laws that would ban the use and importation of microplastics in consumer products, as well as of single-use plastics.

CONSTRUCTION AND BUILDING PRODUCTS

Articles 1713 to 1731 of the Civil Code

Article 1713 of the Civil Code defines a construction contract as a contract for “a piece of work”. Article 1713 further states that “[b]y the contract for a piece of work, the contractor binds himself to execute a piece of work for the employer, in consideration of a certain price or compensation”. The contractor in a contract for a piece of work may either employ only his labor or skill, or

also furnish the material. Unless the parties provide in their construction contract for a specific and contrary stipulation, the provisions of the Civil Code on contracts for a piece of work may apply by default to a construction contract.

5.4.2. Executive Order No. 1008

Executive Order No. 1008 established the Construction Industry Arbitration Commission (CIAC). The CIAC has original and exclusive jurisdiction over construction disputes, which shall “include those between or among parties to, or who are otherwise bound by, an arbitration agreement, directly or by reference whether such parties are project owner, contractor, subcontractor, fabricator, project manager, design professional, consultant, quantity surveyor, bondsman or issuer of an insurance policy in a construction project.”

The CIAC is a hybrid of voluntary and compulsory arbitration. The Philippine Supreme Court has held that “as long as the parties agree to submit their dispute to voluntary arbitration, regardless of what forum they may choose, their agreement will fall within the jurisdiction of the CIAC, such that, even if they specifically choose another forum, the parties will not be precluded from electing to submit their dispute before the CIAC because this right has been vested by law.”

FOOD AND AGRI-BUSINESS

The Omnibus Investments Code of 1987

Executive Order No. 226, otherwise known as the OIC of 1987, together with the relevant IPP, sets out investment priority areas of the state, and the investment incentives that may be availed of through registration with the BOI. The IPP is administered primarily by the BOI, who on 28 February 2017, approved the latest 2017 IPP.

The 2017 IPP contains the following preferred investment areas in connection with the Food and Agri-business:

All Qualified Manufacturing Activities including Agro-Processing

This covers the manufacture of industrial goods and processing of agricultural and fishery products, including Halal and Kosher food, into (a) semi-finished/intermediate goods for use as inputs in the production of other goods, or (b) finished products or consumer goods for final consumption.

Except for modernization projects, only projects located outside Metro Manila may qualify for registration.

Agriculture, Fishery and Forestry

This covers commercial production of agricultural, fishery and forestry products.

This also covers production of seeds and seedlings, and establishment of nurseries and hatcheries, and support services and infrastructures, such as facilities

for drying, cold chain storage, blast freezing, bulk handling and storage; harvesting, plowing, and spraying/dusting; packing houses, trading centers, ice plants in Less Developed Areas; AAA slaughterhouses; and AAA dressing plants.

Except for modernization projects, only projects located outside Metro Manila may qualify for registration. Modernization projects include those for agricultural support services and infrastructure only.

The 2017 IPP also includes incentives for export activities and agri-business activities in the (ARMM).

SPECIAL REGULATIONS RELATING TO HEALTH AND SAFETY

Republic Act 10611 or the Food Safety Act of 2013 (RA 10611), was promulgated to establish a high level of food safety, protection of human life and health in the production and consumption of food. The primary agency tasked with enforcement of the food safety requirements of RA 10611 is the FDA, under the DOH. In addition, the Department of Agriculture shall be responsible for the development and enforcement of food safety standards and regulations for foods in the primary production and post harvest stages of the food supply chain. Further, Republic Act 8976 or the Philippine Food Fortification Act of 2000 (RA 8976), establishes a Food Fortification Program that shall cover all imported or locally processed foods or food products for sale and distribution in the Philippines. RA 8976 implements a Mandatory Food Fortification program that will address the fortification of staple foods, based on standards issued by the DOH for staple foods including rice, wheat flour, refined sugar and other staple foods.

Philippine regulations such as Republic Act 8485 or the Animal Welfare Act of 1998, and its implementing rules and regulations, address the treatment and welfare of all animals, including those used as objects of trade. Further regulations of the Department of Agriculture establish the National Animal Waste Resource Management Program and regulate poultry dressing. In addition, the Bureau of Animal Industry, through its relevant regulations, implements research and development programs for livestock and poultry, especially concerning genetics and breeding systems, animal nutrition, feeds and feeding systems, animal health and disease control and containment, and other policies and procedures governing the flow, handling, and transport of livestock / poultry and livestock / poultry products.

Other food and agri-business regulations

Among the more notable regulations are:

- Republic Act No. 10845, otherwise known as “The Anti-Agricultural Smuggling Act of 2016”, which regulates the illegal importation of agricultural products, especially rice, significantly affecting

the production, availability of supply and stability of prices, and the food security of the State;

- Republic Act No. 7581, otherwise known as the “Price Act”, which regulates against hoarding, profiteering and cartels with respect to the supply, distribution, marketing and pricing of basic necessities and prime commodities, especially during periods of calamity, emergency, widespread illegal price manipulation and other similar situations;
- Republic Act No. 1556, otherwise known as the “Livestock and Poultry Feeds Act”, which regulates the manufacture, importation, labelling, advertising and sale of livestock and poultry feeds;
- Act No. 3893, otherwise known as the “General Bonded Warehouse Act”, which regulates the business of receiving commodities for storage, and provides penalties for violation of its provisions; and
- Republic Act No. 6657, otherwise known as the “Comprehensive Agrarian Reform Law of 1998”, which imposes limits on the allowable ownership of agricultural lands, and establishes the agrarian reform program to undertake the distribution of all agricultural lands.

INDUSTRIAL CONGLOMERATES

The Philippine Competition Act

The PCA or RA 10667 as well as its implementing rules and regulations (PCA-IRR) is the primary competition law in the Philippines and prohibits anti-competitive agreements, abuse of dominant positions, and anti-competitive mergers and acquisitions. The PCA establishes the PCC as an independent, quasi-judicial body, mandated to implement the Philippine national competition policy.

Under the PCA and the PCA-IRR, anti-competitive agreements constituting cartels include price-fixing, bid-rigging, output restrictions, market allocation and other agreements that may substantially lessen competition in the relevant market may be deemed anti-competitive by the PCC. Similarly, abuse of a dominant position in the relevant market is prohibited under the law. In addition, the PCA requires the mandatory notification of proposed mergers and acquisitions that meet the jurisdictional thresholds under the PCA-IRR, in order to review possible anti-competitive implications of the proposed transaction.

In line with the above, industrial conglomerates engaged in activities in the Philippines should carefully review whether existing vertical or horizontal relationships in the relevant market may have anti-competitive consequences. Further, parties to a proposed merger or acquisition should carefully review whether the transaction meets the thresholds for mandatory notification under the PCA-IRR. In the event of

uncertainty as to the rules that will apply to an agreement or a particular proposed transaction, it would be prudent for parties to seek legal advice to manage the possible consequences.

Incentives for the manufacturing industry

2017 Investment Priority Plan

Pursuant to the directives of Executive Order No. 226 (The Omnibus Investment Code of 1987), the 2017 Investment Priority Plan was issued by the BOI through MC No. 2017-004, thereby setting out the preferred activities where investments are to be encouraged by providing incentives. The incentives that may be given as provided by the Code include Income Tax Holidays, additional labor expense deduction, tax and duty exemption on imported capital equipment, and others.

The Priority Plan states that the manufacture of industrial goods into semi-finished/intermediate goods for use in the production of other goods, as well as finished products or consumer goods for final consumption, is considered a preferred activity. Also covered is the manufacture of modular housing components and machinery and equipment including parts and components. The companies, however, must utilize up-to-date and market-appropriate technology and must comply with the Philippine National Standards or PNS. The circular further provides that only projects outside Metro Manila, except modernization projects, may qualify for registration.

To qualify for registration, the applicant must show that: (i) it will manufacture products, the importation of which grew by an annual average of at least 10% from 2012-2016 or the share of imports to total apparent demand is at least 60%; (ii) the project's value creation is at least 50%; (iii) it will manufacture products utilizing a new technology or a world-wide design; (iv) and the project has a core capital equipment cost to direct labor ratio of not higher than USD 28,000:1 worker at full capacity.

CARS

The CARS Program, as discussed, was issued to encourage the manufacture of automobiles in the Philippines. The order provides fiscal incentives to car makers in order to attract new investments and develop the country as a regional automotive manufacturing hub.

Updates on consumer laws

Lemon Law

The Philippine Lemon Law (Republic Act No. 10642) and its Implementing Rules and Regulations regulate the sale and purchase of brand new motor vehicles in the Philippines. A motor vehicle is defined as any self-propelled, four-wheeled road vehicle designed to carry passengers, including sedans, coupes, station wagons, convertibles, pick-ups, vans, sports utility vehicles and Asian utility vehicles. Motorcycles, trucks, buses and

vehicles that run only on rails or tracks, among others, are excluded from the provision of the law.

The law gives purchasers of brand new vehicles the right to report nonconformity with the vehicle's manufacturer or distributor's standards or specification within 12 months from delivery or up to 20,000 kilometers of operation, whichever comes first. Within the same period, and after at least four attempts to repair the vehicle, the consumer may invoke his lemon rights. The consumer must notify the manufacturer, distributor, dealer or retailer of his complaint. Upon delivery of the motor vehicle to the manufacturer or distributor, it shall be the duty of the latter to make the necessary repairs to make the vehicle conform to the standards of specification.

Gift Check Act

The Gift Check Act of 2017 (Republic Act No. 10962) apply to all issuers of gift checks, which are defined as any instrument issued to any person, natural or juridical, for monetary consideration honored upon presentation at a single merchant or an affiliated group of merchants as payment for consumer goods or services. Gift checks can be in the form of paper, card, code or other device.

The 2017 law prohibits imposing an expiry date on gift checks and on the stored value, credit, or balance of the gift check. The law also prohibits the issuers from refusing to honor the unused value, credit or balance stored in the gift checks. However, gift checks that are issued to consumers under loyalty, rewards or other promotional programs are excluded from the coverage of the act.

Accreditation of Garments Manufacturers, Exporters and Subcontractors

The Joint Department Order No. 1, series of 2017 was issued by the DTI and the DOLE providing the guidelines in the accreditation of garments manufacturers, exporters and subcontractors availing of preferential tariffs under the Generalized System of Preference.

The guidelines are put in place in order to safeguard industrial peace in the garments and textile industry by promoting stable labor-management relations. The committee that will recommend the issuance of the certification is mandated to consider compliance by the manufacturer, exporter and subcontractor with minimum labor standards including, but not limited to, freedom of association and recognition of right to collective bargaining, and acceptable conditions of work.

Shortchanging Act

The No Shortchanging Act of 2016 (Republic Act No. 10909) provides that it shall be the duty of the business establishment to give the exact change to the consumer without waiting for the consumer to ask for the same. This law declares that it is unlawful for any business

establishment to shortchange a customer, regardless of the amount of the change, and to ask consumers for permission to be exempted from the law for any reason, including the non availability of small bills or coins. Furthermore, it also prohibits business establishments to give change in any form other than the present currency.

The law also imposed the duty on business establishments to use price tags indicating the exact retail price per unit or service, which must necessarily include the taxes applicable.

TRANSPORTATION AND LOGISTICS

The Civil Code (Republic Act No. 386)

The Civil Code contains provisions that regulate common carriers and the transportation industry in general [Articles 1732 to 1766]. "Common carriers" are defined as persons, corporations, firms or associations engaged in the business of carrying or transporting passengers or goods or both, by land, water, or air, for compensation, through offering their services to the public. This definition is broad enough to cover majority of the businesses in the transportation industry.

Under the Civil Code, common carriers are required to exercise extraordinary due diligence in the transportation of passengers and handling of goods while in their care. Further, if passengers were to suffer injury of the goods damaged while in their care, there is a presumption that the common carrier was negligent. The common carrier may overcome this presumption only by proving that it was not negligent and exercised extraordinary due diligence in its affairs. In terms of liability, the Civil Code provides that the driver is primarily liable in the event of an accident, although the vehicle owner may be held jointly liable. In the event of motor vehicle mishaps, the vehicle owner is jointly liable with the driver, if the former was in the vehicle and could have, by the use of due diligence, prevented the injury. If the owner was not in the motor vehicle, then provisions relating to vicarious liability apply. Principles of vicarious liability dictate that a person is not only responsible for torts committed by himself, but also for torts committed by others with whom he has a certain relationship and for whom he is responsible, such as the person's employees. However, this responsibility ceases if the vehicle owner proves that he observed the level of diligence expected of a good father of a family to prevent the damage caused.

Public Service Act (Commonwealth Act No. 146)

The Public Service Act applies to industries/entities engaged in "public service", defined as: "...every person that now or hereafter may own, operate, manage or control in the Philippines, for hire or compensation, with general or limited clientele, whether permanent, occasional or accidental, done for general business

purposes, any common carrier, railroad, street railway, traction railway, subway motor vehicle, either for freight or passenger, or both with or without fixed route and whatever may be its classification..." As such, providing transportation services to the public for a fee as a common carrier, is considered engaging in a "public service".

As a rule, no public service can operate in the Philippines without a valid and subsisting certificate known as a "Certificate of Public Convenience" (CPC) or "certificate of convenience and public necessity". In the case of common carriers, Section 15 of the Public Service Act requires a common carrier to obtain a CPC. The CPC is valid only for a certain period of time and may be revoked if the grantee violates any of the terms and conditions therein. A person who operates a public service without a valid CPC or violates the terms and conditions of the CPC may also be penalized with fine and imprisonment. For common carriers engaged in land transportation, it is the Land Transportation Franchising and Regulatory Board that issues the CPC.

Various rules and regulations issued from time to time by the Department of Transportation (DOTr) and Land Transportation Franchising and Regulatory Board (LTFRB)

The DOTr is the government agency responsible for regulating the transportation industry in the Philippines and exercises both regulatory and quasi-judicial powers in the pursuit of its mandate to provide viable, efficient and dependable transportation services. Executive Order No. 125 provides for the structure of the DOTr as well as its responsibilities, powers and functions.

On the other hand, the LTFRB is an agency under the control and supervision of the DOTr that is responsible for overseeing land transportation and issuing franchises thereto. Executive Order No. 202 created the LTFRB and gave it the power to issue CPCs for the operation of public land transportation services by motorized vehicles and issue rules and regulations related to its functions.

The DOTr and its sub-agencies, including the LTFRB, issue rules and regulations from time to time to implement their mandate to regulate the transportation industry. Some of the important issuances of the DOTr include Department Order No. 2015-011, which sets the standard classifications for public transport conveyances that may be issued CPCs. Recently, the DOTr issued Department Order No. 2018-012, which places Transport Network Companies and Transportation Network Vehicle Services under the direct authority of the LTFRB.

TECHNOLOGY, MEDIA & TELECOMMUNICATIONS

IOT

As with most countries in APAC, there is no specific law in the Philippines that deals with internet of things (IOT). However, existing laws and regulations in relation to telecommunications, cybersecurity, and ethics apply to IOT.

Cybersecurity

Republic Act No. 10175 or the Cybercrime Prevention Act of 2012 and its Implementing Rules and Regulations (**Cybercrime Act**) was enacted by the State to protect and safeguard the integrity of computers, communications systems, networks, and databases, and the confidentiality, integrity, and availability of information and data stored therein, no matter the type of hardware, devices or thing these data may be stored in. As such, the Cybercrime Act provides for criminal penalties for actions that violate the confidentiality, integrity and availability of computer data and systems. These cybercrimes include, among others, illegal access to a computer system, illegal interception of non-public data, intentional or reckless computer data interference such as the introduction or transmission of viruses, and computer-related identity theft.

Data privacy

The Data Privacy Act, its implementing rules and regulations and issuances of the regulator, the NPC (collectively, the **Data Privacy Regulations**) govern the processing of personal information by personal information controllers (**PICs**) and personal information processors (**PIPs**). Insofar as IOT connectivity involves personal data collection, storage, use, analysis or any other form of processing, Data Privacy Regulations apply. PICs and PIPs must comply with obligations and responsibilities imposed by the law for processing of personal data, which are rooted in the principles of *Transparency, Legitimate Purpose and Proportionality*.

Relevantly, Philippine Data Privacy Regulations impose additional consent and/or notification requirements depending on whether the processing involves the use

of automated means, specifically if the processing involves automated processing, automated decision-making and/or profiling.

“Automated processing” refers to a series or a structured set of automated or automatic processing operations performed on personal data, such that there is limited to no human intervention in the conduct of the processing. On the other hand, “automated decision-making” refers to a wholly or partially automated processing operation that serves as the sole basis for making decisions that would significantly affect a data subject. Subsumed under automated decision-making is the process of “profiling”, which refers to any form of automated processing of personal data consisting of the use of personal data, such as an individual’s economic situation, political or religious beliefs, behavioral or marketing activities, personal preferences, electronic communication data, location data, and financial data, among others, in order to evaluate, analyze, or predict his or her performance, qualities, and behavior, among others.

Depending on whether the processing operations of a PIC or PIP involve automated processing, automated decision-making and profiling, the PIC or PIP may be required to notify the involved data subjects of the nature of the said processing operations, obtain the prior consent of the said data subjects thereto and/or notify the NPC regarding the same.

As a general requirement, Philippine Data Privacy Regulations provide that when a PIC is about to process the personal data of an individual by automated means, it must make sure that the latter is properly informed of such processing, including the purpose and extent thereof. However, when the automated processing operations already involve making decisions that would significantly affect the data subject (automated decision-making) and/or profiling, then the data subject’s prior consent, not mere notice, is required. In all cases, the data subject may object to the processing of his or her personal data and/or withhold any consent previously given.

These requirements are summarized as follows:

	Notify the data subject	Prior consent	Right to object	Notify the NPC
Automated processing	Yes	Not required	Yes	Not required
Automated decision-making	Yes	Yes	Yes	Yes
Profiling	Yes	Yes	Yes	Yes

Consumer and electrical safety

The hardware, devices or things that constitute electrical equipment or materials must comply with consumer protection and electrical safety regulations. Primarily, RA 7394 or the Consumer Act directs the DTI to formulate consumer product quality and safety regulations on electronic devices that have to be complied with. The provisions of the Consumer Act in relation to labeling, packaging, express and implied warranties also have to be followed.

Telecommunications regulations for Service Providers

Under NTC MC No. 05-06-2007, a subscriber of any provider, supplier, mobile service centers and sellers of telecommunications, or all consumers, end-users, subscribers or any person otherwise adversely affected by telecommunications providers, have the following rights (among others): (1) must be treated equally as similarly situated consumers; (2) any data provided by the consumer must be treated as confidential by the service provider; (3) a consumer can only be charged according to the rates, terms and conditions that he/she has agreed to. Before the consumer is billed, the service provider shall first secure the consumer’s express agreement, which shall be in written form if practicable; and (4) all terms and conditions of the service shall be disclosed to the consumer. In case of changes in any term or condition of the service, the service providers shall send the consumers notice at least 30 days before the intended change; (5) in case of billing complaints, the service provider has the burden of proving that the complainant/consumer made or authorized an unverified charge for the service.

CLOUD SERVICES

The Public Telecommunications Policy Act of the Philippines (**RA 7925** or the **Telecoms Act**) and its implementing rules regulate telecommunications services, which include Value-Added Services (**VAS**). The provision of cloud computing services will likely be considered as VAS, which is broadly defined by the implementing rules of the Telecoms Act as “a service which adds a feature or value to basic telephone service not ordinarily provided by a public telecommunications entity such as format, media, conversion, encryption, enhanced security features, paging, internet protocol, computer processing and the like”.

NTC MC No. 02-05-2008 provides that VAS providers that offer their services to the public for a fee are required to register their services with the NTC. However, under current NTC policy, only VAS providers that are owned by citizens of the Philippines or entities that are 60% owned and controlled by Philippine citizens may register with the NTC.



In practice, however, the NTC differentiates between non-regulated VAS and regulated VAS. The NTC only applies the VAS restriction requirements (i.e., the registration/nationality restriction requirements) to regulated VAS providers. VAS providers are regulated if they have the following characteristics: (i) the VAS services are provided directly to the Philippine public; and (ii) the VAS services are provided for a fee.

The Cybercrime Act also contains rules particularly relevant to cloud service providers. Under the Cybercrime Act, “service providers” is broadly defined under the Cyber Crime Prevention Act as “(1) any public or private entity that provides to users of its service the ability to communicate by means of a computer system; and (2) any other entity that processes or stores computer data on behalf of such communication service or users of such service.” Service providers are required by the Act to preserve the integrity of “traffic data and subscriber information relating to communication services” for a minimum period of six months from the date of the transaction (non-content data). On the other hand, content data (defined as “communication or content of communication, the meaning or purport of the communication, or the message or information being conveyed by the communication, other than traffic data”), shall also be preserved following an order from law enforcement authorities.

TAX AROUND TECHNOLOGY

Taxation of software payments

The BIR issued an MC providing for the guidelines for the taxation of computer software payments. Under Revenue Memorandum Circular (RMC) No. 44-05 issued on 01 September 2005, the character of the transaction will depend on the nature of the rights that the transferee acquires under the particular arrangement regarding the use and exploitation of the program. Transactions involving software may take any one or more of the following categories:

- (a) A (full or partial) transfer of a copyright right in software;
- (b) A transfer of a copy of the software (a copyrighted article);
- (c) The provision of services for the development or modification of the software; or
- (d) The provision of know-how relating to software programming techniques.

A transfer of software is classified as a **transfer of a copyright right** if, as a result of the transaction, a person acquires any one or more of the rights described below:

- (a) The right to make copies of the software for purposes of distribution to the public by sale or other transfer of ownership, or by rental, lease or lending;
- (b) The right to prepare derivative computer programs based upon the copyrighted software;
- (c) The right to make a public performance of the software;
- (d) The right to publicly display the computer program; or
- (e) Any other rights of the copyright owner, the exercise of which by another without his authority shall constitute infringement of said copyright.

Under the foregoing category, the software payment is characterized as *royalties* if (a) only copyright rights are transferred, as opposed to copyright ownership, and/or, (b) *not all* substantial rights in the copyright have been transferred. On the other hand, the software payment is characterized as *business income* if (a) copyright ownership is transferred, or, (b) *all* substantial rights in the copyright are transferred.

Payments for *transfers of copyrighted articles* are classified as *business income* if the transferee acquires a copy of the software, but does not acquire any of the five rights mentioned in transfers of copyright rights (or acquires only a *de minimis* grant of such rights), and the transfer of the copy of the software does not involve the provision of services or of know-how.

The BIR has previously ruled that the grant of a right to distribute the software cannot be considered as *de*



minimis. The grant of this right to a distributor or reseller by the author or owner of the software pertains to rights which may be subject to infringement and as such gives rise to royalties. According to the BIR, this is true even if payments to be made by the distributor or reseller to the author or owner are not literally termed as royalties but merely payments or fees in general and even if the contract between the parties are not literally termed license contracts but merely contracts of sale, contracts to sell, consignment contracts, etc., as those generally used when the goods or merchandise involved are non-copyrighted works. What is essential is that copyright rights are granted under such contract and without which the reseller or distributor may be regarded as infringing the copyright owner's rights, based on the provisions of the Intellectual Property Code. (DA-ITAD BIR Ruling No. 017-07, dated 9 February 2007)

New Procedure for Claiming Tax Treaty Benefits for Royalty Income of Non-resident Income Earners

The BIR recently issued a new procedure for claiming tax treaty relief benefits for dividend, interest, and *royalty income* of non-resident income earners. On March 28, 2017, the BIR issued *Revenue Memorandum Order No. 8-2017 (RMO No. 8-2017)* which provides that the mandatory Tax Treaty Relief Application (TTRA) for claiming treaty benefits for such income shall no longer be filed with the BIR-International Tax Affairs Division (ITAD).

In lieu of the TTRA, preferential treaty rates for dividends, interests and royalties shall be applied and used outright by the withholding agents upon mere submission of a Certificate of Residence for Tax Treaty Relief (CORTT) Form by the non-resident. The use of the preferential rates shall be done through Withholding Final Taxes at applicable treaty rates. The CORTT Form is composed of two parts, namely: Part I: A. Applicable Tax Treaty; B. Information of Income Recipient/Beneficial Owner (Individual); C. Information of Income Recipient/Beneficial Owner (Non-Individual); and D. Certification of Competent Authority or Authorized Tax Office of Country of Residence; Part II: A. Information of Withholding Agent / Income Payor; B. Details of Withholding Tax; C. Type of Income Earned within the Philippines in Respect of which Relief is claimed; D. Declaration of Income Recipient/Beneficial Owner; and E. Declaration of Withholding Agent/Income Payor.

Under RMO 8-2017, the domestic income payor shall be obligated to file BIR Form No. 1601-F (Monthly Remittance Return of Final Income Taxes Withheld) and BIR Form No. 1601-CF (Annual Information Return of Income Taxes Withheld on Compensation and Final Withholding Taxes) and pay the withholding tax due on the royalties. The domestic income payor shall be required to submit the original of the duly accomplished CORTT to the BIR within 30 days from payment of the withholding tax due on the royalties.

The CORTT Form shall serve as proof of residency of the non-residents. Residency is a minimum requirement for the availment of preferential tax treaty rates or tax exemption under all effective tax treaties of the Philippines. Failure to submit a CORTT Form to the withholding agent/income payor would mean that the non-resident is not claiming any tax treaty relief and therefore such income will be subject to the normal rate provided under the National Internal Revenue Code of 1997, as amended (Tax Code). The ITAD and Revenue District Office (RDO) No. 39 shall be in charge of receiving and recording information stated in the CORTT. Pertinent information from the CORTT Form and data collected from 1601-F and 1604-CF on availment of treaty rates and income payment made to non-residents, in general, shall be accumulated and monitored by ITAD and RDO No. 39.

Such data shall be used for conducting risk analysis, formulating policies, developing the country's treaty negotiating positions and generating management reports.

Value added tax

In addition to income tax, under Section 108 (A) of the Tax Code, the royalties, being payments for the use of intangible property (know-how) in the Philippines, are subject to 12% VAT. In case of payments to non-resident foreign corporations, the VAT system provides for the withholding of VAT by the local payor. In turn, the VAT withheld constitutes an input VAT, which the local payor may utilize and credit against its own VAT liability.

Permanent establishment and tax on cloud computing

Income Tax PE

Generally, a non-resident foreign corporation is subject to income tax at the rate of 30% of its gross income received during each taxable year from all sources within the Philippines. However, if the nonresident foreign corporation: (1) does not have a permanent establishment (PE) in the Philippines to which such gains could be attributable and (2) is a resident of a country with an existing tax treaty with the Philippines, then the nonresident foreign corporation would be exempt from Philippine income/withholding tax under the business profits rule of the applicable tax treaty.

Tax treaties define PE as a "fixed place of business in which the business of the enterprise is wholly or partly carried on." Under the tax treaties, the term PE usually includes: a seat of management, a branch, an office, a store or sales outlet, a factory, a workshop, a warehouse, a mine, quarry, a building or construction or assembly project, and furnishing of services, including consultancy services through the employees of the resident of the other Contracting State for a period or periods aggregating more than 183 days.

While the Philippines is not a member country of the Organisation for Economic Cooperation and Development, the BIR typically adopts the commentaries (OECD Commentary) to the OECD Model Tax Convention on Income and on Capital, Condensed Version (2010) (OECD MTC) on questions of PE. Although Philippine courts are not bound by the BIR's tax positions, the latter's interpretation of tax law (such as those in BIR rulings) are entitled to great weight since BIR is the administrative agency in charge of enforcing tax laws in the Philippines.²⁰

In interpreting the Tax Treaties, the Philippines also takes into account the rules of interpretation under the Vienna Convention on the Law of Treaties (Vienna Convention), to which the Philippines is a signatory.

²⁰ Dumaguete Cathedral Credit Cooperative v. Commissioner of Internal Revenue, G.R. No. 182722, January 22, 2010.

The OECD Commentary states that the term “place of business” covers any premises, facilities or installations used for carrying on the business of the enterprise whether or not they are used exclusively for that purpose. The OECD Commentary also provides that a “place of business” can, in certain instances, be machinery or equipment.

“Equipment”

In interpreting an undefined term, such as “equipment”, the Philippines takes into account the Vienna Convention, Paragraph 1, Article 31 (General Rule of Interpretation), Section 31 (Interpretation of Treaties) which states that “a treaty shall be interpreted in good faith in accordance with the ordinary meaning to be given to the terms of the treaty in their context and in the light of its object and purpose.” Under this rule, an interpretation of a term consistent with its ordinary meaning refers to such meaning or meanings generally attributed to a term while taking into account the context and purpose for which the term is used and intended by the drafters of the relevant treaty.

In giving ordinary meaning to the term “equipment,” the BIR has cited the definition of the term under the Webster Dictionary. The Webster Dictionary defines “equipment” as “implements (as machinery or tools) used in an operation or activity.”

“Fixed”

To be considered a PE, the place of business must also be “fixed,” *i.e.*, it must be established at a distinct place with a certain degree of permanence. The degree of permanence is established if the place of business is not of a purely temporary nature.

Business carried out through a fixed place of business

To meet the definition of a FPOB PE, the foreign enterprise must be able to carry out its business through the fixed place of business. In this determination, the BIR would look to whether the place of business is “at the disposal” of the foreign enterprise.

According to a BIR ruling, the mere presence of an enterprise at a particular location does not necessarily mean that the location is at the disposal of that enterprise. The BIR ruled that a—

warehouse is not at the disposal of the non-resident foreign corporation because of the very limited nature of activity that the non-resident foreign corporation is allowed to carry out in these fixed place of business, where such warehouses merely serve as temporary storage for the coals before their withdrawal.

In the ruling, the warehouses served as temporary storage for steam coals delivered by Gulf Coast to Apo Cement and Solid Cement before these were actually withdrawn. According to the BIR, such warehouses do not constitute a PE for Gulf Coast in the Philippines. The

BIR reasoned that the warehouses in question were not at the disposal of Gulf Coast because of the very limited nature of the activity that Gulf Coast was allowed to carry out in the warehouses.

Application to servers

The OECD Commentary provides that, similar to the idea of website hosting, the server of an Internet Service Provider (ISP) and the server’s location is typically not at the disposal of the enterprise which carries on its business through a web site hosted on that server. This applies even if the enterprise has been able to determine that its web site should be hosted on a particular server at a particular location. In such a case, the enterprise does not even have a physical presence at that location since the web site is not tangible. As such, the web site cannot be considered as having acquired a place of business by virtue of that hosting arrangement.

Tax on downloadable content

The Tax Code provides that a non-resident foreign corporation is subject to income tax at the rate of 30% on its gross income during each taxable year from all sources within the Philippines. Any gain from the sale of goods is considered as income from within the Philippines if the title to the goods transfers in the Philippines. On the other hand, income from the provision of services rendered by a non-resident foreign corporation is considered derived from sources within the Philippines if the services are performed in the Philippines.

To determine whether the payments made by Philippine users for downloading content are subject to Philippine income tax, we must first resolve whether they involve a sale of goods or a sale of services. According to *BIR Ruling No. 009-05*, if possession of property rights is transferred from the seller to the purchaser, the transaction involves a sale of property and not a provision of a service. On the other hand, if the purchaser does not receive an interest in property, the transaction is a sale of a service.

In transactions where the purchaser is allowed to electronically download digital products, such as software, images, sounds or text, for his own use or enjoyment, the payment therefor is essentially for the acquisition of data transmitted in the form of a digital signal. The copying of the digital signal onto the purchaser’s hard disk or other non-temporary media is merely the means by which the digital signal is captured and stored.

As such, the payments received from its customers who download content are payments for the performance of services, since no possession of property rights are transferred to the purchaser and neither does the purchaser receive an interest in property. The purchaser is merely given the capability to capture and store digital signal.

TECHNOLOGY DISPUTES

The digital economy gave rise to the blurring of spatial and time boundaries, which in turn result in issues in conflict of laws and the exercise of jurisdiction over persons and entities involved in cross-border data flows or multi-jurisdictional transactions or cybercrimes.

Data privacy

The DPA applies to all forms of processing of personal information performed in the Philippines regardless of the nationality or place of residence of the data subjects. Similarly, the law also applies to the processing of personal information outside of the Philippines for as long as (a) the personal information belongs to citizens or residents of the Philippines and (b) the data controller has commercial links to the Philippines. Commercial links to the Philippines are established by any of the following:

- (a) A contract is entered in the Philippines;
- (b) A juridical entity unincorporated in the Philippines but has central management and control in the country; and
- (c) An entity that has a branch, agency, office or subsidiary in the Philippines and the parent or affiliate of the Philippine entity has access to personal information.

The NPC also stated that the DPA also applies to the processing in the Philippines of personal information originally collected from residents of foreign jurisdictions in accordance with the laws of those foreign jurisdictions, including any applicable data privacy laws. According to the NPC, the law of the foreign jurisdiction shall apply on the point of collection of said personal data; however, the security requirements of the DPA shall apply once said personal data is imported into the Philippines for further processing.

The DPA allows the cross-border transfer of personal data, provided that the PIC shall use contractual or other reasonable means to protect the personal data subject of the transfer. The common ways of protecting personal data are through the use and implementation of data sharing agreements for controller-to-controller transfers, outsourcing agreements for controller-to-processor transfers, or binding corporate rules for intra-group transfers.

Cybercrime

Republic Act No. 10175, or the Cybercrime Prevention Act of 2012 and its Implementing Rules and Regulations (**Cybercrime Act**) penalizes by fine and/or imprisonment those offenses against the confidentiality, integrity and availability of computer data and systems. These cybercrimes include, among others, illegal access to a computer system, illegal interception of non-public data, intentional or reckless computer data interference such as the introduction or transmission of viruses, and computer-related identity theft.

Generally, there is no corporate criminal liability under Philippine law. However, under the Cybercrime Act, if any of the cybercrimes were committed on behalf of or for the benefit of any juridical person by its authorized representative, or the commission of the crime results from the juridical person’s failure to supervise or control its representative, the juridical person faces liability under the Cybercrime Act in the form of fines, without prejudice to the criminal liability of the natural person(s) who committed the offense.

Jurisdiction over cybercrimes, including those committed by a Filipino national abroad, shall be with the Regional Trial Court if any of the elements was committed within the Philippines, or committed with the use of any computer system that is wholly or partly situated in the country, or when by such commission any damage is caused to a natural or juridical person who, at the time the offense was committed, was in the Philippines. Cases shall be heard by designated special cybercrime courts manned by specially trained judges to handle cybercrime cases.



In 2018, the Supreme Court of the Philippines promulgated the Rule on Cybercrime Warrants, which identified new types of cybercrime warrants that law enforcement agencies can apply for with the courts involving computer data in connection with the Cybercrime Act. In all instances, law enforcement authorities seeking these warrants must describe the relevance and necessity of the data it seeks and the likely offense involved.

The warrants are as follows:

- The Warrant to Disclose Computer Data (**WDCD**) requires any person or service provider to disclose subscriber's information, traffic data, or relevant data in their possession within 72 hours from receipt of the order. The warrant may only be filed when a complaint has been officially docketed and assigned for investigation.
- The Warrant to Intercept Computer Data (**WICD**) authorizes law enforcement to listen to, record, monitor, or conduct surveillance of the content of communications, including the use of electronic eavesdropping or tapping devices.

- The Warrant to Search, Seize, and Examine Computer Data (**WSSECD**) authorizes law enforcement to search a particular place for items to be seized and/or examined. The request must contain an explanation of the search and seizure strategy to be implemented.
- The Warrant to Examine Computer Data (**WECD**) is a warrant issued when a computer device or system has been previously seized by another lawful method, such as a warrantless arrest, before law enforcement authorities may search said computer device or system for the purpose of securing the computer data therein for forensic examination.



DATA CENTERS

The establishment and operation of a data center in the Philippines require the consideration of several legal, regulatory, and contractual matters in planning, regulatory and environmental hurdles in owning and operating a data center, cybersecurity protections, disaster recovery/business continuity plans, terms of service availability, speed of processing/service, service support and flexibility of capacity. Major considerations are compliance with telecommunications, including requirements on importation of ICT equipment and devices, and data privacy laws and regulations.

The Telecoms Act

The Telecoms Act and its implementing rules regulate the performance of telecommunications services in the Philippines. Telecommunications services are defined as those services involving “any process which enables a telecommunications entity to relay and receive voice, data, electronic messages, written or printed matter, fixed or moving pictures, words, music or visible or audible signals or any control signals of any design and for any purpose by wire, radio or other electromagnetic, spectral, optical or technological means.”

The Public Service Law

The Philippines’ Public Service Law (**Commonwealth Act No. 146**) is the law that applies to industries/entities engaged in “public service” in general. The Public Service law therefore applies to telecommunications services offered to the public.

The regulatory body in charge of telecommunications services in the Philippines is the National Telecommunications Commission (**NTC**). By virtue of the authority granted to it by the Telecoms Act and the Public Service Law, the NTC has regulatory and quasi-judicial powers. The NTC can also enforce compliance of its issuances by initiating complaints (which may result in fines and imprisonment) and/or imposing fees and penalties.

Provision of telecommunications services by a public telecommunications entity

The provision of telecommunications services by a public telecommunications entity (**PTE**) is heavily regulated. A PTE is a person, firm, partnership or corporation, government or private, engaged in the provision of telecommunications services: (a) to the public; (b) for compensation. Generally, a PTE is required to secure a legislative franchise from the Philippine Congress and a CPCN or Provisional Authority (**PA**) from the NTC. The franchise contains conditions as to its grant, such as restrictions on transfers and annual reporting obligations.

On the other hand, the CPCN issued by the NTC certifies that the telecommunications service to be provided



by the enfranchised entity is feasible and necessary. It is usually granted after an entity's showing of its legal, technical and financial capability to provide the contemplated service. Additionally, a PTE is required to be at least 60% Filipino-owned.

Value-added services

Regulated telecommunications services also include VAS. The Telecoms Act provides that a “VAS operator” is “an entity which, relying on the transmission, switching and local distribution facilities of the local exchange and inter-exchange operators, and overseas carriers, offers enhanced services beyond those ordinarily provided for by such carriers.” The implementing rules of the Telecoms Act define “VAS” as “a service which adds a feature or value to basic telephone service not ordinarily provided by a PTE such as format, media, conversion, encryption, enhanced security features, paging, internet protocol, computer processing and the like.” Under the Telecoms Act, a VAS provider is not considered a PTE, provided that it does not put up its own network.

NTC MC No. 02-05-2008 provides that VAS providers that offer their services to the public for a fee are required to register their services with the NTC. However, under current NTC policy, only VAS providers that are owned by

citizens of the Philippines or entities that are 60% owned and controlled by Philippine citizens may register with the NTC.

In practice, however, the NTC differentiates between non-regulated VAS and regulated VAS. The NTC only applies the VAS restriction requirements (i.e., the registration / nationality restriction requirements) to regulated VAS providers. VAS providers are regulated if they have the following characteristics: (i) the VAS services are provided directly to the Philippine public; and (ii) the VAS services are provided for a fee.

Importation/distribution of telecommunications equipment

Under current NTC regulations, type approval or type acceptance is required for all customer premises equipment (CPE) and radio transmitters and transceivers, that is, devices capable of emitting radio waves or energy. "Type approval" refers to the process by which an equipment is evaluated for conformance to established standards by undergoing laboratory tests and measurements. "Type acceptance", on the other hand, is a process by which an equipment is evaluated for acceptability for use on the basis of type approval tests done by reputable foreign approval or certification agencies. The importer/distributor of CPEs and radio transmitters/transceivers should secure authorization from the NTC in order to supply these equipment.

An import permit must be secured from the NTC in order to import equipment that requires type approval or acceptance. The NTC import permit will be required by the BOC as a condition for customs clearance.

Data privacy

The DPA applies to the processing of all types of personal information and to any natural and/or juridical person involved in personal information processing, including those personal information controllers and processors who, although not found or established in the Philippines: (1) use equipment that are located in the Philippines or maintain an office, branch or agency in the Philippines; and (2) process personal information pertaining to a Philippine citizen or resident and maintain commercial links to the Philippines.

"Personal Information" is defined as any information from which the identity of an individual is apparent or can be reasonably and directly ascertained, or that, when put together with other information, would directly and certainly identify an individual.

"Sensitive personal information," on the other hand, is defined as personal information: (1) about an individual's race, ethnic origin, marital status, age, color, and religious, philosophical or political affiliations; (2) about an individual's health, education, genetic or sexual life of a person, or to any proceeding for any offense committed or alleged to have been committed by such person, the disposal of such proceedings, or the sentence of any

court in such proceedings; (3) issued by government agencies peculiar to an individual, which includes but is not limited to social security numbers, previous or current health records, licenses or denials, suspension or revocation, and tax returns; and (4) specifically established by an executive order or an act of Philippine Congress to be kept classified.

In general, the DPA prohibits the processing of personal information without the express and recorded consent of the data subject. The law also enumerates the rights of data subjects (i.e., notice, access, control, data portability, and the right to be indemnified by PICs for damages arising from the unlawful processing of personal information) and the obligations of PICs and processors to ensure the privacy, security and integrity of personal information, including but not limited to a breach notification requirement). More particularly, the DPA requires PICs to employ reasonable and appropriate organizational, physical and technical measures to protect the security of personal information. At a minimum, these measures should include: (1) anti-computer hacking safeguards; (2) a security policy; (3) a process for preventing and mitigating security breaches; (4) contractual or other reasonable data protection arrangements with third-party contractors; and (5) the appointment of an information security officer who will ensure the entity's compliance with the DPA.

In addition, the DPA has created the NPC, which is tasked with administering and implementing the provisions of the law, as well as with monitoring and ensuring compliance with international standards for data protection.

Under the DPA, personal information may only be processed if: (a) the data subject has given his or her consent; (b) the processing of personal information is necessary and is related to the fulfillment of a contract with the data subject or in order to take steps at the request of the data subject prior to entering into a contract; (c) the processing is necessary for compliance with a legal obligation to which the PIC is subject; (d) the processing is necessary to protect vitally important interests of the data subject; (e) the processing is necessary in order to respond to a national emergency, to comply with the requirements of public order and safety, or to fulfill functions of public authority; or (f) the processing is necessary for the purposes of the legitimate interests of the PIC or by a third party or parties to whom the data is disclosed.

On the other hand, processing of sensitive personal information is only allowed if: (a) the employee has given his or her consent; (b) the processing is provided for by existing law, in case the employee's consent is not required by such law; (c) it is necessary to protect the life and health of the employee or another person, and the employee is not legally or physically able to express his consent prior to the processing; (d) it is necessary to achieve the lawful and non-commercial objectives of

public organizations and associations, provided that the same is limited only to their members and prior consent was obtained; (e) it is carried out by a medical practitioner or a medical treatment institution and necessary for purposes of medical treatment; (f) it is necessary for the protection of lawful rights and interests of natural or legal persons in court proceedings, or for the establishment, exercise or defense of legal claims, or when provided to government or public authority.

The DPA sets forth a detailed schedule of penalties, which include both imprisonment and fines, for violations of such Act, such as unauthorized processing, accessing due to negligence, improper disposal, processing for unauthorized purposes, unauthorized access or intentional breach, concealment of security breaches, malicious disclosure, and unauthorized disclosure of personal information and sensitive personal information.

On 25 August 2016, the NPC issued the implementing rules and regulations (**Rules**) of the DPA. The Rules took effect on **9 September 2016**.

In addition to the more general requirements of the DPA on the processing of personal information, the Rules impose several registration and compliance obligations on covered controllers and processors. The most important of these obligations are:

Registration of Personal Data Processing Systems. A PIC or a PIP is required to appoint a DPO under the DPA and the Rules.

Additionally, a PIC or PIP is required to register with the NPC if it is processing personal data in the Philippines and operating under any of the following conditions:

- (a) The PIC or PIP employs at least 250 employees.
- (b) The processing includes sensitive personal information of at least 1,000 individuals.
- (c) The PIC or PIP belongs to the list of business sectors which the NPC has identified to be covered by the registration requirement. The NPC's current list include government agencies, banks and financial institutions, telecommunications networks, BPOs, the academe, hospitals, insurance companies and brokers, direct marketers and networkers, providers of reward cards and loyalty programs, pharmaceutical companies engaged in research, PIPs of the foregoing PICs, and operators of data processing systems involving automated decision-making.

Reportorial Requirements. PICs are required to notify the NPC and affected data subjects of a data breach within 72 hours from the discovery thereof. In addition, covered entities shall also report to the NPC with a summary of documented security incidents and data breaches on an annual basis and notify the NPC when automated processing becomes the sole basis of making decisions about a data subject.

Nature of Consent of Data Subjects. The Rules clarify that in cases not exempt from the consent requirement, the data subject's consent to the personal information processing should be time-bound in relation to the purpose of the processing. Data sharing, even between entities belonging to the same corporate organization, should also have the prior consent of the affected data subjects.

Minimum Security Requirements; Contents of Data Transfer Agreements between Controllers and Processors. The Rules enumerate the specific minimum organizational, physical and technical requirements that controllers and processors are required to implement while processing personal information. These security standards are subject to periodic evaluation and updating by the NPC via subsequent issuances. The Rules also contain the minimum requirements as to the compliance provisions to be included in any data processing agreement between PICs and PIPs.

Subsequent to the issuance of the Rules, the NPC also released several circulars and advisories that state the requirements and guidelines on the following matters: (a) the public sector's compliance with the DPA; (b) personal data breach management and notification; (c) the NPC's rules on practice and procedure, including rules for requesting the NPC's advisory opinions; (d) appointment of DPOs and compliance officers for privacy; (e) registration of data processing systems with the NPC, including a list of the business sectors covered by the mandatory registration requirement; (f) conduct of privacy impact assessments; (g) security incident and personal data breach reportorial requirements; (h) annual security incident report templates; and (i) guidelines on the NPC's conduct of compliance checks which include a privacy sweep, documents submission, and/or on-site visit.

Minimum security requirements for government cloud service providers

Private entities who will participate as accredited cloud service providers (**CSPs**) of the Philippine government are covered by **Department of Information and Technology Department Circular No. 2017-002 on Prescribing the Philippine Government's Cloud First Policy**. Data center operators providing cloud computing services to the government are required to meet international security standards, will be certified appropriately and will abide by all relevant Philippine laws and industry standards. The circular sets forth the baseline and optional security controls, and requires that government CSPs provide logical security audit on data access, including logs and audit trails to ensure the prescribed security and privacy requirements are met. A Service Level Agreement (**SLA**) should be in place between the contracting government agency and CSP. A sample of an SLA is also annexed to the circular.

CYBER SECURITY

The laws that regulate cyber security in the Philippines are as follows:

Access Devices Regulation Act

Republic Act No. 8484 or The Access Devices Regulation Act of 1998 (**Access Devices Regulation Act**) defines “access device” as any card, plate, code, account number, electronic serial number, personal identification number, or other telecommunications service, equipment, or instrumental identifier, or other means of account access that can be used to obtain money, goods, services, or any other thing of value or to initiate a transfer of funds (other than a transfer originated solely by paper instrument). This law penalizes various acts constituting access device fraud and punishes the same with a fine and imprisonment, without prejudice to any liability under the Revised Penal Code or any other law.

In case of loss of an access device, the holder thereof must notify the issuer of the access device of the details and circumstances of such loss upon knowledge of the loss. This will absolve the access device holder of any financial liability from fraudulent use of the access device from the time the loss or theft is reported to the issuer.

Banks, financing companies, and financial institutions issuing access devices are required to report annually to the Credit Card Association of the Philippines regarding access device fraud committed against the access device holders of such entities, which shall then be consolidated and submitted to the National Bureau of Investigation.

Electronic Commerce Act

Republic Act No. 8792 or the Electronic Commerce Act of 2000 (**Electronic Commerce Act**), punishes, among others, hacking or crackling. This refers to unauthorized access into or interference in a computer system/server or information and communication system; or any access in order to corrupt, alter, steal, or destroy using a computer or other similar information and communication devices, without the knowledge and consent of the owner, resulting in the corruption, destruction, alteration, theft or loss of electronic data messages or electronic documents. Hacking or cracking shall be punished with both a fine and imprisonment.

Cybercrime Act

The Cybercrime Act penalizes by fine and/or imprisonment those offenses against the confidentiality, integrity and availability of computer data and systems. These cybercrimes include, among others, illegal access to a computer system, illegal interception of non-public data, intentional or reckless computer data interference such as the introduction or transmission of viruses, and computer-related identity theft, without prejudice to any liability for violation of any provision of the Revised Penal Code, as amended, or special laws.

In addition, if a violation of the Revised Penal Code, and special laws is committed through the use of information and communications technologies, the penalty to be imposed shall be one (1) degree higher than that provided for by the Revised Penal Code and special law.

Data Privacy Act

The DPA requires entities dealing in personal data to enact technical security measures to ensure protection of such data. These measures include: (i) requirement to enact security policy for personal data processing; (ii) enactment of computer network safeguards; (iii) ensuring confidentiality, integrity, availability, and resilience of processing systems and services; (iv) regular monitoring for security breaches; (v) ensuring ability to timely restore the availability and access to personal data in case of physical or technical incidents; (vi) setup process for regular testing of the effectiveness of security measures; and (vii) encryption of personal data during storage and, while in transit, authentication process, and other technical security measures that control and limit access.

XVI DISPUTE RESOLUTION

LEGAL AND JUDICIAL SYSTEM

TYPE OF LEGAL SYSTEM

The Philippine legal system is a blend of the Roman civil law and the Anglo-American common law systems. The civil law system operates in the areas of family relations, property, succession, contracts and criminal law; while statutes and principles of common law origin are evident in fields such as constitutional law, procedure, corporation law, negotiable instruments, taxation, insurance, labor relations, and banking laws. Islamic personal law is recognized and is operative in some parts of Mindanao with the establishment of Shari'ah courts and the Shari'ah Bar.



MAIN SOURCES OF LAW

The main sources of Philippine law are the Constitution, statutes, treaties and conventions, and judicial decisions. The Constitution is the fundamental law of the land and as such, it is authority of the highest order against which no law can prevail. Every official action, to be valid, must be in accordance with and conform to the Constitution. On the other hand, statutes are enactments passed by the Philippine Legislature. Statutes also include presidential decrees issued during the martial law period, and executive orders issued by the President under the 1986 Provisional "Freedom" Constitution.

Treaties entered into by the Philippines with other states have the same force of authority as legislative enactments. Philippine law is also derived from case decisions because the Civil Code provides that "judicial decisions applying or interpreting the laws or the Constitution shall form part of the legal system of the Philippines." Only decisions of the Supreme Court, however, establish jurisprudence and are binding on all other courts.

THE COURTS

TRIAL COURTS

At the first level are the Metropolitan Trial Courts (**MeTC**), Municipal Trial Courts (**MTC**), the Municipal Trial Courts in Cities (**MTCC**), and Municipal Circuit Trial Courts (**MCTC**). MeTCs are stationed by law in the cities and municipalities making up the metropolitan areas such as Metro Manila, Cebu and Davao. In cities outside the metropolitan areas, first level courts are called MTCC. There is an MTC in every municipality, and an MCTC presides over two or more municipalities grouped into a circuit.

First level courts are essentially trial courts. They try and decide only cases specified by law. These courts have jurisdiction over cases of ejectment, recovery of personal property with a value of not more than PHP 300,000 (or PHP 400,000 in Metro Manila), cases involving title to or possession of real property where the assessed value of the property is not more than PHP 20,000 (or PHP 50,000 in Metro Manila), exclusive of interest, damages of whatever kind, attorney's fees, litigation expenses and costs, the amount of which must be specifically alleged.

These courts also have delegated jurisdiction over cadastral or land registration cases covering lots where there is no controversy or opposition, or contested lots where the value does not exceed PHP 100,000.

First level trial courts have also been given jurisdiction over small claims cases, which are defined as actions for payment of money where the value of the claim does not exceed PHP 300,000²¹, exclusive of interest and costs. The action is commenced by filing a statement of claims, in a standard form issued by the Supreme Court, together with supporting affidavits and documents. No formal pleading is necessary. The defendant, once summoned, is required to file a response within 10 days from receipt of the summons. The parties must appear personally, and lawyers are not allowed to appear unless they are the plaintiffs or defendants. At the hearing, the judge is required to exert efforts to bring the parties to an amicable settlement. If such efforts fail, the judge shall proceed to hear the case and issue a decision on the same day as the hearing. The decision is final and executory, and cannot be appealed.

At the second level are the Regional Trial Courts. The Philippines is divided into 13 regions and in each region there is a Regional Trial Court that may have one or more branches. Like the first level courts, Regional Trial Courts are trial courts. They are courts of general jurisdiction; they try and decide not only the particular classes or kinds of cases assigned to them by law, but also those that are not otherwise within the exclusive jurisdiction of first level courts or any other tribunal. Regional Trial Courts also exercise appellate jurisdiction over decisions rendered by the first level courts.

Regional Trial Courts have jurisdiction over cases the subject matter of which is incapable of pecuniary estimation; or those involving title to, or possession of, real property where the assessed value of the property exceeds PHP 20,000 (or PHP 50,000 in Metro Manila), except cases of ejectment; all actions in admiralty and maritime jurisdiction where the demand or claim exceeds PHP 300,000 (or PHP 400,000 in Metro Manila); and those where the demand, exclusive of interest, damages of whatever kind, attorney's fees, litigation expenses and costs, or the value of the personal property in controversy exceeds PHP 300,000 (or PHP 400,000 in Metro Manila).

APPELLATE COURTS

At the third level is the Court of Appeals. It is essentially an appellate court. While it exercises exclusive original jurisdiction over actions for annulment of judgments of Regional Trial Courts, the Court of Appeals principally exercises exclusive appellate jurisdiction over all final judgments, decisions, resolutions, orders or awards of Regional Trial Courts and quasi-judicial agencies, instrumentalities, boards or commissions, except those falling within the appellate jurisdiction of the Supreme Court in accordance with the Constitution. The Court of Appeals may review questions of fact or mixed questions of fact and law.

Appeal of decisions rendered by the Regional Trial Courts in the exercise of the latter's original jurisdiction is a matter of right, but appeal of decisions rendered by the Regional Trial Courts in the exercise of appellate jurisdiction is a matter of discretion.

The Supreme Court is the highest court of the land. It is the court of last resort, from whose judgment no appeal lies. It exercises appellate jurisdiction over cases decided by the Court of Appeals and the Regional Trial Courts. As a general rule, appeals to the Supreme Court are not a matter of right, and only questions of law may be raised in such appeals. The only exception is with respect to criminal cases where the penalty of death,²² *reclusion perpetua*, or life imprisonment has been imposed by the lower courts. Such cases are subject to automatic review by the Supreme Court, and both issues of fact and law may be raised.

LANGUAGE OF THE COURTS

The language used in and by the courts is English (i.e., in hearings, pleadings, court orders and decisions). Statements made in court in another language are required to be translated to English.

In selected first and second level courts in Quezon City, Makati, Angeles, Iloilo, Davao and Cebu, where piloting of proposed revisions to the rules on civil procedure on preliminary conference and trial is effective, witnesses may testify in Filipino without the need for an English translation. Witnesses may also testify in other dialects or languages, but the same should be quoted in English or Filipino in written court submissions.

LITIGATION

CIVIL CASES

Commencing proceedings

A civil action is generally commenced by the filing of a complaint containing a statement of the plaintiff's cause or causes of action. The complaint is required to contain a certification against forum shopping to the effect that the plaintiff has not commenced any action or filed any claim involving the same issue(s) in any court, tribunal or quasi-judicial agency and to the best of his knowledge, no such other action or claim is pending therein. Failure to comply with this requirement is a ground for dismissal of the case. The filing of the complaint must also be accompanied by the payment of the prescribed docket fee; otherwise, the trial court will not acquire jurisdiction over the case.

Unlicensed foreign corporations (i.e., foreign corporations that have not obtained a license from the SEC to do business in the Philippines) transacting business in the Philippines are not permitted to commence, maintain or intervene in any court action, suit or proceeding in the Philippines. It bears noting that this rule does not apply to international arbitration.

Upon the filing of the complaint and the payment of the requisite legal fees, the clerk of court will issue the corresponding summons to the defendant, together with a copy of the complaint.

When the defendant is a foreign private juridical entity that has transacted business in the Philippines, service of summons may be made on its resident agent designated in accordance with law for that purpose, or if there is no such agent, on the government official designated by law to that effect or on any of its officers or agents within the Philippines. If the foreign private juridical entity is not registered in the Philippines or has no resident agent, service may, with leave of court, be effected out of the Philippines through any of the following means:

²¹ Increased from PHP 200,000 per Office of the Court Administrator OCA Circular No. 165-2018 dated 7 August 2018.

²² The imposition of the death penalty has been suspended by Republic Act No. 9346.

- (a) By personal service through the appropriate court in the foreign country with the assistance of the Department of Foreign Affairs (DFA)
- (b) By publication in a newspaper of general circulation in the country where the defendant may be found and by serving a copy of the summons and the court order by registered mail at the last known address of the defendant
- (c) By facsimile or any recognized electronic means that can generate proof of service
- (d) By such other means as the court may, in its discretion, direct

Piloting of a new system for speedy court trial

The Supreme Court approved the piloting of proposed revisions to the rules on civil procedure on preliminary conference and trial. The pilot courts are selected first and second level courts in Quezon City, Makati, Angeles, Iloilo, Davao and Cebu. The proposed rules include use of video-conferencing in the preparation of judicial affidavits, the preparation of a terms of reference during preliminary conference, giving the court the discretion to conduct alternate trial (where the parties take turns presenting their witnesses) or face-to-face trial (where witnesses from contending sides sit face-to-face around a table in a non-adversarial environment, and answer questions from the court as well as the parties' counsels respecting the factual issues under consideration).

Default judgment

If the defendant fails to file an answer within the required period, the court may issue an order of default upon motion of the plaintiff. The court will then proceed to render judgment as the pleading may warrant, unless the court in its discretion requires the claimant to submit evidence. A judgment rendered against a party in default must not exceed the amount or be different in kind from that sought in the pleading. The court may not award unliquidated damages.

The order of default may be set aside, upon motion filed by the party declared in default at any time after notice and before judgment, by showing that the failure to answer was due to fraud, accident, mistake or excusable negligence, and that the defaulting party has a meritorious defense.

In any case, the party declared in default is entitled to notice of subsequent proceedings, but may not take part in the trial.

Summary judgment

A summary judgment, upon motion of either party, is granted by the court for an expeditious settlement of the case if it appears from the pleadings, affidavits, depositions and admissions that, except as to the amount of damages, there are no genuine questions or issues of fact involved and that the movant is entitled

to a judgment as a matter of law. Summary judgment may be rendered upon the whole case or only on parts thereof where some facts appear to be without genuine controversy.

Provisional remedies

Preliminary attachment

At the commencement of the action or at any time before entry of judgment, a plaintiff or any proper party may have the property of the adverse party attached as security for the satisfaction of any judgment that may be recovered in certain cases involving fraud or intent to defraud creditors.

Preliminary injunction

A preliminary injunction is an order granted at any stage of an action or proceeding prior to the judgment or final order, requiring a party or a court, agency or a person to refrain from a particular act or acts. It may also require the performance of a particular act or acts, in which case it shall be known as a preliminary mandatory injunction.

If, based on affidavits or on the verified application, it is shown that the applicant may suffer great or irreparable injury before the matter can be heard on notice, the court may issue a temporary restraining order before a hearing is conducted.

Receivership

One or more receivers may be appointed by the court where the action is pending, or by the Court of Appeals or the Supreme Court, or a member thereof, in the following cases:

- (a) When the applicant has an interest in the property or fund that is the subject of the action or proceeding, and that such property or fund is in danger of being lost, removed or materially injured
- (b) When, in an action for foreclosure, it appears that the property is in danger of being wasted or dissipated or materially injured, and that its value is probably insufficient to discharge the mortgage debt, or that the parties have so stipulated in the contract of mortgage
- (c) To preserve the property during appeal, or to dispose of it according to the judgment, or to aid execution when the execution or the judgment obligor refuses to apply his property in satisfaction of the judgment, or otherwise to carry the judgment into effect
- (d) Whenever it is the most convenient and feasible means of preserving, administering or disposing of the property in litigation

Replevin

A party praying for the recovery of possession of personal property may, at the commencement of the action or at any time before filing an answer, apply for an order for the delivery of such property to him.

Support *pendente lite*

At the commencement of the proper action or proceeding, or at any time prior to the judgment or final order, a verified application for support *pendente lite* may be filed by any party, stating the grounds for the claim and the financial conditions of both parties, and accompanied by affidavits, depositions or other authentic documents in support thereof.

Discovery/disclosure

It is the duty of each contending party to lay before the court all the material and relevant facts known to him, suppressing or concealing nothing, nor preventing another party from also presenting all the facts within his knowledge. As only the ultimate facts are set forth in pleadings, evidentiary matters may be inquired into and learned by the parties before the trial through the deposition-discovery mechanism. Refusal to comply with an order for discovery may result in various sanctions against the disobedient party, including refusal to allow said party to support or oppose designated claims or defenses, prohibiting said party from introducing in evidence designated documents or things or items of testimony, striking out of pleadings or parts thereof, dismissal of the action, or rendition of a judgment by default against said party.

However, despite the provisions allowing various types of discovery (e.g., depositions, interrogatories, requests for admission), resort to such procedures is not prevalent in the Philippine legal system.

Remedies

Motion for new trial

Within 15 days from receipt of the decision or judgment, a party may move to set aside the judgment or final order and grant a new trial for one or more of the following grounds:

- (a) Fraud, accident, mistake or excusable negligence that ordinary prudence could not have guarded against and by reason of which such party has probably been impaired in his rights
- (b) Newly discovered evidence, which a party could not, with reasonable diligence, have discovered and produced at the trial, and which if presented would probably alter the result

Motion for reconsideration

Within 15 days from receipt of the decision or judgment, a party may move for reconsideration on the grounds that the damages awarded are excessive, that the evidence is insufficient to justify the decision or final order, or that the decision or final order is contrary to law.

If the motion for reconsideration is denied, the movant has a fresh period of 15 days from receipt or notice of the order denying or dismissing the motion for reconsideration within which to file a notice of appeal.

Petition for relief

When a judgment or final order is entered, or any other proceeding is thereafter taken against a party in any court through fraud, accident, mistake or excusable negligence, he may file a petition in such court and in the same case praying that the judgment, order or proceeding be set aside.

When a judgment or final order is rendered by any court in a case, and a party thereto, by fraud, accident, mistake or excusable negligence has been prevented from taking an appeal, he may file a petition in such court and in the same case praying that the appeal be given due course.

The petition shall be filed within 60 days after the petitioner learns of the judgment, final order or other proceeding to be set aside, and not more than six months after such judgment or final order was entered.

Petition for *certiorari*, prohibition and/or mandamus

When any tribunal, board or officer exercising judicial or quasi-judicial functions has acted without or in excess of its or his jurisdiction, or with grave abuse of discretion amounting to lack or excess of jurisdiction, a person aggrieved may file a verified petition for the annulment or modification of the proceedings of such tribunal, board or officer.

When the proceedings of any tribunal, corporation, board, officer or person, whether exercising judicial, quasi-judicial or ministerial functions, are without or in excess of its or his jurisdiction, or with grave abuse of discretion amounting to lack or excess of jurisdiction, a person aggrieved may file a verified petition to require the respondent to desist from further proceedings in the action or matter specified therein.

When any tribunal, corporation, board, officer or person unlawfully neglects the performance of an act that the law specifically enjoins as a duty resulting from an office, trust or station, or unlawfully excludes another from the use and enjoyment of a right or office to which such other is entitled, the person aggrieved may file a verified petition to command the respondent to do the act required to be done to protect the rights of the petitioner, and to pay the damages sustained by the petitioner by reason of the wrongful acts of the respondent.

As a rule, the foregoing remedies are available only if there is no appeal, or any plain, speedy and adequate remedy in the ordinary course of law.

The petition must be filed not later than 60 days from notice of the judgment, order or resolution being questioned. In case a motion for reconsideration or new trial is timely filed, the petition must be filed not later than 60 days counted from the notice of the denial of the motion.

Costs

Generally, costs are awarded to the prevailing party, but the court may for special reasons adjudge that either party pay the costs, or that the same be divided equitably. Attorney's fees and expenses of litigation, other than judicial costs, are not recoverable in the absence of stipulation, except in specific cases enumerated in the Civil Code.

Appeals

Appeals from first level courts can only be taken to the proper Regional Trial Courts, that is, the Regional Trial Court that has territorial jurisdiction over the first level court that rendered the decision. The appeal is a matter of right and made by filing a Notice of Appeal within 15 days after notice to the appellant of the judgment or final order appealed from. Where a record on appeal is required, the appellant shall file a notice of appeal and a record on appeal within 30 days after notice of the judgment or final order.

The mode of appeal from decisions rendered by the Regional Trial Court depends on several factors (i.e., whether the judgment was rendered in its original or appellate jurisdiction and whether the appeal involves questions of fact and/or law).

When the Regional Trial Court renders a decision in the exercise of its original jurisdiction, the appeal normally goes to the Court of Appeals. The appeal is a matter of right when questions of fact, or mixed questions of fact and law, are raised. The appeal is made by the filing of a notice of appeal with the Regional Trial Court within 15 days from notice of the judgment or final order appealed from. In the event that a losing party files a motion for new trial or reconsideration within the 15-day period for filing of appeal, the said party has 15 days from receipt or notice of a denial of the motion within which to file a notice of appeal. A motion for extension of time to file a motion for new trial or reconsideration is not allowed.

When the judgment to be appealed is rendered by the Regional Trial Court in the exercise of its appellate jurisdiction, appeal is not a matter of right, regardless of whether only questions of law, of fact, or mixed questions of fact and law, are involved. It will be given due course by the Court of Appeals only when the petition shows *prima facie* that the lower court has committed errors in its conclusions of fact or law that will warrant reversal or modification of the decision sought to be reviewed. The method of appeal is by petition for review, which should be filed and served within 15 days from notice of the decision sought to be reviewed. Upon proper motion and the payment of the full amount of fees before the expiration of the initial period, the Court of Appeals may grant an additional period of 15 days within which to file the petition for review. No further extension will be granted except for the most compelling reason, and in no case may exceed 15 days.

When the judgment to be appealed is rendered by the Regional Trial Court in the exercise of its original (not appellate) jurisdiction, and the appellant intends to raise only pure questions of law, the appeal from the Regional Trial Court may be taken directly to the Supreme Court, by petition for review on *certiorari*. The appeal, in this instance, is not a matter of right but subject to the discretion of the Supreme Court. The petition must be filed within 15 days from notice of the judgment or final order appealed from. On motion duly filed and served, with full payment of fees before the expiration of the reglementary period, the Supreme Court may, for justifiable reasons, grant an extension of 30 days within which to file the petition.

Appeals from the Court of Appeals are taken to the Supreme Court by petition for review on *certiorari*, the appeal being discretionary and generally limited to questions of law. The petition must be filed within 15 days from notice of the judgment or final order appealed from. On motion duly filed and served, with full payment of fees before the expiration of the reglementary period, the Supreme Court may for justifiable reasons grant an extension of 30 days within which to file the petition.

Enforcement of judgments

Execution will issue as a matter of right on motion, upon the expiration of the period to appeal. If the appeal has been duly perfected and finally resolved, execution may be applied for in the court of origin on motion.

By way of exception, the prevailing party may file a motion for execution of a judgment or final order that has been appealed. Discretionary execution may only issue upon good reasons to be stated in the order after due notice and hearing.

Judgments in actions for injunction, receivership, accounting and support are immediately executory and are not stayed by appeal, unless otherwise ordered by the trial court. Moreover, a decision by a first level court (e.g., Municipal Trial Courts, Metropolitan Trial Courts) against the defendant in an action for ejectment is executory and can be enforced pending appeal, unless the following requisites have been complied with: (i) an appeal has been perfected; (ii) defendant posts a sufficient supersedeas bond approved by the first level court; and (iii) defendant deposits with the appellate court the amount of rent due from time to time.

A final and executory judgment or order may be executed on motion within five years from the date of its entry. After the lapse of such time, and before it is barred by the statute of limitations, a judgment may be enforced by action. The revived judgment may also be enforced by motion within five years from the date of its entry and thereafter by action before it is barred by the statute of limitations.

If a judgment debtor does not comply with the judgment upon demand, judgments may be enforced as follows:

- Satisfaction by levy, by seizure of sufficient property of the judgment debtor
- Garnishment of debts and credits
- Where a judgment directs a party to perform a specific act, a direction from the court that the act be done at the cost of the disobedient party
- Where a judgment is for the sale of real or personal property, a direction to a sheriff of the court to sell such property and apply the proceeds
- Delivery or restitution of real property
- Removal of improvements on property subject to execution through a special order of the court

Recognition of foreign laws

Philippine contract law recognizes the validity of contractual choice of law provisions. However, parties may not contract away applicable provisions of law, especially provisions dealing with matters heavily impressed with public interest.

A party whose cause of action or defense depends upon a foreign law has the burden of proving the foreign law. Such foreign law is treated as a question of fact to be properly pleaded and proved. Otherwise, foreign law shall be presumed to be the same as Philippine law.

Recognition and enforcement of foreign judgments

A judgment of another state may not be directly enforced in the Philippines. A separate action must be filed in the Philippines for the foreign judgment to be recognized or enforced. The Philippine courts must be convinced that there has been opportunity for a full and fair trial abroad before a court of competent jurisdiction. Moreover, a foreign judgment will not be enforced or recognized when it runs counter to laws that have for their object public order, public policy and good customs.

In case of a judgment in actions affecting title to or possession of real property or any interest therein, the judgment is conclusive upon the title to the property. However, in the case of a judgment in personal actions (e.g., actions against a person for his personal liability), the judgment is merely presumptive evidence of a right as between the parties and their successors in interest by a subsequent title. In either case, the judgment may be repelled by evidence of want of jurisdiction, want of notice to the party, collusion, fraud, or clear mistake of law or fact.

Comity and reciprocity are also factors to be considered in the recognition and enforcement of a foreign judgment by a Philippine court.²³

²³ Marcos, Jr. v. Republic of the Philippines, G.R. No. 189434, 12 March 2014.

²⁴ Preliminary investigation "is an inquiry or proceeding to determine whether there is sufficient ground to engender a well-founded belief that a crime has been committed and the respondent is probably guilty thereof, and should be held for trial" (Rule 112, Section 1, Rules of Court).

CRIMINAL CASES

Commencing proceedings

A criminal case is generally commenced by the filing of a Complaint (for crimes that do not require a preliminary investigation) or Information (for crimes that undergo preliminary investigation) in the trial courts (either in the first level courts, second level courts or the Sandiganbayan) depending on the crime involved).

Within 10 days from the filing of the Complaint or Information, the trial court will evaluate the resolution of the prosecution and the supporting evidence. If it finds probable cause, a warrant of arrest will be issued against the accused.

All criminal cases are prosecuted under the direction and control of the public prosecutor. However, a private prosecutor (e.g., private counsel engaged by the complainant) may be authorized in writing by the Chief of the Prosecution Office or the Regional State Prosecution to prosecute the criminal case.

Continuous trial of criminal cases

Criminal cases are now subject to the Revised Guidelines for Continuous Trial of Criminal Cases.

The Revised Guidelines seek to streamline the criminal litigation process by introducing several changes to existing trial procedures. To achieve this objective, the Revised Guidelines has, among others, set out revised rules on the form and timing of presentation of witnesses, which are expected to impact trial preparation. In summary, the Revised Guidelines provide:

- (a) In criminal cases before first level courts, witness testimonies shall consist of (i) duly subscribed written statements given to law enforcement officers; or (ii) affidavits or counter-affidavits submitted during preliminary investigation; or (iii) if (i) and (ii) are not available, judicial affidavits.
- (b) In criminal cases before Regional Trial Courts, the Sandiganbayan, and the Court of Tax Appeals, the form of witness testimonies depends on the nature of the crime involved.

In criminal cases where (i) the demeanor of the witness is not essential in determining the credibility of the said witness, such as expert witnesses who will testify on the authenticity, due execution, and contents of public documents or reports; or (ii) in criminal cases that are transactional in character such as falsification, malversation, or estafa, or other crimes where the culpability or innocence of the accused can be established through documents, the testimonies of the witnesses shall be the duly subscribed written statements given

to law enforcement officers or the affidavits or counter-affidavits submitted during preliminary investigation, or if these are not available, judicial affidavits.

In all other cases where the culpability or innocence of the accused is based on the testimonies of eyewitnesses, the testimonies of these witnesses shall be in oral form.

(c) Trial dates shall be scheduled one day apart.

(d) The Revised Guidelines provide that courts should strictly enforce the rule that each witness shall be fully examined in one day, although in practice, courts tend to relax this requirement on a case-to-case basis.

Judgment

Judgment should be written in the official language (i.e., English), personally and directly prepared by the judge, signed by him, and shall clearly and distinctly state therein the statement of facts and the law upon which the judgment is based.

The judgment is promulgated by reading it in the presence of the accused and any judge of the court in which it was rendered. The court promulgating the judgment shall have authority to accept the notice of appeal and to approve the bail bond pending appeal.

Remedies

Motion for new trial

Within 15 days from promulgation of a judgment of conviction, the court may, on motion of the accused or at its own instance but with the consent of the accused, grant a new trial for one or more of the following grounds:

(a) That errors of law or irregularities prejudicial to the substantial rights of the accused have been committed during the trial.

(b) That new and material evidence has been discovered, which the accused could not with reasonable diligence have discovered and produced at the trial, and which if introduced and admitted would probably change the judgement.

Motion for reconsideration

Within 15 days from receipt of the decision or judgment, a party may move for reconsideration on the ground of errors of law or fact in the judgment, which requires no further proceedings.

Petition for *certiorari*, prohibition and *mandamus*

The remedies of petition for *certiorari*, prohibition and *mandamus* discussed in paragraph 3.1.7.4 above are also available in criminal cases, provided that there is no appeal, or any plain, speedy and adequate remedy in the ordinary course of law.

The petition must be filed not later than 60 days from

notice of the judgment, order or resolution being questioned. In case a motion for reconsideration or new trial is timely filed, the petition must be filed not later than 60 days counted from the notice of the denial of the motion.

Appeals

Any party may appeal from a judgment or final order unless the accused will be placed in double jeopardy.

Appeals from a first level court can only be taken to the proper second level court that has territorial jurisdiction over the first level court that rendered the decision. The appeal is a matter of right and is made by filing a Notice of Appeal with the court that rendered the judgment or final order appealed from within 15 days from promulgation of judgement.

Appeals from second level courts to the Court of Appeals is not a matter of right and are made by filing a Petition for Review within 15 days from receipt of the adverse decision.

Appeals from the Court of Appeals are taken to the Supreme Court by petition for review on *certiorari*, the appeal being discretionary and generally limited to questions of law. The petition must be filed within 15 days from notice of the judgment or final order appealed from. On motion duly filed and served, with full payment of fees before the expiration of the reglementary period, the Supreme Court may for justifiable reasons grant an extension of 30 days within which to file the petition.

When the judgment to be appealed is rendered by the Regional Trial Court in the exercise of its original (not appellate) jurisdiction, and the appellant intends to raise only pure questions of law, the appeal from the Regional Trial Court may be taken directly to the Supreme Court, by petition for review on *certiorari*. The appeal, in this instance, is not a matter of right but subject to the discretion of the Supreme Court. The petition must be filed within 15 days from notice of the judgment or final order appealed from. On motion duly filed and served, with full payment of fees before the expiration of the reglementary period, the Supreme Court may, for justifiable reasons, grant an extension of 30 days within which to file the petition.

ARBITRATION

Parties have the option to resort to arbitration in resolving their disputes in the Philippines.

All types of commercial disputes may be referred to arbitration. The word “commercial” is broadly defined as “matters arising from all relationships of a commercial nature, whether contractual or not.”

The following disputes may not be submitted to commercial arbitration: (a) labor disputes covered by Presidential Decree No. 442 (PD 442), otherwise known as the Labor Code, as amended, and its Implementing Rules and Regulations; (b) the civil status of persons;

(c) the validity of a marriage; (d) any ground for legal separation (of married persons); (e) the jurisdiction of courts; (f) future *legitime*; (g) criminal liability; and (h) those disputes that by law cannot be compromised.

ADVANTAGES OF ARBITRATION COMPARED WITH COURT LITIGATION

Arbitration, which is steadily growing in popularity as an alternative mode of dispute resolution, may be more attractive than court litigation for several reasons.

Speed

Despite the efforts of the Supreme Court to streamline the judiciary, the dockets of Philippine courts remain clogged. Consequently, it usually takes several years for the trial courts to hear and resolve cases filed with them. In contrast, disputes submitted to arbitration are relatively more speedily resolved, as parties may choose arbitrators whose schedules can accommodate the long hours necessary to hear and decide a case.

Flexibility of the rules

Foreign investors who are not familiar with local court procedures may prefer a more neutral process. Arbitration allows the parties to choose or craft the rules that will govern the arbitration proceedings. Since the procedure is mutually agreed upon, the parties have more faith in the integrity of the process. Also, the parties need not be bound by the strict rules of evidence.

Choice of arbitrators

The parties are generally free to choose the arbitrators who will resolve their disputes, subject to the requirement that the chosen arbitrators are impartial and independent. In many cases, parties appoint experienced professionals or individuals with the relevant expertise as arbitrators. The ability to choose the arbitrator(s) is especially attractive to a foreign party who may harbor reservations about the neutrality of a “home court” judge.

Finality of the award

Unlike court decisions, arbitral awards in commercial arbitration are generally final and unappealable. An arbitral award can be refused enforcement on limited grounds.

Confidentiality

Whereas court proceedings are open to the public, arbitration proceedings are generally private and confidential. Documents and information disclosed in arbitration proceedings, including witness statements made in the course of arbitral proceedings,²⁵ are generally confidential and may be disclosed to third parties only under exceptional circumstances.

ARBITRATION AS A CONTRACT

An agreement to arbitrate is a contract, the relation of the parties is contractual, and the rights and liabilities of the parties are controlled by the law of contracts. As a general rule, there can be no arbitration unless the parties agree to submit their dispute to arbitration. If there is no agreement to submit a dispute to arbitration, the remedy of the aggrieved party is to file a case in court. An aggrieved party cannot compel the other party to arbitrate. When there is an agreement to arbitrate, the same can take effect only between the parties, their assigns and heirs. Thus, as a general rule, a corporation’s representative who did not personally bind himself to an arbitration agreement cannot be forced to participate in arbitration proceedings made pursuant to an agreement entered into by the corporation.²⁶ However, corporate representatives may be compelled to submit to arbitration proceedings pursuant to a contract entered into by the corporation they represent if there are allegations of bad faith or malice in their acts representing the corporation in order to determine if the distinction between the personality of the corporation and the personalities of its representatives should be disregarded.²⁷

Philippine law recognizes the principle of separability of arbitration contracts. An arbitration agreement that forms part of the main contract shall not be regarded as invalid or non-existent just because the main contract is invalid or did not come into existence, since the arbitration agreement shall be treated as a separate agreement independent of the main contract.²⁸ In *PEZA v. Edison (Bataan) Cogeneration Corporation*,²⁹ the Supreme Court further held that “the invalidity of the main contract, also referred to as the ‘container’ contract, does not affect the validity of the arbitration agreement.”

The right to refer a dispute to arbitration can be waived by estoppel.³⁰

²⁵ See *Federal Express Corp. v. Airfreight 2100, Inc.*, G.R. No. 216600, 21 November 2016.

²⁶ See *Aboitiz Transport System v. Carlos A. Gothong Lines*, G.R. No. 198226, 18 July 2014.

²⁷ *Lanuza v. BF Corporation*, G.R. No. 174938, 1 October 2014.

²⁸ *Cargill Philippines, Inc. v. San Fernando Regala Trading, Inc.*, G.R. No. 175404, 31 January 2011.

²⁹ G.R. No. 179537, 23 October 2009.

³⁰ *Benguet Corporation v. Department of Environment and Natural Resources – Mines Adjudication Board, et al.*, G.R. No. 163101, 13 February 2008.

ARBITRATION LAW

The following laws govern arbitration in the Philippines: Republic Act No. 876 (**Arbitration Law**), Republic Act No. 9285 (**Alternative Dispute Resolution Act of 2004** or **ADR Act**), Implementing Rules and Regulations of the ADR Act (**ADR Act IRR**), Executive Order No. 1008 (**Construction Industry Arbitration Law**), and the Special Rules of Court on Alternative Dispute Resolution (**Special ADR Rules**).

The Office for Alternative Dispute Resolution, the government agency tasked to promote ADR in the Philippines, has recently released its proposed amendments to the ADR Act.

International arbitration

International commercial arbitrations seated³¹ in the Philippines are governed by the Model Law on International Commercial Arbitration adopted by the United Nations Commission on International Trade Law on 21 June 1985 (**United Nations Document A/40/17**).

Arbitration is considered international under any of the following circumstances:

- (a) The parties to an arbitration agreement have, at the time of the conclusion of such agreement, their places of business in different countries.
- (b) One of the following places is situated outside the state in which the parties have their places of business:
 - (i) the place of arbitration determined in or pursuant to the arbitration agreement
 - (ii) any place where a substantial part of the obligations of the commercial relationship is to be performed or the place with which the subject matter of the dispute is most closely connected
- (c) The parties have expressly agreed that the subject matter of the arbitration agreement relates to more than one country.

Domestic arbitration

The Arbitration Law, as amended by the ADR Act, applies to domestic arbitrations. “Domestic arbitration” is defined as arbitration that is not international. Thus, if the dispute is between parties who have their place of business in the Philippines, the place of arbitration is the Philippines, their obligations are to be performed in the Philippines, and there is no stipulation in the arbitration agreement that the subject matter of the arbitration agreement relates to another country, the arbitration will be considered domestic.

Construction arbitration

The arbitration of construction disputes is governed by the Constitution Industry Arbitration Law. The CIAC has original and exclusive jurisdiction over disputes arising from, or connected with, contracts entered into by parties involved in construction in the Philippines; all that is needed for the CIAC to acquire jurisdiction is for the parties to agree to submit the same to arbitration.

The Philippine Supreme Court has held that “as long as the parties agree to submit their dispute to voluntary arbitration, regardless of what forum they may choose, their agreement will fall within the jurisdiction of the CIAC, such that, even if they specifically choose another forum, the parties will not be precluded from electing to submit their dispute before the CIAC because this right has been vested by law.”³² The agreement to submit a construction dispute to arbitration need not be contained in a signed and finalized construction contract, as long as it is in writing.³³

In *Ibex International, Inc. v. GSIS, et al.*,³⁴ the Supreme Court held: “The CIAC is the duly constituted quasi-judicial agency accorded with jurisdiction to resolve disputes arising from construction contracts in the Philippines. This Court must confer finality to its factual findings as they are supported by evidence.”

On average, proceedings in the CIAC take around six months.

ROLE OF THE COURTS IN ARBITRATION

The Special ADR Rules define the role of the courts in relation to arbitration proceedings, including: challenge to the existence, validity and enforceability of arbitration agreements; referral to arbitration; interim measures of protection; appointment, challenge and termination of arbitrators; assistance in taking evidence; confidentiality/protective orders; confirmation, correction or vacation of awards in domestic arbitration; recognition and enforcement or setting aside of international commercial arbitration awards; recognition and enforcement of foreign arbitral awards; and appeals to the Court of Appeals and the Supreme Court. The Special ADR Rules reiterate the state policy of promoting arbitration.

In *BCDA v. DMCI Project Developers, Inc.*,³⁵ the Philippine Supreme Court held that in interpreting arbitration agreements, courts should render effective an arbitration clause if the terms of the agreement allow for such interpretation.

ARBITRAL INSTITUTIONS

Several arbitral institutions have been established in the Philippines, similar to those of the International Chamber of Commerce, Hong Kong International Arbitration Center and the Singapore International Arbitration Center. The leading commercial arbitration center in the Philippines is the Philippine Dispute Resolution Center, Inc. (**PDRCI**).

The PDRCI is a non-stock, non-profit organization incorporated in 1996 out of the Arbitration Committee of the Philippine Chamber of Commerce and Industry. It was formed for the purpose of promoting and encouraging the use of arbitration as an alternative mode of settling commercial transaction disputes and providing dispute resolution services to the business community. PDRCI's membership includes prominent lawyers and members of the judiciary, academicians, arbitrators, bankers, accountants, engineers, architects and businessmen. The average duration of arbitral proceedings at the PDRCI is around one year.

PDRCI amended its Rules of Arbitration and Guidelines on Fees on 1 January 2015. The revised rules contain new provisions on joinder of additional parties, consolidation

of arbitrations, appointment of emergency arbitrator and expedited procedure, among others.

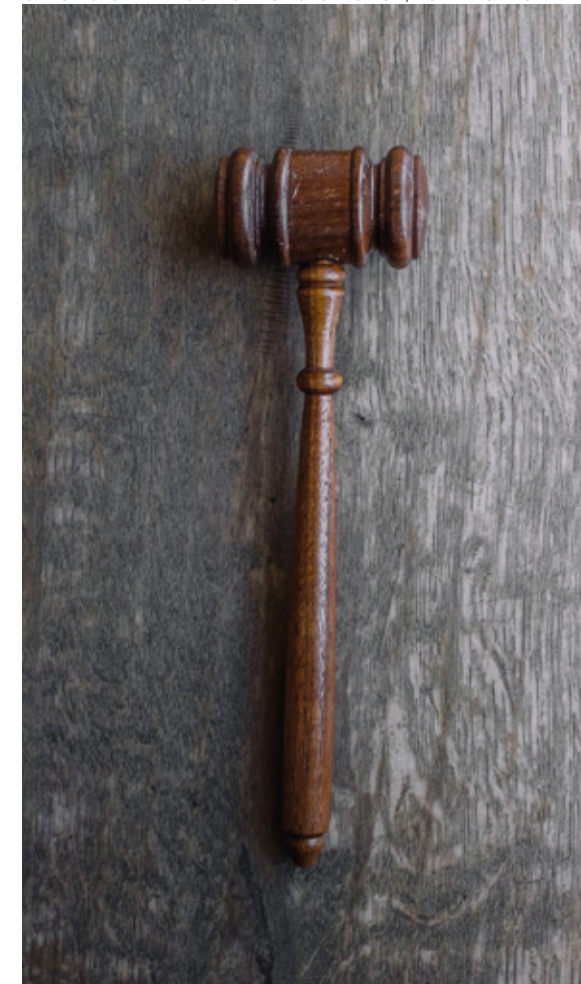
AD HOC ARBITRATION

There is no prohibition in the Philippines regarding the conduct of ad hoc arbitrations in accordance with the existing policy in favor of arbitration.

ENFORCEMENT OF AWARDS

The Philippines is a party to the New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards 1958. An action for the recognition and/or enforcement of a foreign arbitral award must be filed with the proper Regional Trial Court and a copy of the award and the original agreement must likewise be submitted. If the said award or agreement is not made in an official language of the Philippines, the party-applicant shall produce a translation of the documents into the official language. The translation shall be certified by an official or sworn translator or by a diplomatic or consular agent.

The Special ADR Rules provide rules for the confirmation of awards in domestic arbitration, as well as the



³¹ These are the instances when the Philippines is chosen as the place or seat of arbitration. The place or seat of arbitration is the legal or juridical home (or domicile) of the arbitration; the choice of which results in a number of highly significant legal consequences as it determines the (a) the national arbitration legislation applicable to the arbitration; (b) the law applicable to the “external” relationship between the arbitration and national law and courts (including annulment of awards and selection and removal of arbitrators); (c) the law applicable to the “internal” procedures of the arbitration (including requirements for equality of treatment and due process); and (d) the law presumptively applicable to the substantive validity of the arbitration agreement. (GARY B. BORN, INTERNATIONAL COMMERCIAL ARBITRATION, (2014), 2051)

³² *National Irrigation Administration v. Court of Appeals*, G.R. No. 129169, 17 November 1999.

³³ *Federal Builders, Inc. v. Power Factors, Inc.*, G.R. No. 211504, 8 March 2017.

³⁴ G.R. No. 162095, 12 October 2009.

³⁵ G.R. Nos. 173137 & 173170, 11 January 2016.

CHALLENGING AWARDS

The grounds to set aside arbitral awards are limited. Generally, awards may only be challenged on the basis of due process and procedural grounds, and not on questions of facts or law affecting the merits of the award.

The following are the grounds to challenge awards in international arbitrations:

- (a) A party to the arbitration agreement was under some incapacity, or the said agreement is not valid under the law to which the parties have subjected it, or failing any indication thereof, under Philippine law.
- (b) The party making the application to set aside or resist enforcement was not given proper notice of the appointment of an arbitrator or of the arbitral proceedings, or was otherwise unable to present his or her case.
- (c) The award deals with a dispute not contemplated by or not falling within the terms of the submission to arbitration, or contains decisions on matters beyond the scope of the submission to arbitration; provided that if the decisions on matters submitted to arbitration can be separated from those not so submitted, only that part of the award that contains decisions on matters not submitted to arbitration may be set aside or only that part of the award that contains decisions on matters submitted to arbitration may be enforced.
- (d) The composition of the arbitral tribunal or the arbitral procedure was not in accordance with the agreement of the parties, unless such agreement was in conflict with a provision of Philippine law from which the parties cannot derogate, or failing such agreement, was not in accordance with Philippine law.
- (e) The subject-matter of the dispute is not capable of settlement by arbitration under the law of the Philippines.
- (f) The recognition or enforcement of the award would be contrary to public policy.

An additional ground for opposing recognition/enforcement is that “the award has not yet become binding on the parties or has been set aside or suspended by a court of the country in which that award was made.”

In *Tuna Processing Inc. v. Philippine Kingford, Inc.*,³⁶ the Philippine Supreme Court held that an arbitral award cannot be set aside or refused enforcement on the basis of the rule in court litigation that “an unlicensed foreign corporation doing business in the Philippines has no capacity to sue in Philippine courts.”

In *Fruehauf Electronics Philippines Corp. v. Technology Electronics Assembly and Management Pacific Corp.*,³⁷ the Philippine Supreme Court held that the only remedy against a final domestic arbitral award is to file a petition to vacate or to modify/correct the award not later than 30 days from the receipt of the award. Unless a ground to vacate has been established, the court must confirm the arbitral award as a matter of course.

Domestic arbitral awards may be vacated on any of the following grounds:

- (a) The arbitral award was procured through corruption, fraud or other undue means.
- (b) There was evident partiality or corruption in the arbitral tribunal or any of its members.
- (c) The arbitral tribunal was guilty of misconduct or any form of misbehavior that has materially prejudiced the rights of any party such as refusing to postpone a hearing upon sufficient cause shown or to hear evidence pertinent and material to the controversy.
- (d) One or more of the arbitrators was disqualified to act as such under the law and willfully refrained from disclosing such disqualification.
- (e) The arbitral tribunal exceeded its powers, or so imperfectly executed them, such that a complete, final and definite award upon the subject matter submitted to them was not made.
- (f) The arbitration agreement did not exist, or is invalid for any ground for the revocation of a contract or is otherwise unenforceable.
- (g) A party to arbitration is a minor or a person judicially declared to be incompetent.

OTHER MODES OF ALTERNATIVE DISPUTE RESOLUTION

There have been increased efforts in recent years to institutionalize alternative dispute resolution (ADR) in the Philippine legal system to aid in the speedy administration of justice.

COURT-ANNEXED ADR

Court-annexed mediation

Beginning in 2001, the Supreme Court, in the exercise of its supervisory and regulatory powers over the Philippine judicial system, implemented, initially on a trial basis, the requirement for the conduct of mediation for certain cases commenced before the courts. In 2011, the Supreme Court expanded the cases covered by the court-annexed mediation (CAM) scheme. The following cases are currently covered by the rule on CAM:

- (a) All civil cases and the civil liability of criminal cases covered by the Rules on Summary Procedure, including civil liability for violation of the Bouncing Checks Law
- (b) Special proceedings for the settlement of estates
- (c) All civil and criminal cases requiring a certificate to file action under the Revised *Katarungang Pambarangay Law*
- (d) The civil aspect of quasi-offenses under the Revised Penal Code
- (e) The civil aspect of less grave felonies not exceeding six years of imprisonment where the offended party is a private person
- (f) Civil aspects of estafa (swindling), theft and libel
- (g) All civil cases and probate proceedings brought on appeal from the first-level courts
- (h) All cases of forcible entry and unlawful detainer brought on appeal from the first-level courts
- (i) All civil cases involving title or possession of real property or interest therein brought on appeal from first-level courts
- (j) Habeas corpus cases brought up on appeal from the first-level courts

The following cases are not proper subject of CAM:

- (a) Civil cases that by law cannot be compromised
- (b) Other criminal cases not covered by numbers 3 to 6 above
- (c) Habeas corpus petitions
- (d) All cases under the Violence Against Women and Children Act
- (e) Cases with pending applications for restraining orders or preliminary injunctions

The court before which a case was filed involving any of the aforementioned disputes calls the parties to a conference before a mediator appointed by the trial court from the list provided by the Supreme Court. During the mediation period, the court orders the suspension of the proceedings before it for 30 days. Individual parties are required to personally appear for mediation unless they send a representative who is fully authorized to appear, negotiate and enter into a compromise, through a special power of attorney. Corporations, partnerships or other juridical entities shall be represented by a ranking corporate officer fully authorized by a board resolution to offer, negotiate, accept, decide and enter into a compromise agreement, without need of further approval by or notification to the authorizing party.

If a settlement is reached, the compromise agreement entered into between the parties is submitted to the court and serves as basis for the rendition of a judgment by compromise that may be enforced by execution. Otherwise, the case is returned to the court.

Any and all matters discussed or communications made and documents presented during the mediation proceedings are privileged and confidential and inadmissible as evidence for any purpose in any other proceedings.

The period during which the case is undergoing mediation or conciliation are excluded from the regular and mandatory periods for trial and rendition of judgment in ordinary cases, as well as in cases under summary procedure.

Judicial dispute resolution

Judicial dispute resolution (JDR) is governed by A.M. No. 11-1-6- SC-PHILJA and was promulgated to give effect to the state policy under the ADR Act to actively promote the use of ADR as an important means to achieve speedy and impartial justice and de-clog court dockets. Together with CAM, JDR is intended to put an end to pending litigation through a compromise agreement and help unclog court dockets in the country. Cases covered by CAM are also subject to JDR.

Judicial proceedings covered by JDR are divided into two stages: (1) from the filing of the complaint to the conduct of CAM and JDR; and (2) pre-trial proper to trial and judgment. The judge to whom the case had been originally assigned is referred to as the JDR judge, who presides over the first stage. Another judge, called the trial judge, presides over the second stage. At the initial stage of the preliminary conference, the JDR judge briefs the parties on CAM and JDR. Upon failing to secure a settlement of the dispute during CAM, a second attempt to arrive at a compromise agreement is made through JDR. The JDR judge facilitates the settlement discussions between the parties and tries to reconcile their differences, assesses the relative strengths and

³⁶ G.R. No. 185582, 29 February 2012.

³⁷ G.R. No. 204197, 23 November 2016.

weaknesses of each party's case, and makes a non-binding and impartial evaluation of the chances of each party's success in the case. On the basis of this neutral evaluation, the judge seeks to persuade the parties to a fair and mutually acceptable settlement of their dispute. The JDR judge may not preside over the trial of the case if the parties do not settle their dispute at JDR.

To complete the JDR process, judges of the first level courts shall have a period of not exceeding 30 days, while judges of the second level courts shall have a period of not exceeding 60 days. A longer period, however, may be granted upon the discretion of the JDR judge if there is a high probability of settlement and upon joint written motion of the parties. Both periods shall be computed from the date when the parties first appeared for JDR proceedings, as directed in the respective orders issued by the judge.

If full settlement of the dispute is reached within 30 days (in the first level court) or 60 days (in the second level court), the parties, assisted by their respective counsels, shall draft a compromise agreement, which shall be submitted to the court for a judgment upon compromise, enforceable by execution. Only upon failure of the JDR will parties proceed to trial proper, when the case is turned over to the trial judge.

Any and all matters discussed or communications made, including requests for mediation, and documents presented during the JDR proceedings before the trial judge, are privileged and confidential and inadmissible as evidence for any purpose in any other proceedings. Further, the JDR judge may not pass any information obtained in the course of conciliation and early neutral evaluation to the trial judge or to any other person.

Philippine Mediation Center - Appeals Court Mediation

At the Court of Appeals level, cases covered by CAM and JDR that have not been settled and went to trial must be referred to the Philippine Mediation Center - Appeals Court Mediation unit for mediation.

COMMERCIAL ADR

The ADR Act, without limiting the modes of ADR that the parties can avail of, provide for, in addition to arbitration, the following modes of ADR:

Mediation

Mediation is a voluntary process in which a mediator, selected by the disputing parties, facilitates communication and negotiation, and assists the parties in reaching a voluntary agreement regarding a dispute. Information obtained through mediation is privileged and confidential. A party, a mediator or a non-party participant may refuse to disclose and may prevent any other person from disclosing a mediation communication.

A mediated settlement agreement may be deposited with the appropriate clerk of a Regional Trial Court of the place where one of the parties resides. Where there is a need to enforce the settlement agreement, a petition may be filed by any of the parties with the same court. Pursuant to the Special ADR Rules, after a summary hearing, if the court finds that the agreement is a valid mediated settlement agreement, that there is no merit in any of the affirmative or negative defenses raised, and the respondent has breached that agreement, in whole or in part, the court shall order the enforcement thereof; otherwise, it shall dismiss the petition.

The parties may agree in the settlement agreement that the mediator shall become a sole arbitrator for the dispute and shall treat the settlement agreement as an arbitral award that shall be subject to enforcement.

Early neutral evaluation

Early neutral evaluation is an ADR process wherein parties and their lawyers are brought together early in the pre-trial phase to present summaries of their cases and to receive a non-binding assessment by an experienced neutral person with expertise in the subject matter or substance of the dispute.

All papers and written presentations communicated to the neutral third person, including any paper prepared by a party to be communicated to the neutral third person or to the other party as part of the dispute resolution process, and the neutral third person's written non-binding assessment or evaluation, shall be treated as confidential.

The proceedings are governed by the rules and procedure agreed upon by the parties. By default, the ADR Act IRR shall govern.

Mediation-Arbitration or Med-Arb

Med-Arb is a two-step dispute resolution process involving mediation and then followed by arbitration. It is governed by the rules and procedure agreed upon by the parties. Otherwise, the ADR Act IRR shall govern. As a general rule, a mediator may not act as an arbitrator in respect of the same dispute, or vice-versa.

Mini-trial

Mini-trial is a structured dispute resolution method in which the merits of a case are argued before a panel composed of senior decision-makers, with or without the assistance of a neutral third person, before which the parties seek a negotiated settlement. It shall be governed by the rules and procedure agreed upon by the parties. Otherwise, the ADR Act IRR shall govern.

XVII

INSOLVENCY IN

THE PHILIPPINES

OVERVIEW AND INTRODUCTION TO THE JURISDICTION / APPLICABLE LEGISLATION

There are three types of remedies available to a financially distressed individual or juridical person: suspension of payments (only available to individuals), corporate rehabilitation (voluntary/involuntary, pre-negotiated, or out-of-court or informal restructuring agreements) and liquidation. The applicable laws and regulations are the Civil Code, the Financial Rehabilitation and Insolvency Act (FRIA), Presidential Decree No. 902-A (PD 902-A),³⁸ the Financial Rehabilitation Rules of Procedure (Financial Rehabilitation Rules),³⁹ and the Financial Liquidation and Suspension of Payments Rules for Procedure for Insolvent Debtors (FLSP Rules).⁴⁰ The type of proceeding that applies to a debtor depends on the particular relief sought.

The FRIA became effective on 31 August 2010. It provides for a more comprehensive framework for rehabilitation and liquidation of debtors, whether corporate or individual. More importantly, the FRIA has made available to partnerships and individuals the benefits of rehabilitation proceedings. This is advantageous for small businesses as they are more commonly formed as partnerships or individual enterprises. However, banks, insurance companies and pre-need companies, and national and local government agencies or units are not covered under the FRIA.

On 27 August 2013, the Supreme Court promulgated the Financial Rehabilitation Rules, which provide for the procedure governing rehabilitation proceedings under the FRIA. On 21 April 2015, the Supreme Court

also promulgated the FLSP Rules, which provide for the procedure governing liquidation proceedings of insolvent juridical and individual debtors and suspension of payments of insolvent individual debtors under the FRIA. On 21 June 2016, the Supreme Court expanded the coverage of the current Special Commercial Courts to include cases governed by the FRIA.⁴¹ On 5 October 2016, the Supreme Court also issued the schedule of legal fees for proceedings under the FRIA.⁴²

If what is sought is merely a little financial breathing space, then the remedy is a suspension of payments, which provides for the deferment of payments and temporary protection against actions / executions by unsecured creditors. If, on the other hand, the rehabilitation of a company entails more radical measures, such as changes in organization, management and/or strategy, and requires temporary protection against both secured and unsecured creditors, then the remedy is to seek corporate rehabilitation. Finally, if the debtor company has become insolvent and incapable of being rehabilitated, it may apply for liquidation and have its assets distributed accordingly among its creditors. In all cases under the FRIA, the debtor shall be insolvent or is generally unable to pay its or his liabilities as they fall due in the ordinary course of business or has liabilities that are greater than its or his assets.

Each of these remedies is discussed in more detail below.

PROCEEDINGS FOR SOLVENT DEBTORS (INDIVIDUALS OR CORPORATIONS)

SUSPENSION OF PAYMENTS

An individual debtor who possesses sufficient property to cover all of his or her debts, but foresees the impossibility of meeting them when they respectively fall due, may file a petition with a Philippine Regional Trial Court (**Court**) to be declared in a state of suspension of payments. The petition must be filed with the Court of the place where the debtor has resided at least six months prior to the filing of the petition.

Action on the petition for suspension of payments

If the Court finds the petition for suspension of payments sufficient in form and substance, it will issue an order:

- (a) Calling a meeting of all the creditors named in the schedule of debts and liabilities (**Creditors' Meeting**)
- (b) Directing such creditors to prepare and present written evidence of their claims before the Creditors' Meeting

- (c) Directing the publication of the said Order in a newspaper of general circulation
- (d) Directing the clerk of court to cause the sending of a copy of the Order to all creditors named in the schedule of debts and liabilities
- (e) Forbidding the individual debtor from selling, transferring, encumbering or disposing of in any manner his or her property, except those used in the ordinary operations of commerce or of industry in which the petitioning individual debtor is engaged, so long as the proceedings relative to the suspension of payments are pending
- (f) Prohibiting the individual debtor from making any payment outside of the necessary or legitimate expenses of his or her business or industry, so long as the proceedings relative to the suspension of payments are pending
- (g) Appointing a commissioner to preside over the Creditors' Meeting.

Actions suspended

Upon motion filed by the individual debtor, the Court may issue an order suspending any pending execution against the individual debtor, provided that properties held as security by secured creditors will not be the subject of such suspension order.

A creditor may not sue or institute proceedings to collect his or her claim from the debtor from the time of the filing of the petition for suspension of payments and for as long as proceedings remain pending, except for the following:

- (a) Creditors having claims for personal labor, maintenance, expense of last illness and funeral of the wife or children of the debtor incurred in the 60 days immediately prior to the filing of the petition
- (b) Secured creditors

Agreement for suspension of payments

The petition for suspension of payments must include a statement of the debtor's assets and liabilities, and the debtor's proposed agreement with the creditors for the suspension of payments. The presence of creditors holding claims amounting to at least three-fifths of the liabilities is necessary for holding a Creditors' Meeting. The proposed agreement must be approved by two-thirds of the creditors representing at least three-fifths of the debtor's total liabilities. The proposed agreement will be deemed rejected if the number of creditors required for holding a Creditors' Meeting is not attained, or if the required vote is not achieved. In such instances, the proceeding will be terminated and the creditors may enforce their respective credits.

If the required vote is achieved without any objection from the creditors, or the decision of the majority of the creditors to approve the proposed agreement or any amendment thereof made during the Creditors' Meeting is upheld by the Court, the latter will issue an order that the proposed agreement be carried out, and such agreement shall be binding on all creditors that have been properly summoned and included in the schedule of debts and liabilities. However, the agreement will not be binding upon those creditors mentioned in 2.1.2. (a) and (b) above.

If the required vote is achieved but there is an objection from any of the creditors, the Court will conduct a hearing on the objection. If the objection is found to be meritorious, the proceeding will terminate. If the objection is found to be unmeritorious, the Court will proceed as though no objection has been made.

The amount of the debts of the debtor is not affected by a suspension of payments. However, the payment for such debts is delayed.

Objections to the debtor's proposed agreement

The possible grounds for objecting to the proposed agreement are the following:

- (a) Defects in the call for the meeting of the creditors, in the holding thereof, and in the deliberations thereat, which prejudice the rights of the creditors
- (b) Fraudulent connivance between one or more creditors and the debtor to vote in favor of the proposed agreement
- (c) Fraudulent conveyance of claims for the purpose of obtaining the required majority

If the debtor fails wholly or in part to perform the Court-approved agreement, the rights that the creditors had against the debtor before the agreement shall re-vest in them. In such case, the individual debtor may be made subject to the insolvency proceedings in the manner established by the FRIA.

COURT-SUPERVISED REHABILITATION

Some of the salient provisions of the FRIA on court-supervised rehabilitation are as follows:

- (a) Under the FRIA, obligations incurred after the commencement date⁴³ to finance the rehabilitation of the debtor are considered administrative expenses. Thus, these obligations can be paid in the ordinary course of business during the rehabilitation period and enjoy priority in preference of credits. This provision improves creditor rights for creditors coming in during rehabilitation. By way of comparison, under the Rules on Corporate Rehabilitation, a stay order directs the payment of new loans or other forms of credit accommodations obtained for the rehabilitation of the debtor only with prior court approval.
- (b) The FRIA also provides for a waiver of taxes and fees due to the government (national and local) upon issuance of the commencement order by the court and until approval of the rehabilitation plan or dismissal of the petition, whichever is earlier.
- (c) The duration of a stay order extends from the issuance of the commencement order until the termination of the proceedings, unlike before where the stay order was effective only until the approval of the rehabilitation plan.
- (d) Compensation of employees required to carry on the business shall be considered an administrative expense. Claims for salary and separation pay for work performed after the commencement date shall also be an administrative expense. However, claims of separation pay for months worked prior to

⁴³ Under the FRIA, the commencement date refers to the date on which the court issues the commencement order, which shall be retroactive to the date of filing of the petition for voluntary/involuntary proceedings.

the commencement date shall be considered a pre-commencement claim.

- (e) The FRIA provides further clarifications on the treatment of contracts. Under the FRIA, unless cancelled by a final judgment of a court of competent jurisdiction issued prior to the issuance of the commencement order, or at any time thereafter by the court before which the rehabilitation proceedings are pending, all valid and subsisting contracts of the debtor with creditors and other third parties as at the commencement date shall continue in force, provided that within 90 days following the issuance of the commencement order, the debtor, with the written consent of the rehabilitation receiver, must notify in writing each contractual counter-party whether it is confirming the particular contract. Contractual obligations of the debtor arising or performed during this period, and afterwards for confirmed contracts, are considered administrative expenses. Contracts not confirmed within the required deadline shall be considered terminated. Claims for actual damages, if any, arising as a result of the election to terminate a contract shall be considered pre-commencement claims against the debtor, to be filed with the rehabilitation court as a separate claim. The claim will be considered in the rehabilitation plan with the other claims against the debtor. The provisions of the FRIA do not prevent the cancellation or termination of any contract of the debtor for any ground provided by law.
- (f) The ability of the debtor's directors or officers to dispose of the debtor's assets is restricted. Directors or officers may be held liable for double the value of the property involved if having notice of the commencement of the proceedings under the FRIA, or having reason to believe that proceedings are about to be commenced, or in contemplation of the proceedings, willfully: (a) dispose or cause to be disposed of any property of the debtor other than in the ordinary course of business or authorize or approve any transaction in fraud of creditors or in a manner grossly disadvantageous to the debtor and/or creditors; or (b) conceal or authorize or approve the concealment, from the creditors, or embezzle or misappropriate, any property of the debtor. The liability of the director or officer shall be determined by considering the amount of shareholding or equity interest of such director or officer, the degree of his control, and the extent of his involvement in the actual management of the operations of the corporation.

Types of proceedings

Voluntary proceedings

An insolvent debtor (whether a sole proprietorship, partnership or corporation) may initiate voluntary

proceedings by filing a petition for rehabilitation with the Philippine Regional Trial Court, which has jurisdiction over the principal office of the debtor, as specified in its articles of incorporation or partnership, or in cases of sole proprietorships, in its registration papers with the DTI. A group of debtors may also jointly file a petition for rehabilitation when one or more of its members foresee the impossibility of meeting debts when they respectively fall due, and the financial distress would likely adversely affect the financial condition and/or operations of the other members of the group, and/or the participation of the other members of the group is essential under the terms and conditions of the proposed rehabilitation plan.

Involuntary proceedings

Any creditor or group of creditors with a claim of, or the aggregate of whose claims is, at least PHP 1 million or at least 25% of the subscribed capital stock or partners' contributions, whichever is higher, may initiate involuntary proceedings with the Philippine Regional Trial Court, which has jurisdiction over the principal office of the debtor, as specified in its articles of incorporation or partnership, or in cases of sole proprietorships, in its registration papers with the DTI against the debtor by filing a petition for rehabilitation with the court, under any of the following circumstances:

- (a) There is no genuine issue of fact or law on the claim/s of the petitioner/s, and the due and demandable payments thereon have not been made for at least 60 days or the debtor has failed generally to meet its liabilities as they fall due.
- (b) A creditor, other than the petitioner/s, has initiated foreclosure proceedings against the debtor, which will prevent the debtor from paying its debts as they become due or will render it insolvent.

Action on the petition and commencement of proceedings

If the court finds the petition sufficient in form and substance, it will, not later than five working days from the filing of the petition, issue a commencement order, which, among others: (a) declares that the debtor is under rehabilitation; (b) appoints a rehabilitation receiver; (c) prohibits the debtor from selling, encumbering, transferring or disposing of in any manner any of its properties except in the ordinary course of business; (d) prohibits the debtor from making any payment of its liabilities outstanding as at the date of filing of the petition; (e) prohibits the debtor's suppliers of goods or services from withholding the supply of goods and services in the ordinary course of business for as long as the debtor makes payments for the services and goods supplied after the issuance of the commencement order; (f) authorizes the payment of administrative expenses as they become due; (g) suspends all actions or proceedings, in court or otherwise, for the enforcement of claims against the debtor; (h) suspends all actions to

enforce any judgment, attachment or other provisional remedies against the debtor;⁴⁴ (i) sets an initial hearing on the petition; and (j) directs all creditors and interested parties to file their claims at least five days before the said initial hearing.

If, within the same period, the court finds the petition deficient in form or substance, it may give the petitioner/s not more than five working days to amend or supplement the petition. If the deficiency is not cured within the extended five-day period, the court must dismiss the petition.

Upon issuance of the commencement order and until approval of the Rehabilitation Plan or dismissal of the petition, whichever is earlier, the imposition of all taxes and fees including penalties, interests and charges thereof due to the national government or to local government units will be considered waived, in furtherance of the objectives of rehabilitation.

Effectivity and duration of commencement order

Unless lifted by the court, or where the rehabilitation plan is seasonably confirmed or approved, or the rehabilitation proceedings are ordered terminated by the court, the commencement order will be effective for the duration of the rehabilitation proceedings for as long as there is a substantial likelihood that the debtor will be successfully rehabilitated.

Court proceedings

If, after the initial hearing on the petition for rehabilitation, the court is satisfied that there is merit in the petition, it will give due course to the petition and refer the same to the rehabilitation receiver. The rehabilitation receiver will evaluate the rehabilitation plan and submit his or her recommendations to the court within a period of not more than 90 days. However, the court may also refer any dispute relating to the rehabilitation plan or the rehabilitation proceedings to arbitration or other modes of dispute resolution.

If the petition is dismissed because of a finding that: (a) debtor is not insolvent; (b) the petition is a sham filing intended only to delay the enforcement of the rights of the creditor/s or of any group of creditors; (c) the petition, the rehabilitation plan and the attachments thereto contain any materially false or misleading statements; (d) the debtor has committed acts of misrepresentation or in fraud of its creditor/s or a group of creditors, the court may, in its discretion, order the petitioner to pay damages to any creditor or to the debtor, as the case may be, who may have been injured by the filing of the petition, to the extent of any such injury.

The court may also convert the proceedings into one for the liquidation of the debtor upon a finding that: (a) the debtor is insolvent; (b) there is no substantial

likelihood for the debtor to be successfully rehabilitated as determined in accordance with the rules promulgated by the Supreme Court; and (c) there is failure of rehabilitation.

The court may also convert the proceedings into liquidation under any of the following circumstances:

- (a) Upon motion of the debtor (juridical debtor) at any time during the pendency of court-supervised or pre-negotiated rehabilitation proceedings
- (b) When, one year from the date of filing of the petition to confirm a rehabilitation plan, no rehabilitation plan is confirmed within the said period
- (c) In cases of termination of proceedings due to failure of rehabilitation or dismissal of petition for reasons other than technical grounds
- (d) Upon verified motion of three or more creditors whose aggregate claims total at least PHP 1 million or at least 25% of the subscribed capital or partners' contributions of the debtor, whichever is higher.

Management of the juridic debtor

Unless otherwise ordered by the court upon motion of any interested party, the management of the juridical debtor will remain with the existing management, subject to the applicable laws and agreements, if any, on the election or appointment of directors, managers or managing partner. However, all disbursements, payments or sale, disposal, assignment, transfer or encumbrance of property, or any other act affecting title or interest in property, will be subject to the approval of the rehabilitation receiver and/or the court.

Claw-back provisions

The court may, upon motion and after notice and hearing, rescind or declare as null and void any sale, payment, transfer or conveyance of the debtor's unencumbered property or any encumbering thereof by the debtor or its agents or representatives after the commencement date that are not in the ordinary course of business of the debtor.

The court may also rescind or declare as null and void any transaction that occurred prior to the commencement date entered into by the debtor or involving its funds or assets, on the ground that the same was executed with intent to defraud a creditor or creditors, or constitute undue preference of creditors.

Rehabilitation plan

Confirmation of the rehabilitation plan

If no objections to the rehabilitation plan are filed within the relevant period or if the objections filed are found by the court to be lacking in merit or have been cured or have been resolved pursuant to an order to cure issued by

⁴⁴ The issuance of a stay or suspension order suspending all actions or proceedings for enforcement of all claims against the debtor, and any judgment, attachment or other provisional remedies against the debtor that prohibits the debtor from selling, encumbering, transferring or disposing of any of its properties except in the ordinary course of business and from making any payment for its outstanding liabilities as of commencement date, does not affect the right to commence actions or proceedings in order to preserve *ad cautelam* a claim against the debtor and to toll the running of the prescriptive period to file the claim.

the court, then the court must issue an order confirming such rehabilitation plan. The court may confirm the rehabilitation plan notwithstanding the existence of unresolved disputes over claims if the rehabilitation plan has made adequate provisions for paying such claims.

Effect of confirmation of the rehabilitation plan

- (a) The confirmed rehabilitation plan will be binding upon the debtor and all persons who may be affected by it, including the creditors, whether or not they participated in the proceedings, opposed the rehabilitation plan, or whether or not their claims have been included in the schedule.
- (b) The debtor must comply with the provisions of the rehabilitation plan and take all actions necessary to carry them out.
- (c) Payments will be made to the creditors in accordance with the provisions of the rehabilitation plan.
- (d) Contracts and other arrangements between the debtor and its creditors will be deemed as continuing in application but only to the extent that they do not conflict with the provisions of the rehabilitation plan.
- (e) Any compromise on amounts or rescheduling of timing of payments by the debtor will be binding on creditors regardless of the successful implementation of the rehabilitation plan.
- (f) Claims arising after approval of the rehabilitation plan that are otherwise not treated by the rehabilitation plan are not subject to any suspension order.

Termination of rehabilitation proceedings

The rehabilitation proceedings may be terminated upon motion by an interested party or the rehabilitation receiver if: (i) there is a successful implementation of the rehabilitation plan; or (ii) there is a failure of rehabilitation.

There is failure of rehabilitation in the following cases: (a) dismissal of the petition by the court; (b) the debtor fails to submit a Rehabilitation Plan; (c) there is no substantial likelihood that the debtor can be rehabilitated within a reasonable period based on the rehabilitation plan submitted by the debtor; (d) the rehabilitation plan or its amendment is approved by the court but the debtor fails to perform its obligations thereunder or there is a failure to realize the objectives, targets or goals set forth therein; (e) the commission of fraud in securing the approval of the rehabilitation plan or its amendment; and (f) other analogous circumstances.

PRE-NEGOTIATED REHABILITATION

An insolvent debtor, by itself or jointly with any of its creditors, may file a verified petition with the court

for the approval of a pre-negotiated rehabilitation plan, supported by an affidavit showing the written endorsement or approval of creditors holding at least two-thirds of the total liabilities of the debtor, including secured creditors holding more than 50% of the total secured claims of the debtor and unsecured creditors holding more than 50% of the total unsecured claims of the debtor.

OUT-OF-COURT OR INFORMAL RESTRUCTURING AGREEMENTS AND REHABILITATION PLANS

In addition to the existing court-supervised and pre-negotiated rehabilitation, the FRIA introduces out-of-court rehabilitation (OCRA) or informal restructuring.

Minimum requirements

The following are the minimum requirements for an out-of-court or informal restructuring/workout agreement or rehabilitation plan under the FRIA:

- (a) The debtor must agree to the out-of-court or informal restructuring/workout agreement or Rehabilitation Plan.
- (b) It must be approved by creditors representing at least 67% of the secured obligations of the debtor.
- (c) It must be approved by creditors representing at least 75% of the unsecured obligations of the debtor.
- (d) It must be approved by creditors holding at least 85% of the total liabilities, secured and unsecured, of the debtor.

A standstill period, not exceeding 120 days, may be agreed upon by the parties pending negotiation and finalization of the out-of-court or informal restructuring. The standstill period will be effective and enforceable not only against the contracting parties but also against the other creditors, provided that the necessary creditor approval on the standstill period is obtained and notice thereof is published in a newspaper of general circulation once a week for two consecutive weeks.

Cram-down effect

A restructuring/workout agreement or rehabilitation plan that is approved pursuant to an informal workout framework will have the same legal effect as a court-approved rehabilitation plan.

Any court action or other proceedings arising from, or relating to, the out-of-court or informal restructuring shall not stay its implementation, unless the relevant party is able to secure a temporary restraining order or injunctive relief from the Court of Appeals.

LIQUIDATION PROCEEDINGS (INDIVIDUALS OR CORPORATIONS)

In cases where the debtor does not have enough assets/properties to cover his or her obligations or is generally unable to pay his or her liabilities as they fall due in the ordinary course of business, a liquidation proceeding may be initiated. It may be voluntary or involuntary.

VOLUNTARY LIQUIDATION

An insolvent debtor may apply for liquidation by filing a verified petition for liquidation with the court. The petition must establish the insolvency of the debtor, and must contain the following:

- (a) A schedule of the debtor's debts and liabilities, including a list of creditors with their addresses, amounts of claims and collaterals, or securities, if any
- (b) An inventory of all its assets, including receivables and claims against third parties
- (c) The names of at least three nominees to the position of liquidator

At any time during the pendency of court-supervised or pre-negotiated rehabilitation proceedings, the debtor may also initiate liquidation proceedings by filing a motion to convert the rehabilitation proceedings into liquidation proceedings in the same court where the rehabilitation proceedings are pending.

If the court finds the petition or the motion, as the case may be, to be sufficient in form and substance, the court will issue a liquidation order.

INVOLUNTARY LIQUIDATION

Three or more creditors of a corporate debtor whose total credits amount to at least PHP 1 million or at least 25% of the subscribed capital stock or partners' contribution of the debtor, whichever is higher, may seek the liquidation of an insolvent corporate debtor by filing a petition for liquidation of the debtor with the court.

At any time during the pendency of or after a court-supervised or pre-negotiated rehabilitation proceedings, three or more creditors whose claims are at least either PHP 1 million or at least 25% of the subscribed capital or partner's contributions of the debtor, whichever is higher, may also initiate liquidation proceedings by filing a motion in the same court where the rehabilitation proceedings are pending, to convert the rehabilitation proceedings into liquidation proceedings.

If the court determines the petition or motion to be meritorious, it will issue a liquidation order.

On the other hand, any creditor or group of creditors with a claim of, or with claims aggregating at least PHP 500,000 against an individual debtor, may file a verified petition for liquidation with the court of the city or

province in which the debtor resides. The court will issue an order requiring the individual debtor to show cause why he or she should not be declared an insolvent. If the individual debtor shall default, or if after trial the issues are found in favor of the petitioning creditors, the court will issue the liquidation order.

EFFECTS OF THE LIQUIDATION ORDER

Upon the issuance of the liquidation order:

- (a) The juridical debtor will be deemed dissolved and its corporate or juridical existence terminated.
- (b) Legal title to and control of all the assets of the debtor, except those that may be exempt from execution, will be deemed vested in the liquidator, or pending his or her election or appointment, with the court.
- (c) All contracts of the debtor will be deemed terminated and/or breached, unless the liquidator, within 90 days from the date of his or her assumption of office, declares otherwise and the contracting party agrees.
- (d) No separate action for the collection of an unsecured claim will be allowed. Such actions already pending will be transferred to the liquidator to accept and settle or contest. If the liquidator contests or disputes the claim, the court will allow, hear and resolve such contest except when the case is already on appeal. In such a case, the suit may proceed to judgment, and any final and executory judgment therein for a claim against the debtor will be filed and allowed in court.
- (e) No foreclosure proceeding will be allowed for a period of 180 days.

RIGHTS OF SECURED CREDITORS

The liquidation order will not affect the right of a secured creditor to enforce his or her lien in accordance with the applicable contract or law. A secured creditor may undertake either of the following:

- (a) Waive his or her right under the security or lien, prove his or her claim in the liquidation proceedings and share in the distribution of the assets of the debtor
- (b) Maintain his or her rights under the security or lien

If the secured creditor maintains his or her rights under the security or lien:

- (a) The value of the property may be fixed in a manner agreed upon by the creditor and the liquidator. When the value of the property is less than the claim it secures, the liquidator may convey the property to

the secured creditor and the latter will be admitted in the liquidation proceedings as a creditor for the balance. If its value exceeds the claim secured, the liquidator may convey the property to the creditor and waive the debtor's right of redemption upon receiving the excess from the creditor.

(b) The liquidator may sell the property and satisfy the secured creditor's entire claim from the proceeds of the sale.

(c) The secured creditor may enforce the lien or foreclose on the property pursuant to applicable laws.

LIQUIDATION PLAN

Within three months from assumption into office, the liquidator must submit a liquidation plan to the court. The liquidation plan must, as a minimum, enumerate all the assets of the debtor, all the claims against the debtor, and a schedule of liquidation of the assets and payment of the claims.

The liquidator must implement the Liquidation Plan as approved by the court. Payments must be made to creditors only in accordance with the provisions of the Liquidation Plan. But if the debtor and creditor are mutually debtor and creditor of each other, one may be set off against the other. If there is any balance, then the balance may be claimed in the liquidation proceedings.

CONCURRENCE AND PREFERENCE OF CREDITS

The liquidation plan must ensure that the concurrence and preference of credits as enumerated in the Civil Code and other relevant laws will be observed, unless a preferred creditor voluntarily waives his or her preferred right. Credits for services rendered by employees or laborers to the debtor shall enjoy first preference, unless the claims constitute legal liens under relevant provisions of the Civil Code.

Certain types of credits enjoy preference with respect to specific movable or immovable properties (**Special Preferred Credits**).

Among the Special Preferred Credits, taxes and assessments due upon the property to which the claims relate enjoy absolute preference. All the remaining classes of Special Preferred Credits with respect to specific movable or immovable property (e.g., credits secured by a pledge or mortgage) do not enjoy priority among themselves, but must be paid concurrently and *pro rata*, that is, in proportion to the amount of the respective credits.

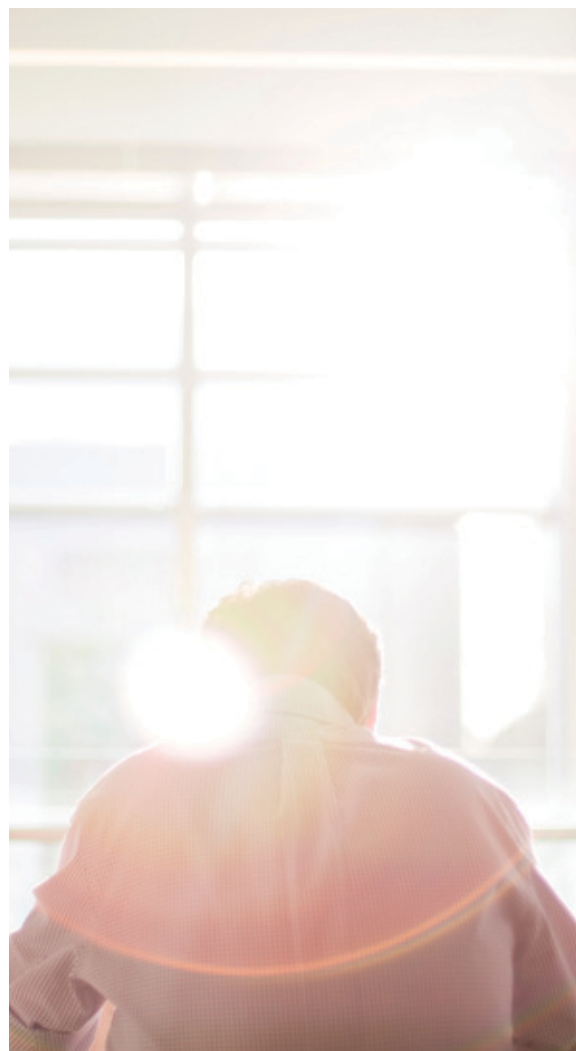
Credits that do not enjoy any preference with respect to specific property are satisfied in the order established in Article 2244 of the Civil Code. Article 2244 provides

for the preference of certain claims and credits which, without special privilege, appear in: (i) a public instrument (i.e., the instrument is notarized); or (ii) a final judgment. These credits have preference among themselves in the order of priority of the dates of the instruments and of the judgments, respectively.

CLAW-BACK PROVISIONS

Any transaction occurring prior to the issuance of the liquidation order, or in the case of conversion of the rehabilitation proceedings, prior to the commencement date, entered into by the debtor or involving its assets, may be rescinded or declared null and void on the ground that the same was executed with intent to defraud a creditor or creditors, or it constitutes undue preference of creditors.

The liquidator or a creditor, with the liquidator's conformity, may initiate and prosecute any action to rescind, or declare null and void, any transaction described in the immediately preceding paragraph.



CROSS-BORDER INSOLVENCY PROCEEDINGS

The FRIA provides for recognition of foreign insolvency proceedings and adopts the Model Law on Cross-Border Insolvency of the UNCITRAL, subject to the FRIA Rules.

- The FRIA Rules apply when assistance is sought before a Philippine court by a foreign court or a foreign representative in connection with a foreign proceeding.
- Assistance is sought in a foreign state in connection with a proceeding governed by the FRIA and the FRIA Rules.
- A foreign proceeding and a proceeding governed by the FRIA and the FRIA Rules are concurrently taking place.
- Creditors in a foreign state have an interest in requesting the commencement of, or participating in, a proceeding under the FRIA Rules for court-supervised rehabilitation, pre-negotiated rehabilitation or OCRA.

Foreign creditors are accorded the same rights as creditors in the Philippines in proceedings involving court-supervised rehabilitation, pre-negotiated rehabilitation and OCRA governed by the FRIA Rules.

However, courts must refuse to take any action in any cross-border insolvency proceeding where: (a) the action would be manifestly contrary to the public policy of the Philippines; and (b) the court finds that the country where the foreign rehabilitation proceeding is taking place does not extend recognition to a Philippine rehabilitation proceeding, or that the country of which the petitioner-foreign creditor is a national does not grant the same rights to a Philippine creditor in a manner substantially in accordance with the FRIA Rules.

CONSEQUENCES ON SHAREHOLDERS OF INSOLVENT CORPORATIONS

If an insolvent corporation is under rehabilitation, the shareholders' proportion of ownership of the insolvent corporation may be altered depending on the rehabilitation plan that will be recommended to and approved by the court. Certain debts may be recommended to be converted to equity, so the creditors may become new shareholders of the insolvent corporation. Unless otherwise ordered by the court, distribution of dividends will also be discontinued since this will constitute disposing of properties outside the ordinary course of business, which is disallowed by the stay order.

If an insolvent corporation is under liquidation, the insolvent corporation will be dissolved and liquidated, and all its debts and obligations would have to be paid first before its remaining assets (if any) can be distributed to its shareholders.





LIST OF ACRONYMS

ABS - Asset-Backed Securities	ECC - Environmental Compliance Certificate	JDR - Judicial Dispute Resolution	PRA - Philippine Retirement Authority
ADR Act - Alternative Dispute Resolution Act of 2004	EFTA - European Free Trade Association	JVA - Joint Venture Agreements	PTE - Public Telecommunications Entity
AEP - Alien Employment Permit	EIA - Environmental Impact Assessment	LGU - Local Government Unit	RA - Republic Act
ARMM - Autonomous Region of Muslim Mindanao	EIS - Environmental Impact Statement	LTO - License to Operate	RE Act - Renewable Energy Act of 2008
ASEAN - Association of Southeast Nations	EMB - Environmental Management Bureau	M&A - Mergers and Acquisitions	RHQ - Regional Headquarters
BCDA - Bases Conversion and Development Authority	EP - Exploration Permit	MCTC - Municipal Circuit Trial Courts	ROHQ - Regional Operating Headquarters
BIMP-EAGA - Brunei Darussalam-Indonesia-Malaysia-Philippines East ASEAN Growth Area	EPIRA - Electric Power Industry Reform Act of 2001	Med-Arb - Mediation-Arbitration	SBMA - Subic Bay Metropolitan Authority
BIR - Bureau of Internal Revenue	ERC - Energy Regulatory Commission	MeTC - Metropolitan Trial Courts	SEC - Securities and Exchange Commission
BOC - Bureau of Customs	FDA - Food and Drug Administration	MORFXT - Manual of Regulations on Foreign Exchange Transactions	SRC - Securities Regulation Code
BOI - Board of Investments	FIA - Foreign Investments Act of 1991	MPP - Mineral Processing Permit	SSS - Social Security System
BOT - Build-Operate and Transfer	FIA IRR - Foreign Investments Act Implementing Rules and Regulation	MPSA - Mineral Production Sharing Agreement	SFZ - Subic Freeport Zone
BSP - Bangko Sentral ng Pilipinas (Central Bank of the Philippines)	FLSP - Financial Liquidation and Suspension of Payments	MRO - Maintenance, Repair, and Overhaul	SIRV - Special Investor's Resident Visa
CAM - Court-Annexed Mediation	FRIA - Financial Rehabilitation and Insolvency Act	MTC - Municipal Trial Courts	SPE - Special Purpose Entity
CBA - Collective Bargaining Agreement	FTA - Free Trade Agreement	MTCC - Municipal Trial Courts in Cities	SRRV - Special Resident Retiree's Visa
CDC - Clark Development Corporation	FTAA - Financial or Technical Assistance Agreement	NGCP - National Grid Corporation of the Philippines	SSEZ - Subic Special Economic Zone
CIAC - Construction Industry Arbitration Commission	GDRP - General Data Protection Regulation	NPC - National Privacy Commission	SWP - Special Work Permit
CPE - Customer Premises Equipment	GSP+ - Generalized System of Preferences Plus	NREB - National Renewable Energy Board	TRANSCO - National Transmission Corporation
CRO - Contract Research Organizations	HDMF - Home Development Mutual Fund	NTC - National Telecommunications Commission	TRIPS - Trade Related Aspects of Intellectual Property Rights
CSEZ - Clark Special Economic Zone	IB - Inclusive Business models	OCRA - Out-of-Court Restructuring Agreements	TTA - technology transfer arrangement
DENR - Department of Environment and Natural Resources	IC - Insurance Commission	OIC - Omnibus Investments Code	UITF - Unit Investment Trust Fund
DOE - Department of Energy	IC - Integrated Circuits	PA - Provisional Authority	UNCITRAL - United Nations Commission on International Trade Law
DOJ - Department of Justice	IEE - Initial Environmental Examination	PCA - Philippine Competition Act	VAS - Value Added Services
DOLE - Department of Labor and Employment	IP Code - Intellectual Property Code of the Philippines	PCBA - Philippine Contractors Accreditation Board	VAT - Value Added Tax
DPA - Data Privacy Act	IPO - Intellectual Property Office	PCC - Philippine Competition Commission	VoIP - Voice-Over Internet Protocol
DTI - Department of Trade and Industry	IPP - Investments Priorities Plan	PD - Presidential Decree	
EC - Employees' Compensation	IRR - Implementing Rules and Regulations	PDRCI - Philippine Dispute Resolution Center, Inc.	
	IT - Information Technology	PEZA - Philippine Economic Zone Authority	
		PhilHealth - Philippine Health Insurance Corporation	
		PHP - Philippine Peso	
		PHREB - Philippine Health Research Ethics Board	
		PNHRS - Philippine National Health Research System	
		PPP - Public Private Partnership	

PEZA PUBLIC ECONOMIC ZONES



CAVITE ECONOMIC ZONE

Location: Rosario, Cavite

Area: 280.6725 hectares

Existing Industries:

Tobacco products, wearing apparels, leather products, wood and wood products, paper and paper board products, plastic/rubber/glass products, fabricated metal products, office computing machinery, electrical machines apparatus/appliances, food industries, clocks and watch parts, packaging of airline and hotel supplies, fiberglass products

As of December 2018:

Total No. of Enterprises: 432

Total No. of Employment: 69,503

Export Sales: 2,535.873 million USD



MACTAN ECONOMIC ZONE

Location: Lapu-Lapu City, Mactan, Cebu

Area: 119.37 hectares

Existing Industries:

Wearing apparels, iron and steel, electronics, camera and camera parts/binoculars, novelty items, processed food, plastic products, industrial chemicals/gases, machineries, bags/luggage, fashion jewelry, wood products, paper and paper products, rubber products, watches, optical lenses/glass filters, electrical machinery, industrial gloves, auto wire harness/parts and accessories

As of December 2018:

Total No. of Enterprises: 200

Total No. of Employment: 56,011

Export Sales: 1,676.491 million USD



BAGUIO ECONOMIC ZONE

Location: Loakan Road, Baguio City

Area: 121.0767 hectares

Existing Industries :

Manufacture of textiles, wearing apparel, electronics/semiconductors, plastic and paper products, eco-friendly machinery, wooden home decors, burn-in board repairs

As of December 2018:

Total No. of Enterprises: 37

Total No. of Employment: 4,488

Export Sales: 2,112.582 million USD



PAMPANGA ECONOMIC ZONE

Location: Pulong Maragul, Angeles City, Pampanga

Area: 367,072 square meters

As of December 2018:

Total No. of Enterprises: 14

Total No. of Employment: 1,121

Export Sales: 7.435 million USD

PEZA PRIVATE ECONOMIC ZONES



CEBU LIGHT INDUSTRIAL PARK

Location: Basak, Lapu-Lapu City, Mactan, Cebu

Developer: Cebu Light Industrial Park, Inc.

Area: 62.49 hectares

Preferred Industries:

Export-oriented manufacturing companies

As of December 2018:

Total No. of Enterprises: 54

Total No. of Employment: 13,168

Export Sales: 567.426 million USD



FIRST PHILIPPINE INDUSTRIAL PARK

Location: Sta. Anastacia, Sto. Tomas, Batangas

Developer: First Philippine Industrial Park, Inc.

Area: 353.429 hectares

Preferred Industries:

Electronic products, precision machinery, semi-conductors and electrical wirings

As of December 2018:

Total No. of Enterprises: 142

Total No. of Employment: 50,773

Export Sales: 2,797.340 million USD



HERMOSA ECOZONE INDUSTRIAL PARK

Location: Hermosa, Bataan

Developer: Hermosa Ecozone Development Corp.

Area: 142.0433 hectares

Preferred Industries:

Non-pollutive light to medium, export-manufacturing industries

As of December 2018:

Total No. of Enterprises: 16

Total No. of Employment: 10,978

Export Sales: 244.853 million USD



LAGUNA TECHNOPARK

Location: Biñan, Laguna
Developer: Laguna Technopark, Inc.
Area: 337.215 hectares
Preferred Industries:
Manufacture/fabrication of dies and molds, manufacture of standard IC, plastic injection, flex printed circuit assembly, copper foil, synthetic, natural, precious & semi-precious gemstones, computer parts, various automobile parts; production of gaseous & liquid nitrogen and special gases
As of December 2018:
Total No. of Enterprises: 341
Total No. of Employment: 105,979
Export Sales: 6,370.810 million USD



LIGHT INDUSTRY SCIENCE PARK I

Location: Diezmo, Cabuyao, Laguna
Developer: LISP-I Locators' Association, Inc.
Area: 71.7459 hectares
Existing Industries:
Electronics/semiconductors, automotive/motorcycle parts, wearing apparels, fashion accessories
As of December 2018:
Total No. of Enterprises: 90
Total No. of Employment: 18,568
Export Sales: 1,803.332 million USD



LIGHT INDUSTRY SCIENCE PARK II

Location: Real & La Mesa, Calamba, Laguna
Developer: LISP-II Locators' Association, Inc.
Area: 68.0148 hectares
Existing Industries:
Manufacture of thermoforming trays, flexible circuit board, rewritable CD drive mechanical loader assembly, hi-focus asymmetric digital subscriber line, pressed metal parts for terminal printers and micro-printers, main board printers, plastic injected gears for washing machine hinges, paperboard and various filing systems, base and blocks for computer hard disk drives, multi-layer capacitor, assembly of planer, CPU & other miscellaneous cards, various pumps and other related products
As of December 2018:
Total No. of Enterprises: 48
Total No. of Employment: 9,716
Export Sales: 1,522.625 million USD



LIGHT INDUSTRY SCIENCE PARK III

Location: San Rafael & Sta. Anastacia, Sto. Tomas, Batangas
Developer: RFM-Science Park of the Philippines, Inc.
Area: 134.7951 hectares
Preferred Industries:
Clean, non-polluting, light to medium primarily export-oriented industries
As of December 2018:
Total No. of Enterprises: 68
Total No. of Employment: 6,164
Export Sales: 297.649 million USD



LIGHT INDUSTRY SCIENCE PARK IV

Location: Barangays Bulihan, Luta Sur, Luta Norte, San Fernando, San Pedro, West and Poblacion, Malvar, Batangas
Developer: Science Park of the Philippines, Inc.
Area: 67.3085 hectares
Preferred Industries:
light to medium, non-polluting manufacturing operations including support industries
As of December 2018:
Total No. of Enterprises: 14
Total No. of Employment: 3
Export Sales: 0



LIMA TECHNOLOGY CENTER

Location: Santiago & Payapa, Malvar, Batangas & San Lucas & Bugtong na Dulo, Inosluban, Lipa City, Batangas
Developer: Lima Land, Inc.
Area: 429.9686 hectares (total area)
149.7986 hectares (Malvar)
109.15 hectares (Malvar)
171.02 hectares (Lipa City)
Preferred Industries:
Electronics Autoparts, Food processing Pharmaceuticals
As of December 2018:
Total No. of Enterprises: 117
Total No. of Employment: 50,514
Export Sales: 2,377.220 million USD



EASTWOOD CITY CYBERPARK

Location: E. Rodriguez Avenue, Bagumbayan Quezon City, Metro Manila
Developer: Megaworld Corporation
Area: 13.28935 hectares (total area)
Preferred Industries:
Information Technology, i.e. call center, business process outsourcing, software dev't, multimedia graphics and design
As of December 2018:
Total No. of Enterprises: 92
Total No. of Employment: 32,039
Export Sales: 559.415 million USD



E-SQUARE IT PARK

Location: Fort Bonifacio Global City, Taguig City, Metro Manila
Developer: Fort Bonifacio Development Corporation
Area: 24.3699 hectares (total area)
Preferred Industries:
Information Technology, i.e. call center, business process outsourcing, software dev't, multimedia graphics and design
As of December 2018:
Total No. of Enterprises: 120
Total No. of Employment: 40,832
Export Sales: 981.083 million USD

DIRECTORY OF PARTNERS

Quisumbing Torres.

Member Firm of Baker & McKenzie International

COMPANY PROFILE:

For more than five decades, QT has helped top multinational and domestic companies drive their growth in the country. The firm provides global reach with deep local roots, seamlessly delivering exceptional and effective legal advice and assistance to clients across borders.

Our lawyers specialize not only from the standpoint of practice areas but also from the perspective of the most relevant market industries:

- Consumer Goods & Retail
- Energy, Mining & Infrastructure
- Financial Institutions
- Healthcare
- Industrials, Manufacturing & Transportation
- Technology, Media & Telecommunications

Quisumbing Torres is a member firm of Baker & McKenzie International, a Swiss Verein with member law firms around the world.

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COMPANY PROFILE:

KPMG R. G. Manabat & Co. adopts a global approach spanning professional disciplines, industry sectors and national borders.

We take pride in imparting knowledge that adds value to our clients' businesses.

We have been recognized by the International Tax Review as Tier 1 Tax Practice and Tier 1 Transfer Pricing Practice in the Philippines. Also, we have been ranked number one for overall quality for global financial services consulting.

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COMPANY PROFILE:

Established in 1991, Trends And Concepts was among the pioneers in the Design and Build industry focusing on interior fit out construction. Trends And Concepts Total Interior Solutions offers exceptional range of design, build and interior construction services that suit its clients' needs. With years of expertise in the industry and successful completion of diverse office designs and fit-out projects, Trends And Concepts grew to be one of the most sought-after design and build service providers locally and globally.

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1229, Metro Manila, Philippines

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Email: info@trendsandconceptsinteriors.com



COMPANY PROFILE:

The BCDA Group is a prime mover of national development. We transform former military bases and properties into premier centers of economic growth in partnership with the private sector with integrity, excellence and efficiency in the stewardship of government resources. We create sustainable urban communities to uplift the lives of Filipinos.

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P.O. Box #42 Taguig Post Office, Taguig, Metro Manila

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Trunkline: +(632) 8575-1700

Fax (632) 816-0996



R.G. Manabat & Co.



COMPANY PROFILE:

The Freeport Area of Bataan (FAB) is a 1,691.55-hectare special economic zone and Freeport in Mariveles, Bataan, being governed by the Authority of the Freeport Area of Bataan (AFAB). It is the only Freeport in Manila Bay, the Philippines' center of trade, that makes it an ideal investment hub for manufacturing and logistics. Tagged as a high-end manufacturing hub, the FAB is home to companies producing fashion brands.

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Website: www.afab.gov.ph

TRENDS & CONCEPTS



COMPANY PROFILE:

Since 2003, PUBLICUS has effectively represented clients before the local, national, and international governments by providing targeted, fully integrated consulting services. Throughout the firm's history, our team has enabled the realities of various corporations, associations, and non-profit organizations to promote their interests through political, legislative and regulatory processes. We offer tailor fit solutions to our clients by formulating, designing, and implementing effective, creative strategies to achieve success in any political environment.

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KEY GOVERNMENT AGENCIES

Department of Agrarian Reform

www.dar.gov.ph
Elliptical Road, Diliman, Quezon City
(+632) 453-7980
contact_us@dar.gov.ph

Department of Agriculture

www.da.gov.ph
Elliptical Road, Diliman, Quezon City
(+632) 8928-8741 to 64 and
(+632) 8273-2474
osec.da@gmail.com

Department of Budget and Management

www.dbm.gov.ph
Boncodin Hall, General Solano St.,
San Miguel, Manila
(+632) 8657-3300
osec@dbm.gov.ph

Department of Education

www.deped.gov.ph
DepEd Complex, Meralco Avenue,
Pasig City
(+632) 8687-4177
action@deped.gov.ph

Department of Energy

www.doe.gov.ph
Energy Center, Rizal Drive,
Bonifacio Global City, Taguig City
(+632) 479-2900
https://www.doe.gov.ph/doe-help-desk

Department of Environment and Natural Resources

www.denr.gov.ph
Visayas Avenue, Diliman, Quezon City
(+632) 920-6214 / 755-3330
aksyonkalikasan@denr.gov.ph

Department of Finance

www.dof.gov.ph
DOF Bldg., BSP Complex, Roxas Blvd.
(+632) 525-0244
helpdesk@dof.gov.ph

Department of Foreign Affairs

www.dfa.gov.ph
DFA Home Office,
2330 Roxas Boulevard, Pasay City
(+632) 8834-3000 / 8834-4000

Department of Health

www.doh.gov.ph
San Lazaro Compound, Tayuman,
Sta. Cruz, Manila
(+632) 651-7800 / (+632) 165-364
callcenter@doh.gov.ph

Department of Information and Communication Technology

www.dict.gov.ph
C.P Garcia Avenue, Diliman, Quezon City
(+632) 8920-0101
info@dict.gov.ph

Department of the Interior and Local Government

www.dilg.gov.ph
DILG NAPOLCOM Center, EDSA cor.
Quezon Avenue, Quezon City
(+632) 8876-3454

Department of Labor and Employment

www.dole.gov.ph
Muralla Wing cor. General Luna St.,
Intramuros, Manila
(+632) 1349 / 527-3000
osec@dole.gov.ph

Department of Public Works and Highways

www.dpwh.gov.ph
2nd St., Port Area, Manila
(+632) 165-02
www.dpwh.gov.ph/dpwh/directory/index

Department of Science and Technology

www.dost.gov.ph
DOST Building, Gen. Santos Ave.,
Bicutan, Taguig City
(+632) 837-2071 to 82 / (+632) 837-2937
http://helpdesk.dost.gov.ph/alldirectory

Department of Tourism

www.tourism.gov.ph
351 Senator Gil Puyat Ave., Makati City
(+632) 8459-5200 to 8459-5230
webmaster@tourism.gov.ph

Department of Transportation

www.dotr.gov.ph
The Columbia Tower, Bgy. Wack-Wack,
Ortigas Avenue, Mandaluyong City
(+632) 790-8300 / 790-8400

Department of Trade and Industry

www.dti.gov.ph
Trade & Industry Building,
361 Senator Gil J. Puyat Ave., Makati City
(+632) 7791-3101 / 7751-0384
ask@dti.gov.ph
www.dti.gov.ph/contact#trade-and-investments-promotion-group-tipg

Board of Investments (BOI)

www.boi.gov.ph
385 Sen. Gil Puyat Ave., Makati City
(+632) 8683-3503
Investment Assistance Center (IAC)
www.investphilippines.gov.ph
(+632) 895-3640 / 895-3641 / 895-3657 /
895-8322 DL
bossac@boi.gov.ph

Philippine Economic Zone Authority

www.peza.gov.ph
Building 5, DOE-PNOC Complex,
Energy Center, 34th Street,
Bonifacio Global City, Taguig City
(+632) 8551-3454/55 / 8551-3432
info@peza.gov.ph

Tourism Infrastructure and Enterprise Zone Authority

www.tieza.gov.ph
142 Amorsolo St., Legaspi Village,
Makati City
(+632) 8249-5900 to 79
http://tieza.gov.ph/contact-us/directory-of-officials/

Bureau of Immigration

www.immigration.gov.ph
Magallanes Drive, Manila (HO)
(+632) 465-2400
xinfo@immigration.gov.ph
http://www.immigration.gov.ph/contact-us/main-office

Bureau of Internal Revenue

www.bir.gov.ph
BIR National Office Bldg., BIR Road,
Diliman, Quezon City
(+632) 8981-7000 / 8929-7676
contact_us@bir.gov.ph

Bureau of Customs

www.customs.gov.ph
South Harbor, Gate 3, Port Area, Manila
(+632) 705-6000
info@customs.gov.ph

Bureau of Treasury

www.treasury.gov.ph
Palacio del Gobernador Bldg.,
Intramuros, Manila
(+632) 663-2287
webmaster@treasury.gov.ph

Philippine Government Electronic Procurement System

www.philgeps.gov.ph
Unit 608 Raffles Corporate Center,
F. Ortigas Jr. Rd., Ortigas Center,
Pasig City
(+632) 8640-6906 to 09
agency@ps-philgeps.gov.ph
supplier@ps-philgeps.gov.ph

Philippine Export-Import Credit Agency

www.philexim.gov.ph
17/F Citibank Tower, Citibank Plaza,
Makati City
(+632) 885-4700

Insurance Commission

www.insurance.gov.ph
1071 United Nations Ave., Ermita, Manila
(+632) 523-8461-70
pubassist@insurance.gov.ph

Securities and Exchange Commission

www.sec.gov.ph
SEC Bldg., EDSA, Greenhills,
Mandaluyong City
(+632) 8818-0921
mis@sec.gov.ph

Food & Drug Administration Philippines

www.fda.gov.ph
1781 Civic Drive, Filinvest Corporate City,
Alabang, Muntinlupa City
(+632) 857-1900
info@fda.gov.ph

National Economic and Development Authority

www.neda.gov.ph
NEDA Building, St. Jose Maria Escriba
Drive, Ortigas Center, Pasig City
(+632) 8631-09-45 to 55
nedapr@neda.gov.ph

Natural Resources Development Corporation

www.nrdc.denr.gov.ph
9th Floor, DENR By The Bay Building,
1515 Roxas Boulevard, Ermita, Manila
(+632) 521-9421 / 521-9466
nrdcweb@denr.gov.ph

Maritime Industry Authority

www.marina.gov.ph
984 Parkview Plaza, Taft Avenue cor.
Kalaw Street, Manila
(+632) 8523-9078 / 8524-2895
oadm@marina.gov.ph

Metropolitan Waterworks and Sewerage System

www.mwss.gov.ph
MWSS Compound, Katipunan Road,
Balara, Diliman, Quezon City
(+632) 8920-5521 loc. numbers 102 & 103
info@mwss.gov.ph

Mindanao Development Authority

www.minda.gov.ph
Old Davao Airport Terminal Bldg.,
Old Davao Airport Road, Km 9, Sasa
Davao City
(+63 82) 221-6929
info@minda.gov.ph

Public-Private Partnership Center

www.ppp.gov.ph
8th Floor, One Cyberpod Centris,
Eton Centris, Piñahan, Quezon City
(+632) 8709-4146
info@ppp.gov.ph

Banko Sentral ng Pilipinas (BSP)

www.bsp.gov.ph
Address: A. Mabini St. cor. P. Ocampo
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bspmail@bsp.gov.ph

Intellectual Property Office of the Philippines

www.ipophil.gov.ph
Intellectual Property Center, #28 Upper
McKinley Rd, Taguig, 1634 Metro Manila
(+632) 7238-6300
mail@ipophil.gov.ph

Philippine Ports Authority

www.ppa.com.ph
PPA Corporate Bldg. Bonifacio Drive,
South Harbor, Port Area, Manila 1018,
Philippines
(+632) 954-8800 or 405-5500
ogm@ppa.com.ph

BCDA – Bases Conversion Devt Authority

www.bcda.gov.ph
2nd Floor, Bonifacio Technology Center
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Global City, Taguig Metro Manila 1634
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bcda@bcda.gov.ph

Subic Bay Metropolitan Authority
www.sbma.com
Administration Building,
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Environmental Management Bureau
www.emb.gov.ph
DENR Compound, Visayas Avenue,
Diliman, Quezon City
(+632) 920 2232
mail@emb.gov.ph

Local Water Utilities Administration
www.lwua.gov.ph
LWUA Building, LWUA-MWSS Complex,
Katipunan Avenue, Balara, Quezon City,
Philippines
(+632) 8920 5581 to 89
oadproper@lwua.gov.ph

Philippine Contractors Accreditation Bureau
www.ciap.dti.gov.ph
5th Floor, Executive Building, 319 Sen. Gil
Puyat Street, Makati, 1200 Metro Manila
Phone Number: (02) 8895-4258 / 4220
ciappcab.main@gmail.com /
pcab@dti.gov.ph



EU EMBASSIES & CONSULATES

Delegation of the European Union to the Philippines

<https://eeas.europa.eu/delegations/philippines>
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Austrian Embassy Manila

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Advantage Austria

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Embassy of the Kingdom of Belgium

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9th floor, 6805 Ayala Ave., Makati City
(+63 2) 8845-1869 to 73
Manila@diplobel.fed.be
Belgian Trade Office (AWEX)
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manille@awex-wallonia.com

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www.mzv.cz/manila
30/F Rufino Pacific Tower,
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Royal Danish Embassy

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Embassy of France

<https://ph.ambafrance.org>
16th Floor Pacific Star Building,
Sen. Gil Puyat cor. Makati Ave.,
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Business France Philippines

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Embassy of the Federal Republic of Germany

www.manila.diplo.de
25/F Tower 2, RCBC Plaza,
6819 Ayala Ave., Makati City
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wi-1@mani.diplo.de

Embassy of Greece

www.mfa.gr/manila
Unit 701 SEDCCO Bldg.,
120 Rada Street, Legaspi Village,
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greman.man@mfa.gr

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mission.mnl@mfa.gov.hu

Embassy of Italy

www.ambmanila.esteri.it
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(+632) 8892 4531 / 4532 / 4533 / 4534
informazioni.manila@esteri.it

Embassy of the Kingdom of the Netherlands

www.netherlandsandyou.nl/your-country-and-the-netherlands/philippines
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man@minbuza.nl

Embassy of the Republic of Poland in Manila

www.manila.msz.gov.pl/pl/
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Embassy of Romania

www.manila.mae.ro
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Legaspi St, Legaspi Village, Makati City
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Embassy of Spain

www.exteriores.gob.es/Embajadas/MANILA
Chancery:
27th Floor, BDO Equitable Tower,
8751 Paseo de Roxas, Makati City
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emb.manila@maec.es
Economic and Commercial Office:
27th floor, Yuchengco Tower,
RCBC Plaza, Ayala Avenue cor.
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manila@comercio.mineco.es

Embassy of Sweden

www.swedenabroad.com/manila
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ambassaden.manila@gov.se
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British Embassy Manila

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dit.manila@fco.gov.uk (Department for International Trade Manila)

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Consulate of the Republic of Croatia

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(+632) 8895-2709 / 8890-1919

croatia.manila@gmail.com

Consulate General of the Republic of Cyprus

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cyprusconsulate@elgrecomanila.com

Consulate General of the Republic of Estonia

6th Floor, CTC Bldg.,

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jnpena@gmail.com

Consulate of the Republic of Finland

VFS Global Finland Application Centre

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sanomat.mni@formin.fi

Consulate of Ireland

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irishcon@pltdsl.net

Consulate General of the Republic of Latvia

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rljoseph@coltranscargo.com

Consulate of the Republic of Lithuania

1015 Renaissance 2000 Condo,

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Pasig City

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vildziusr@yahoo.com

Consulate of the Republic of Malta

Unit 1242, Megaplaza Bldg.,

ADB Avenue cor. Garnet Rd.,

Ortigas Center, Pasig City

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maltaconsul.manila@gov.mt,

paaquino43@gmail.com

Consulate of the Republic of Portugal

4/F Unit 410B, Mile Long Bldg.,

Amorsolo cor. V.A. Rufino St.,

Makati City

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aarufino@yahoo.com, aarufino1205@gmail.com

Consulate of Slovakia

3/F A & R Bldg., 213 Rizal Avenue Ext.,

Caloocan City

(+632) 366 4487

slovak.rep@gmail.com

Consulate of the Republic of Slovenia

2/F, CATS Corporate Center

1008 EDSA Greenhills

San Juan City 1502

(+632) 8727 2781 / 8784 5000, local 5006

slovenianconsulate.ph@gmail.com

KEY BUSINESS ORGANIZATIONS

Philippine Chamber of Commerce and Industry

www.philippinechamber.com

PCCI Secretariat Office

3F Commerce and Industry Plaza,

1030 Campus Ave. cor. Park Ave.,

McKinley Town Center, Fort Bonifacio,

Taguig City

(+632) 8846 8196

secretariat@philippinechamber.com

Chamber of Automotive Manufacturers of the Philippines

www.campiauto.org

Office Suite 1206, 12th Floor,

Jollibee Center Bldg., San Miguel Ave.,

Pasig City

(+632) 8632-9733

campi@globelines.com.ph

Bankers Association of the Philippines

www.bap.org.ph

19CD, 19F Citi Tower,

8741 Paseo de Roxas, Makati City

(+632) 810-3858 / 810-3859

bapmail@bap.org.ph

Philippine Chamber of Food Manufacturers Inc.

www.foodchamber.ph

12th Floor, Unit 1216,

Cityland 10 Tower II,

H.V dela Costa St. Salcedo Village,

Makati City

(+632) 893-3893 / 359-2953

foodchamber@gmail.com

Philippine Food Processors and Exporters Organization, Inc.

www.philfoodex.org.ph

Unit 1209, 12th Floor,

Tycoon Centre Condominium,

Pearl Drive, Ortigas Center, Pasig City

(+632) 949-4054

secretariat@philfoodex.org.ph

Philippine Retailers Association

www.philretailers.com

Unit 2607 Jollibee Plaza, F. Ortigas Jr.

Road, Ortigas Center, Pasig City

(+632) 8687-4985 / 8687-4180 / 8687-4181

ebbs@philretailers.com

info@philretailers.com

Direct Selling Association of the Philippines

www.dsap.ph

Unit 606 Cityland Shaw Tower,

Shaw Blvd. cor. St. Francis St.,

Mandaluyong City

(+632) 8638-3089

info@dsap.ph

Computer Manufacturers, Distributors & Dealers Association of the Philippines

www.comddap.org

7/F, SEDCCO I Bldg., Rada St.,

Legaspi Village, Makati City

(+632) 557-4589

info@comddap.org

IT and Business Processing Association of the Philippines

www.ibpap.org

5th Floor, C2 Building, High Street

Central, 30th Street cor. 7th Ave.,

Bonifacio Global City, Taguig City

(+632) 8817-2727

info@ibpap.org

Game Developers Association of the Philippines

www.gdap.org.ph

iBPAP 5F C2 Building Bonifacio High

Street Central, 30th cor. 7th St.

Global City, Taguig. 1201

(+632) 8817-2727

marketing@gdap.org

Philippine Software Industry Association

www.psia.org.ph/

5F C2 Building, Bonifacio High Street

Central, 7th Avenue corner 30th Street,

Bonifacio Global City, Taguig 1634

(+632) 817-2727

psia.secretariat@psia.org

Cement Manufacturers Association of the Philippines

www.cemap.org.ph

Corporal Cruz St. cor. E. Rodriguez Jr.

Ave., Bagong Ilog, Pasig City

(+632) 8671-7585 / 8671-7586

cementinfo@cemap.org.ph

Philippine Constructors Association, Inc.

www.philconstruct.com

3/F Padilla Bldg., Francisco Ortigas Jr.

Ave., Ortigas Center, Pasig City

(+632) 8631-2778 / 8631-3135

info@philconstruct.com

Pharmaceutical and Healthcare Association of the Philippines

www.phap.org.ph

Unit 502, One Corporate Plaza,

845 Pasay Road, Makati City

(+632) 8865-5600

phap7346@phap.org.ph

Philippine Independent Power Producers Association

www.pippaonline.org

Unit 2408 24th Flr. Prestige Tower,

F. Ortigas, Jr. Road,

Ortigas Center, Pasig City

(+632) 633-3844

info@pippaonline.org

Philippine Iron and Steel Institute

www.philippineironsteel.org

Suite 509 Cityland Shaw Tower,

Shaw Blvd., Mandaluyong City

(+632) 636-5263

pisisteel@yahoo.com.ph

Philippine Travel Agencies Association

www.ptaa.org.ph

GV Center, No.104 Makaturing St.,

Barangay Barangka Itaas,

Mandaluyong City

(+632) 997-2063 / 846 8373 / 831 0124

ptaa@ptaa.org.ph

Chamber of Real Estate and Builders' Associations (CREBA)

www.creba.ph
3/F CREBA Center,
Don Alejandro Roces Ave. cor.
South A Street, Quezon City
(+632) 8373-2270 to 75
creba_national@yahoo.com

Philippine Association of Water Districts

www.pawd.org.ph
2/F LWUA Building, Katipunan Road,
Balara, Quezon City
(+632) 920-5453 / 927-5053

Management Association of the Philippines (MAP)

www.map.org.ph
Ramon V. del Rosario Sr.
Center for Management Excellence
Unit 608, Ayala Tower One,
Ayala Triangle, Ayala Avenue,
1226 Makati City, Philippines
(632) 7751-1149 to 52
map@map.org.ph

Financial Executives of the Philippines (FINEX)

www.finex.org.ph
Unit 1901, 19/F, 139 Corporate Center
Valero St., Salcedo Village,
Makati City 1227
(+632) 811-4052 / 4184
admin@finex.org.ph

Employers Confederation of the Philippines (ECOP)

www.ecop.org.ph
3rd Floor Employees Compensation
Commission (ECC) Building, 355 Senator
Gil Puyat Avenue, Makati City 1200
(02) 890-4847 / 897-5295
secretariat@ecop.org.ph

Philippine Stock Exchange (PSE) Inc.

www.pse.com.ph
6/F PSE Tower, 5th Avenue
corner 28th Street, Bonifacio Global City,
Taguig City, Philippines 1634
(+632) 8876-4888
pird@pse.com.ph

Federation of Philippine Industries (FPI)

www.fpi.ph
Federation of Philippine Industries, Inc.,
Unit 701 Atlanta Centre Condominium
#31 Annapolis St., Greenhills,
San Juan City
(+632) 722-3409 / 584-9642 / 727-4359
fpi@philonline.com ; fpi@fpi.ph ; info@
fpi.ph ; fpi@pltdtstl.net ; fpi.secretariat@
gmail.com

Supply Chain Management Association of the Philippines (SCMAP)

www.scmaph.org
Unit 2114, 21F Medical Plaza Ortigas,
25 San Miguel Avenue, Ortigas Center,
Pasig City 1605 Philippines
(+632) 8696-1041
secretariat@scmap.org
hbatallones@scmap.org

Philippine Multimodal Transport Logistics Association

www.pmtlai.com
Rm. 225 & 226 Skyfreight Bldg.,
Ninoy Aquino Ave., Brgy. Sto. Niño,
Parañaque City Philippines
(02) 852-7180, 853-2724
pmtlai.secretariat@gmail.com

Philippine Business for the Environment

www.thepbe.org
Unit 2804 Jollibee Plaza Building,
Don F. Ortigas Jr. Road, Ortigas Center,
Pasig City
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inbox@thepbe.org

Contact Center Association of the Philippines

www.ccap.ph
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inquiry@ccap.ph

People Management Association of the Philippines

www.pmap.org.ph
PMAP Center, 670 Lee,
Mandaluyong, 1550 Kalakhang Maynila
(+632) 8726-1530 or 1532
pmap@pmap.org.ph

Retail Electricity Suppliers Association (RESA)

www.resaph.com
Retail Electricity Suppliers Association,
10th Floor, vOffice, Fort Legend Towers,
3rd Ave., cor 31st st.,
Bonifacio Global City, Taguig, Philippines
(+632) 224 2169

Philippine Ecozones Association (PHILEA)

www.philea.ph
Building 5, DOE-PNOC Complex, Energy
Center, Rizal Drive, Bonifacio Global City,
Taguig City, Metro Manila
(02) 551-3436 / 551-3438

Semiconductor and Electronics Industry Association of the Philippines, Inc. (SEIPI)

www.seipi.org.ph
14th Floor, Tower 2,
Insular Life Corporate Centre,
Insular Drive, Filinvest Corporate City,
Alabang, Muntinlupa City.
(+632) 236 5555 to 58
helpdesk@seipi.org.ph

MULTILATERAL ORGANIZATIONS

Asian Development Bank

www.adb.org
6 ADB Avenue, Mandaluyong City
(+632) 8632-4444

The World Bank in the Philippines

www.worldbank.org/en/country/
philippines
26th Floor, One Global Place,
5th Ave. cor. 25th St.,
Bonifacio Global City, Taguig City
(+632) 8465-2500
comphilippines@worldbank.org

United Nations Development Programme in the Philippines

www.ph.undp.org
15th Floor North Tower,
Rockwell Business Center Sheridan
Sheridan Street corner United Street
Highway Hills, 1550 Mandaluyong City
(+632) 901-0100
registry.ph@undp.org

ILO Country Office for the Philippines (CO-Manila)

www.ilo.org/manila
19th Floor, Yuchengco Tower,
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MANILA@ilo.org

International Finance Corporation (IFC)

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International Monetary Fund (IMF)

www.imf.org
26th Floor, One Global Place, 25th St,
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www.iom.int
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International School Manila

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